

3M-Matic™ Accessories/Attachments

How It Works

Distributor uses KEP funds to purchase 3M-Matic accessories/attachments to be given away to customers as premiums/incentives with 3M-Matic case sealing equipment purchases.



Benefits

For Distributor

- Enhances product offering by giving customers “more for their money.”
- Customers who are accustomed to using equipment with attachments are more likely to purchase attachments on future equipment orders.

For End-User

- Free 3M-Matic accessories/attachments that help maximize efficiency of case sealing equipment.

Additional Considerations

- Additional KEP dollars can be used to create supporting sales-rep and end-user literature to help drive sales during the promotional period.
- Each authorized distributor must select one promotional period limited to 90 days during 2005. During the selected period the distributor will be allowed to use accrued KEP funds to purchase 3M-Matic accessories/attachments.

What Distributor Gets

Choice of one accessory/attachment for every 3M-Matic™ Case Sealer purchase.

- Casters
- Infeed/exit conveyors
- Box hold-down attachments
- 3-flap folder kits
- Tape edge fold kits

Cost (KEP Dollars)

Price varies with each accessory/attachment; based on distributor net cost per pricing classification.



3M-Matic™ Accessories/Attachments

Program Rules

Only new 3M-Matic™ Case Sealer purchases qualify for free accessories/attachments. Purchases of “L” Clip Applicators S-857 or S-857 II do not qualify. Each authorized distributor must select one promotional period limited to 90 days during 2005. During the selected period the distributor will be allowed to use accrued KEP funds to purchase 3M-Matic accessories/attachments.

Ordering Information

3M-Matic™ Accessories/Attachments

Product #	Description	List Price
78-8069-3983-7	Casters (set of 4)	\$199.00
78-8069-3971-2	Infeed/exit conveyor (1.2 meter)	\$575.00
78-8069-3924-1	Infeed/exit conveyor (18 in.)	\$295.00
78-8114-0949-5	Infeed/exit conveyor (for 120a/120a3)	\$199.00
78-8079-5574-1	Infeed/exit conveyor (for 700aks and 700rks)	\$295.00
78-8079-5574-1	Infeed/exit conveyor (for 800r and 800r3)	\$290.00
78-8114-0841-4	Power infeed conveyor (for 120af)	\$2450.00
78-8052-6553-1	Box hold-down attachment (for most models)	\$120.00
78-8095-4860-1	Box hold-down attachment (for 800asb)	\$120.00
78-8114-0940-4	3-flap folder kit (for 100a, 200a, 700a, 800a, and 800a3)	\$310.00
78-8095-4855-1	Tape edge fold kit (for 3M™ AccuGlide™ II Lower Taping Head, 2 in.)	\$115.00
78-8095-4853-6	Tape edge fold kit (for AccuGlide™ II lower taping head, 3 in.)	\$115.00
78-8095-4854-4	Tape edge fold kit (for AccuGlide™ II upper taping head, 2 in.)	\$115.00
78-8095-4852-8	Tape edge fold kit (for AccuGlide™ II upper taping head, 3 in.)	\$115.00

3M Industrial Business

Building 21-1W-10, 900 Bush Avenue
St. Paul, MN 55106