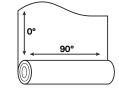


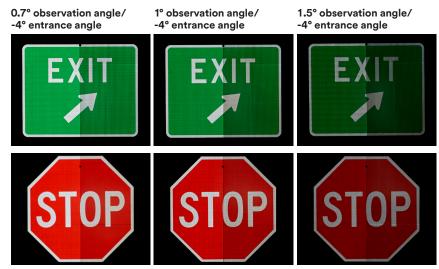
The proof is in the reflective performance.

On guide signs, a select truncated cube competitive ASTM Type XI sheeting isn't as bright at 90-degree orientation (the standard orientation at which sheeting is laminated onto guide signs) and between 0.33°-2.0° observation angles compared to full-cube 3M™ Diamond Grade™ DG³ Reflective Sheeting.² The difference can mean guide signs that are brighter and easier to see for drivers at a wide range of observation angles.^{1,3} See the exit sign comparison below.

On flat panel signs, 3M™ Diamond Grade™ DG³ Reflective Sheeting is brighter and serves more drivers than a select truncated cube competitive ASTM Type XI sheeting at large observation angles, 1 such as those experienced by drivers of large trucks on highways as well as all drivers on urban roads. See the stop sign comparison below.



Sample signs shown were fabricated at the recommended orientations of 0 or 90 degrees for flat panel signs (stop signs shown below) and at 90 degrees for extruded panel signs (exit signs shown below).



Signs fabricated with sheeting at a 90-degree orientation and photographed in a controlled lab setting.

These exit signs are simulating a guide sign made with aluminum extrusion panels. As a driver approaches a sign (photos from left to right), the observation angle gets larger. The lighter the signs are in the photos represents how much brighter the signs are on the road.

These stop signs are simulating a flat panel sign. As a driver approaches a sign (photos from left to right), the observation angle gets larger. The lighter the signs are in the photos represents how much brighter the signs are on the road.

Left half: White 3M™ Diamond Grade™ DG3 Reflective Sheeting

Right half: A select truncated cube competitive ASTM Type XI sheeting

All references on page 2 of the flyer.

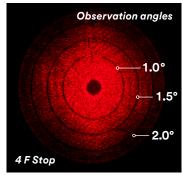


The wider and more uniform the better.

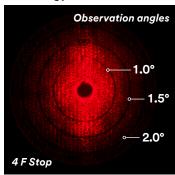
3M™ Diamond Grade™ DG³ Reflective Sheeting with full-cube technology serves more drivers than a select competitive truncated cube ASTM Type XI sheeting because it offers a larger and more uniform cone of reflection. This provides more light to more drivers and reflects more light from signs in disadvantaged locations like the left shoulder.

See the difference in cone reflection size and uniformity between the two sheetings below. 3M™ Diamond Grade™ DG³ Reflective Sheeting is brighter versus select competition in a wider range of observation angles (noted by the "1.0°," "1.5°," and "2.0°" rings).

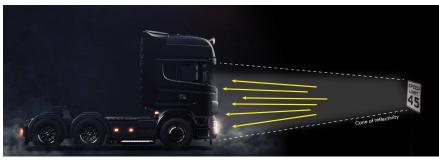
3M[™] Diamond Grade[™] DG³ Reflective Sheeting – full-cube technology



A select competitive Type XI sheeting – truncated cube technology



Full-cube technology delivers light where it counts.



A select competitive ASTM Type XI sheeting (truncated cube technology): When applied at 90-degree orientation and viewed at higher observation angles (e.g. truck driver's eyes), most light will strike below a driver's eyes.²



3M™ Diamond Grade™ DG³ Reflective Sheeting (full-cube technology): When applied at 90-degree orientation or viewed at higher observation angles (e.g. truck driver's eyes), more light will strike a driver's eyes than a select competitive truncated cube ASTM Type XI sheeting.²

- 1. As shown on the laser images on page 2 of the flyer. Total light return as measured by 3M lab according to ASTM E808-01.
- 2. As tested by an independent 3rd party lab.
- 3. Schnell, T., Yekhshatyan, L., Daiker, R., Konz, J., Effect of Luminance on Information Acquisition Time and Accuracy from Traffic Signs. Paper accepted for presentation and publication, Transportation Research Record, Journal of the Transportation Research Board, 2008.
- 4. Ripley, D., Howard R. Green Company, ITE AB04H313.

