The 3M advantage
For three decades, 3M has been innovating classification systems and outcomes-based payment methodologies, offering unrivaled insight into balancing resource demands, reducing treatment costs and improving patient safety.

3M can help you manage the full spectrum of potentially preventable events (PPEs): hospital admissions, readmissions, ED visits, hospital-acquired conditions and ancillary services, such as laboratory tests and imaging. Whether you are monitoring patient safety or designing payment models for community-based care, 3M software gives you the insights you need to succeed.

How are you handling population health and payment reform?
In an era of health payment reform, population health is a priority for many healthcare organizations. It makes care providers financially responsible for the health status of entire classes of individuals, not just those who go to a hospital.

When managing population health, organizations need to systematically find and address health problems that similarly affect individuals within a defined group. This usually involves providing preventive services, coordinating care and monitoring patient safety for at-risk groups. As a result of such efforts, health networks expect to reduce the rate of hospitalizations, ED visits and unnecessary tests.

However, none of this is possible without the right information. The foundation for effective population health is a deep understanding of how sick patients are and how they are being treated.

Improve your insight into population health
3M has the tools you need to improve population health. With 3M software, you can closely examine hospitalizations, readmissions, complications and ED visits, as well as ancillary services and their associated costs. The 3M solution for PPEs combines these powerful patient grouping methodologies:

- **3M™ Potentially Preventable Readmissions (PPR) Grouping Software** identifies clinically related and potentially preventable hospital readmissions
- **3M™ Potentially Preventable Complications (PPC) Grouping Software** identifies more than 60 different groups of potentially preventable inpatient complications
- **3M™ Population-focused Preventables Software** identifies preventable hospital admissions, ED visits and ancillary services (such as laboratory tests and radiology), ambulatory care and hospital-based outpatient services

The 3M PPR Grouping Software and the 3M PPC Grouping Software can be combined with the **3M™ All Patient Refined (APR) DRG Software** for risk-adjusting readmission data for case mix and severity of illness. This combination uses the industry-standard **3M™ APR DRG Classification System**.

*In this document, “ancillary services” refers to a broad range of ambulatory and outpatient services that do not require hospital admission. These services range from nuclear medicine, radiology/imaging, audiology, diagnostic laboratory tests, dialysis and other minor procedures.*
3M solutions for potentially preventable events

as its foundational technology, which takes into consideration such critical risk-adjustment factors as major mental health or substance abuse problems, extremes of age and payer type, when that information is available in the data.

The 3M™ Population-focused Preventables Software uses the 3M™ Clinical Risk Grouping (CRG) Software for risk adjustment and assignment of ambulatory care.

Whether your organization needs to monitor patient safety, calculate expected reimbursement or design incentive models for community-based care, 3M software gives you the insights you need. It can help you understand the case mix, risks and costs of your patient population, as well as how changes in patient health impact resource utilization.

Key benefits

The 3M PPE solutions let you align the incentives of hospitals, care providers and payers to:

- Group individuals by similar health characteristics
- Identify the factors that cause variations in outcomes
- Quickly adapt the delivery of care to targeted groups
- Focus resources effectively, helping to reduce waste and overhead
- Compare clinicians, departments, facilities or entire health systems using risk-adjusted data

The triple aim of the 3M PPE solutions addresses the needs of care providers, payers, and patients, as shown in the chart below:

<table>
<thead>
<tr>
<th>Care providers</th>
<th>costs</th>
<th>outcomes</th>
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<tbody>
<tr>
<td>Payers</td>
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<td>fairness in pay</td>
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<td>Patients</td>
<td>safety</td>
<td>satisfaction</td>
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Call today

For more information on how 3M software and services can assist your organization, contact your 3M sales representative, call us toll-free at 800-367-2447, or visit us online at www.3m.com/his.