



Dear Valued Customer,

As previously communicated, 3M Fall Protection will be changing our Order Entry system on **October 1, 2023**. You will see changes to your purchasing process beginning on that date. We want to ensure a seamless experience for your future transactions with our company.

Change of Legal Entity and Remittance Information

To enhance efficiency, we kindly request that you update the name of the legal entity to which you send your purchase orders (POs) to 3M Canada Company on October 1, 2023. This change will help ensure smooth processing of your orders.

Additionally, because of the change of legal entity, on October 1, 2023, we will be implementing new bank information for remittance purposes. Please visit **3M.ca/3MFallERP** to find all current bank information details.

Customer Service Team

To enhance customer service experience, we have established a dedicated customer service team to address any queries you may have regarding this change. You may be working with the same representatives that you have worked with for years ordering core 3M products. If you have not purchased from 3M parent company in the past, you will continue to work with the customer service team that is focused only on Fall Protection products. Our knowledgeable team members are ready to assist you.

New Ordering Process

To offer a more streamlined ordering experience, we are pleased to introduce a new process for placing orders:

- Our user-friendly online platform, **bCom**, offers a convenient way to browse our product catalog, view pricing, place orders, and track shipments.
- Please visit **go.3M.com/bComCanadaEN** to create your account and start benefiting from this efficient ordering method.
- Contact your Customer Service representative with any questions by calling 1-800-410-6880 or emailing 3MCustomerServices.ca@mmm.com.

Important Dates

To ensure a smooth transition, we would like to provide you with the following important dates:

- Last order date: **Thursday, September 28** – Final day to place orders through our existing system.
- Blackout period: **Friday, September 29, and Saturday, September 30** – Order processing suspended to prepare for the new system implementation.
- Go Live date: **Sunday, October 1** – On this day, our new ordering process and systems will be fully operational, and we look forward to serving you with improved efficiency and enhanced services.

We understand that these changes may require some adjustments on your end, and we are committed to providing any assistance you may need throughout this transition. Should you have any questions, please contact your sales representative and/or customer service team.

We greatly value your partnership and appreciate your cooperation during this exciting phase of our business transition. Thank you for your continued trust in our company. We look forward to serving you even better in the future.

For a listing of key changes visit our ERP information site at **3M.ca/3MFallERP**

Yours sincerely,



Shannon Weilandt
Vice President, United States & Canada
Personal Safety Division



Teresa Wu
Vice President, General Industrial
Safety & Industrial Business Group