

A photograph of two women in a clinical or office setting. The woman on the left is wearing a white lab coat over a dark purple top and is holding a tablet. The woman on the right is wearing a yellow and grey patterned top and is looking at the tablet. The background is a blurred indoor space with warm lighting.

3M Science.
Applied to Life.™

3M Health Information Systems

Real results with 3MSM CodeRyteSM CodeAssistSM System

A snapshot of five organizations
and the benefits they experienced

Organization #1

Location: Southeastern United States
Type: Multi-specialty physician practice

Real results with 3MSM CodeRyteSM CodeAssistSM System

10% | increase
in monthly
radiology
revenue

5 | days to
coding and
billing after
initial reading

27% | revenue increase
through accurate
E/M charge
capture

Capturing professional codes with fewer denials

This large multi-specialty physician practice initially partnered with 3M to streamline its professional fee radiology billing processes and eliminate excessive charge delays. After using our 3M CodeRyte CodeAssist System, this physician group was able to:

- Identify more efficient practice patterns
- Match final diagnoses to procedures
- Implement a coding workflow for its 380,000 annual radiology reports

The technology's code-scrubbing capabilities also helped reduce denials, rework and days in A/R.

After seeing these results, the physicians chose to expand their use of the 3M software into their hospital-based cardiology procedures and E/M coding for hospital and office-based procedures.

Organization #2

Location: Western United States
Type: Multi-specialty physician practice

Real results with 3MSM CodeRyteSM CodeAssistSM System

0 backlog. The 3M CodeRyte CodeAssist System initially reduced this backlog; it has now been years since the group has had any backlog

66% reduction in full-time coding staff

Rapid improvements to coder speed, productivity and accuracy

Boosting productivity while cutting backlog

This organization serves imaging centers, hospitals, radiology groups and billing clients, averaging nearly 2,000 notes daily and 500,000 annually. A long-time 3M client, the organization launched the 3M CodeRyte CodeAssist System to trim its three-week backlog, increase coding speed and automate front-end integrity checks and Physician Quality Reporting System (PQRS) measures. When ICD-10 was approaching, the organization relied on 3M for help with dual-coding environments, practice environments and gold-standard comparisons.

Organization #3

Location: Western United States
Type: Radiology and vascular surgery practice

Real results with 3MSM CodeRyteSM CodeAssistSM System

20

day decrease
in billing
turnaround,
leading to a
\$400,000
cash increase

3

full-time
coding staff
reductions
through
attrition

**Complete and accurate capture of all
procedures performed**

A complete coding picture

An early adopter of computer-assisted coding, this practice decided in 2010 to partner with 3M over its previous long-time vendor. In addition to their coders' preference for 3M's easy-to-use applications, they saw the following results:

- Vast improvements in productivity and coding quality
- Denial reduction
- 70 percent "confident" capture rate

With automatic, full reconciliation reports, the group could see that the services rendered were billed—a tool the team had sought for a decade. 3M reports also flagged any missing records and incomplete demographic information, helping to stave off compliance issues and missed revenue opportunities.

Organization #4

Location: Eastern United States
Type: Academic radiology department

Real results with 3MSM CodeRyteSM CodeAssistSM System

30%

increase
in coder
productivity



overtime for
coding staff

80%

backlog
reduction

Skyrocketing productivity

Responsible for providing and managing the medical imaging services for an entire health system, this group oversees more than 100 residents, fellows and attendings, processing more than 400,000 diagnostic procedures and 10,000 VIR procedures annually.

The department struggled with a manual paper reporting system. Inconsistent dictation patterns bogged things down more. Five on-staff coders worked hours of overtime, but a month-long backlog persisted. High denial rates, reconciliation issues and coding quality were also top concerns.

With 3M the department saw:

- Coder overtime hours eliminated
- Coder productivity skyrocket by 30 percent
- 80 percent backlog reduction
- A decrease in denials and A/R

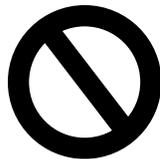
Organization #5

Location: Northwestern United States
Type: Practice management for large ED physician group

Real results with 3MSM CodeRyteSM CodeCompleteSM Services

5%

revenue
increase with
accurate and
complete
charge capture



disparate
workflows

100%

capture of
procedures
performed

Accurate coding and capture of E/M charges

This group struggled with its largely manual operation for coding medical reports, with stacks of printed medical records and no system for organization. Awkwardly merged paper and computer systems required coders to switch between multiple computer screens and paper throughout the day.

The group's intricate programming requirements demanded a vendor with both the technology and expertise to effectively embrace those complexities. 3M fit the bill.



Real clients, real results. What does it mean for your professional organization?

Among the many huge shifts in health care, the explosive growth in outpatient services is one of the biggest.

Are you ready for the challenges ahead?

The 3MSM CodeRyteSM CodeAssistSM System is the centerpiece of professional coding operations at more than 300 practices, hospitals, billing companies, imaging centers and multi-specialty groups nationwide. The leading-edge technology, anchored by 3M's natural language processing (NLP) platform, can help improve efficiency, compliance and the revenue cycle.

For more information on the 3M CodeRyte CodeAssist System, visit us online at www.3Mhis.com/codeassist.

For more information on how 3M software and services can assist your organization, contact your 3M sales representative, call us toll-free at **800-367-2447**, or visit us online at www.3m.com/his.

3M

Health Information Systems
575 West Murray Boulevard
Salt Lake City, UT 84123 U.S.A.
800 367 2447

www.3m.com/his

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