



March 31, 2025

Dear Valued 3M Channel Partner,

3M actively worked to combat fraud and counterfeit of disposable respirators during the COVID-19 pandemic. 3M continues this commitment today and has expanded its fraud hotline to address counterfeit across all 3M products. 3M has recently been made aware of an increasing number of other counterfeit respiratory and hearing protection products in addition to disposable respirators. After carefully examining the samples received to date, 3M has verified that the products are not original 3M products, even though they bear the 3M brand and markings. Additionally, 3M has discovered an increasing number of copycat products that look very similar to 3M respiratory products, but do not bear the 3M brand or markings. Importantly, both counterfeit and copycat products do not meet the necessary regulatory requirements and may not provide adequate protection against industrial hazards. Notably, these counterfeit and copycat products are often being offered at a much lower prices.

Please be reminded that 3M Authorized Distributors are contractually required to purchase and resell only authentic 3M products. This means that 3M requires you to acquire 3M products only from 3M or 3M Authorized Wholesalers here in the U.S., not from any other reseller or in any other country. As always, 3M Authorized Distributors must be good stewards of the 3M brand and, accordingly, must comply with all applicable legal requirements and not engage in any activity that reflects poorly on their own brand or the 3M brand.

Finally, 3M takes these matters very seriously and will pursue investigations as necessary. 3M expects its distributors to cooperate with 3M's investigations and disclose sources of unverified product so appropriate investigations can take place to help stop counterfeit product distribution. As a 3M distributor, 3M expects you to fully cooperate with these investigations.

If you suspect that you have purchased any counterfeit products, if you receive any offers of counterfeit products, or suspect that products may be counterfeit, you must immediately report the matter via [3M.com/3Mverify](https://www.3m.com/3Mverify).

Should you have any further questions, please do not hesitate to contact your local 3M representative.

Thank you for your support and partnership to combat fraud and counterfeit in the marketplace.

Regards,

Shannon Weilandt

Vice President, US and Canada

3M Personal Safety Division
