

# Enterprise Resource Planning (ERP)

Reference Guide

Use to identify any changes needed to your systems or processes and as a reference for new information appearing on your documents

South Africa

## 3M's New ERP Enables our Transformation

Enterprise Resource Planning (ERP) system is used to automate business process and applications and is the foundation of our global operations.

#### The ERP will deliver:

- Global systems connected worldwide
- Consistency across all our operations
- Improved ease of doing business with 3M
- Higher quality of service
- Increased speed and agility to respond to your needs





## Deploying a New Enterprise Resource Planning System

3M is transforming our company to deliver superior service, with improved speed and agility to position both of our companies for future growth.





As part of this transformation, we are implementing an Enterprise Resource Planning (ERP) system which will allow for streamlined transactions with you once sites are deployed.

This reference guide highlights key changes you may see as we deploy our ERP. Please review with contacts in your organization such as purchasing, receiving, accounts payable and quality to assess whether any updates are needed to your processes or systems.





## **Contents of 3M ERP Reference Guide**

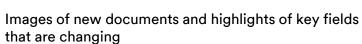
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Highlights of key changes that cover multiple documents or transactions

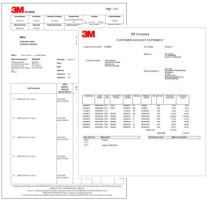




3M sites that have implemented the ERP system will be referred to as "deployed sites;" sites that have not will be referred to as "non-deployed sites."

## While Most Things Stay the Same, You Will Notice a Few Changes

#### **Documents**



Consistent look across documents

#### **3M ID Numbers**



Addition of 10-digit 3M ID number on documents and labels

#### **Order Dating**



Order timing now calculated to a delivery date

#### **Certificates**



New information appears on certificates

Shelf life will be expressed as an expiration date



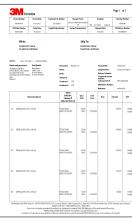
New Online Partner Portal

### **Order Numbering**

#### Order Number



#### Invoice Number

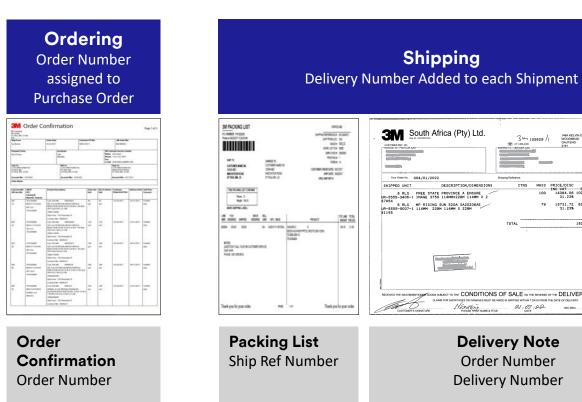


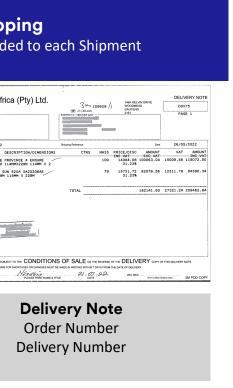
Invoice number is applied at billing rather than at order entry

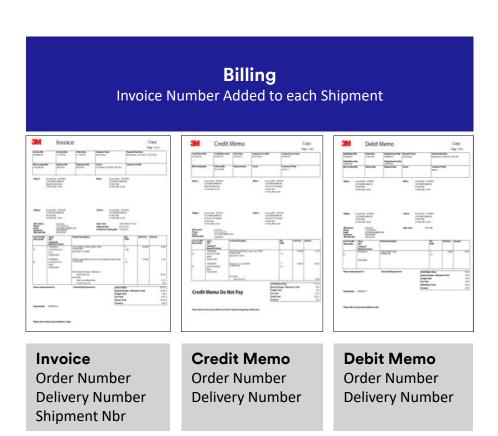


## Process: New Fields on Order, Shipping and Billing Documents

**Future:** Order number appears at order entry, delivery number is added at shipping, invoice number is assigned at billing.







Images are for illustration purposes, where applicable.



## **Process: Product and Order Numbering Details**

	Current	<b>Future</b>
3M ID	11-digit numeric.	10-digit random numeric — both the 11-digit and 10-digit 3M ID will be referenced during the transition. Customers may continue to use the 11-digit 3M ID, UPC, 3M Catalog Number and/or Customer Part Number.
Invoice Number	8 characters beginning with 1 letter. The letter designates type of document (e.g., debit, credit, invoice), followed by 7 numbers.	10-digit numeric (9234567891) randomly assigned, non-sequential. Billing documents such as the invoice, debit memo and credit memo begin with <b>"9".</b>
3M Order Number	There are 6 digits representing the invoice number.	10-digit numeric (4234567891) beginning with <b>"4"</b> referenced on most documents associated with a 3M order.
3M Delivery Number	There is number on current delivery note	10-digit numeric (8234567891) beginning with <b>"8"</b> assigned to orders processed for shipping from deployed sites. If shipped from non-deployed sites, the format is 7-10 digit alphanumeric (AB12345678).
Shipment Number	Not applicable today.	10-digit numeric (1234567891) assigned at shipping from a deployed site. If shipped from a distribution center (DC) or non-deployed manufacturing site, the format is 10-digit alphanumeric (ABCD123456). Multiple Delivery Numbers can be associated with one Shipment Number.
Ship Reference Number	Not applicable today.	10-digit numeric (8234567891) beginning with <b>"8"</b> if shipped from deployed sites, which will match the Delivery Number on other documents. If shipped from non-deployed sites, the format will show 7-10 digit alphanumeric (AB12345678) that corresponds to the former 3M invoice number.



## **Process: Customer-Requested Ship Dates**

#### Current



#### **Future**

Customers send a requested delivery date:

Deliver on date: Order to be delivered on this date

Deliver by date: Order to be delivered on this date or before

Customers are asked to provide only delivery dates if requesting a date. Any date a customer sends will be used as a requested delivery date.

**Delivery date:** Order to be delivered on this date **Delivery date:** Order to be delivered by this date

	<i>Example</i> of Customer Requested Dates:									
	Assumes 2 day transit time Monday Tuesday Wednesday Thursday Friday									
Current	Customer requests ship date of Wednesday			Order Shipped		Order Delivered				
	Customer requests ship date of Wednesday	Order shipped		Order Delivered						
uture	ERP automatically <i>turns ship date into</i> delivery date	Order snipped	T Shipped Order Delivered							
ш										
	Customer requests delivery date of Wednesday	Order Shipped		Order Delivered						



## **Process: Order Status**

#### Current

Order statuses do not appear on order acknowledgments.

There is no order status reacknowledgement.

Order status is provided via excel template file.

Order status report sent to customers to provide updates on status of open / back orders (report sent on request of customers in South Africa).



#### **Future**

On request of customer ERP system will create order confirmation, that document will be generated and delivered to agreed e-mail address. Order status do not appear on order acknowledgments, status is indicated by delivery date. Order statuses appearing on bCom reflect order processing status:

Received: Order received

In Process: Order currently being processed

In Review: Order being checked for completeness
Cancelled: Entire order has been rejected or canceled

Partially Shipped: Partial order shipped

Shipped: Order shipped





## **Process: Product Descriptions**

#### **Future**

For some products, product descriptions on the packing list and/or label may vary from the product descriptions on the order confirmation, ship notice and/or invoice.

Note: All other product-related references (e.g., UPC) will remain consistent.

#### **Example:** Order Confirmation and/or Invoice Description

3M™ Cubitron™ II Flap Disc 967A, 4-1/2in x 7/8in, 40+ Y-weight, T27, 10 per case

#### **Example:** Packing List and/or Label Description

40+Y 3M967A FLAP DISC T27

4 ½ X 7/8

3M™ Coban™ Self Adherent Wrap, 1 inch x 5 yards, 30 Rolls/Case, 1581

1581 COBAN SELF ADH WRAP 1INX5YD, 30RL/CS

#### Current

For domestic billing there are no packing lists. Packing lists are available for Export orders only.

	3M Sout	h Africa (	PTVII T	D PACKING	ııs	т						
	SIVI SOUL	II Allica (	<u> / L .</u>	DIACKING	<u> </u>	<u>.</u>						
Shipper												
3M SOUTH AFRICA (PTY) LTD		3M S.A. Delivery	Note Number :	110266								
VALUE Logistics		3M S.A. Reference	e Number :									
Essex Road		Date:		05-Jul-22								
Tunney Ext 10												
Elainsfontein												
1406												
South Africa												
Ship-To-Address	Routing:											
KIBOKO ENTERPRISE LTD												
4 TABATA NELSON MANDELA ROAD	Client Order No.											
DAR ES SALAAM												
	78965											
Container Number												
Description	sku	Unit of Measure	Quantity	Number of ctns		L	В	н	w	Actual Weight	Actual Volume	Volumetric Weigh
Scotch-Brite	XZ005724384	CASE	70		70	35	25	24	0.64	44.8	1.47	36
Scotch-Brite	XZ005724285	CASE	50		50		18	24 35	0.9	45	1.23	307.1
Scotch-Brite	XZ005724236	CASE	150		70	53	47	40	3.54		6.97	174
Scotch-Brite	XZ005729789	CASE	34	3	348	81	23	15			9.72	2431.2
Scotch-Brite	XZ005729797	CASE	180		180	81	22	15	0.96	172.8	4.81	1202
Scotch-Brite	XZ005729805	CASE	180		180	81	22	15	0.96	172.8	4.81	1202
										0	0.00	



## **Process: Unit of Measure Format**

#### Current



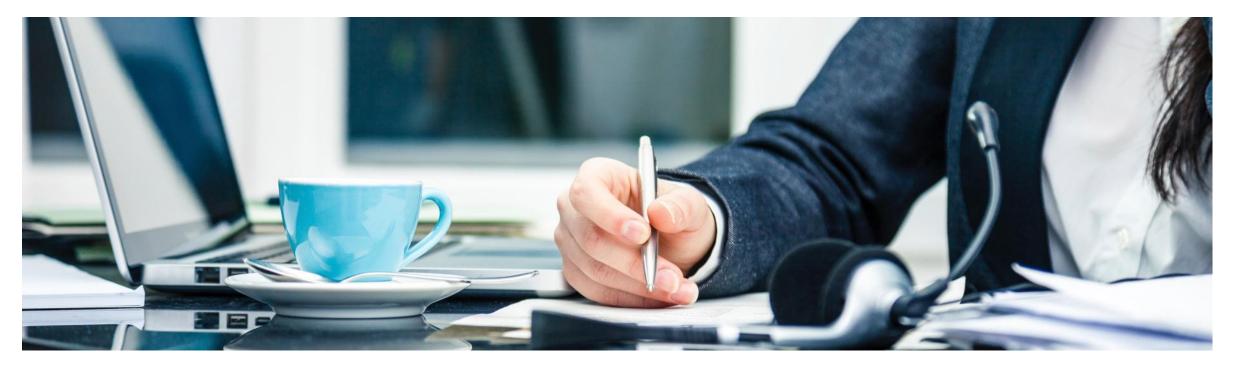
Units of measure are in various formats.

#### **Future**

Units of measure are in standard ISO format.

Nomenclature for some units of measure may appear differently depending on order placement method, for example electronic, fax, etc. Customers may continue to use existing format.

Example: Customers who order by case may see CV instead of CA or CS; customers who order by box may see PAC for pack or CAR for carton instead of BOX.





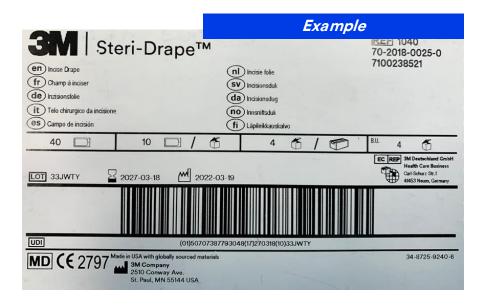
## **Process: Shelf Life**

#### Current

The product label has the Expiry date for the shelf-life managed products. The existence of production date only does not trigger the shelf-life management process

#### **Future**

The product label has the Expiry date for the shelf-life managed products or the production date. The existence of production date only will trigger the shelf-life management process





## **Process: Partner Portal - bCom**

Customers who currently place orders manually will be contacted with detailed change information.

Current	Future
Order 3M products via Telephone, e-mail, fax etc.	Order through our new partner portal (bCom) – a single 3M customer experience, 24/7 anywhere access.
	One-stop-shop, improved customer experience to check product availability, place orders, check order status, view real time price lists or product information. Also access agreements, pricing extracts, product files and information, news and announcements and more.
	Accessed securely using a computer, tablet or mobile device.
	Can upload your order file, or create a list of frequently ordered products to make the ordering process seamless and efficient.
	A searchable catalog - look for products by entering a key word, product ID number, your own code or other product characteristics.





In the future, options will be available for EDI orders, acknowledgements, invoices and dispatch advices.



## **Process: Configurable Products**

#### Current



#### **Future**

Ordering miscellaneous products that do not have pre-defined characteristics (e.g., length and width, size etc.).

Ability to configure select products, choosing from predefined characteristics and/or options.









## **Document: Order Confirmation**

#### **Future**

#### 3M Order Number

- · Current: Does not exist
- Future: 10-digit numeric (4234567891) beginning with "4" referenced on most documents associated with a 3M order.

#### **Account Number**

- Current: 5-digit alphanumeric (AB1234)
- Future: 8-digit numeric (12345678). Only new account numbers will appear on documents.
- Current: Customer account assignments have two designations. The same account number may be used for both:
  - Charge-To account number: Where AR posts and where the invoice is sent.
  - Ship-To account number: Where products will be shipped.
- Future: Customer account assignments will have four designations. The same account number may be used multiple times:
  - Sold-To account number: Where AR posts.
  - Bill-To account number: Where the invoice is sent.
  - Ship-To account number: Where products will be shipped.

#### 3MID

- Current: 11-digit numeric
- Future: 10-digit random numeric both the 11-digit and 10-digit 3M ID will be referenced during the transition. Customers may continue to use 11-digit 3M ID, UPC, 3M Catalog Number and/or Customer Part Number.



New Format

Carl-Schurz-Straße 1

DELIVERING PLANT 4006	CUSTOMER ORDER DATE	3M ORDER DATE	CUSTOMER REQUESTED DATE	CUSTOMER PURCHASE ORDER NO.	3M ORDER NO
3M JUECHEN EDC (COE)	02.03.2020	11.01.2021	02.03.2020	TEST DT POA	4010113149
PAYMENT TERM  60 Days From End Of N	lonth	CARRIER	INCOTERM DAT DAT		YOUR CUSTOMER SERVICE CONTACT  3M PREMIUM DE Phone: 0011001100110011 Fax: E-mail: customeremail@mmm
SOLD TO: CUSTOMER NAME CUSTOMER ADDRESS		BILL TO: CUSTOMER NAME CUSTOMER ADDRE	ess		SHIP TO: ADDRESS
ACCOUNT No.: 1234	45678	ACCOUNT No.:	12345678		ACCOUNT No.: 12345678

Item	MATERIAL ID -3M ID -EAN/UPC NO -CATALOG ID -MATERIAL ORD	DESCRIPTION	ORDER QTY	QTY TO DELIVER	CUSTOMER REQUESTED DATE	ESTIMATED DELIVERY DATE	UNIT PRICE	NET PRICE
10	7000062271 04001895959264 B000T2AXDS	TEMFLEX 1500 Black 10m x 15mm Country of Origin: Talwan	100 ROL	100 ROL	02.03.2020	15.01.2021	<b>3</b> 13	3.13
20	7000062278 04001895959424 B001IRT2GM	CONTRACT #:D000393035  TEMFLEX 1500 Red 10m x 15mm  Country of Origin: Talwan  CONTRACT #:D000393035	100 ROL	100 ROL	02.03.2020	15.01.2021	13	3.13
30	7000062279 04001895959431 B001UJJRJ0	TEMFLEX 1500 White 10m x 15mm Country of Origin: Talwan CONTRACT #:0000393035	100 ROL	100 ROL	02.03.2020	15.01.2021	13	3.13
40	7000073333 04046719526291 8888195 B005XPFYDA	3M <sup>m</sup> Double Sided Power Duct Tape 4433, 19MM X 5M, 10 Rolls per Case, Blister Pack, Restricted DE/FR/IT Country of Origin: Germany	10 ROL	10 ROL	02.03.2020	15.01.2021	300	7.30

You agree to our general terms and conditions, which can be downloaded under http://go.3M.com/GTC\_sale. | Sitz: 41453 Neuss | Handelsregister: B 1878 Amtsgericht Neuss | Geschäftsführer: Heinrich Brands, Dirk Lange, Oliver Leick, | Vorsitzender der Geschäftsführung: Dirk Lange | Vorsitzender des Aufsichtsrates: Günter Gressler | VAT-ID: DE120679179 WEEE-Reg-Nr.: DE36963167 GLN: 4001895000003 http://www.3m.com/



## **Document: Order Confirmation**

#### **Future**

#### **Order Quantity Unit**

• Future: Nomenclature for some units of measure may appear differently depending on order placement method, for example electronic, fax, etc. Customers can continue to use existing format.

#### **Customer Requested Date**

- Current: Deliver By or Deliver On date if requested by the customer
- Future: Estimated delivery date if requested by the customer. If customer provides requested ship date it will be used as requested delivery date. If customer doesn't provide a date, date is order processing date.

#### **Delivery Date**

- Current: Does not exist
- Future: 3M estimated delivery date. If customer sends a requested ship date instead of a delivery date, the Delivery Date will contain the requested ship date.

NOTE: If items are shipping from a non-deployed location, the Delivery Date will show "TBD" (to be determined) until date is confirmed by site.

Orders with multiple shipping methods will split into multiple confirmations.



New Format

Carl-Schurz-Straße 1 41453 Neuss

DELIVERING PLANT 4006	CUSTOMER ORDER DATE	3M ORDER DATE	CUSTOMER REQUESTED DATE	CUSTOMER PURCHASE ORDER NO.	3M ORDER NO
3M JUECHEN EDC (COE)	02.03.2020	11.01.2021	02.03.2020	TEST DT POA	4010113149
PAYMENT TERM  60 Days From End Of Month		CARRIER	INCOTERM DAT DAT		YOUR CUSTOMER SERVICE CONTACT  3M PREMIUM DE Phone: 001100110011011 Fax: E-mail: customeremail@mmm
SOLD TO: CUSTOMER NAME CUSTOMER ADDRESS		BILL TO: CUSTOMER NAME CUSTOMER ADDRE	SS		SHIP TO: ADDRESS
ACCOUNT No.: 1234	45678	ACCOUNT No.:	12345678		ACCOUNT No.: 12345678

restrio	r Order Notes on PO	n.						
Item	MATERIAL ID -3M ID -EAN/UPC No -CATALOG ID -MATERIAL ORD	DESCRIPTION	ORDER QTY	QTY TO DELIVER	CUSTOMER REQUESTED DATE	ESTIMATED DELIVERY DATE	UNIT PRICE	NET PRIC
10	7000062271 04001895959264 B000T2AXDS	TEMFLEX 1500 Black 10m x 15mm Country of Origin: Taiwan	100 ROL	100 ROL	02.03.2020	15.01.2021	B13	3.13

CONTRACT #:D000393035 7000062278 100 02.03.2020 15.01.2021 813 TEMFLEX 1500 Red 10m x 15mm ROL ROL Country of Origin: Taiwan CONTRACT #-D000393035 15.01.2021 313 7000062279 04001895959431 ROL ROL B001UJJRJ0 Country of Origin: Taiwar CONTRACT #: D000393035 7000073333 02.03.2020 15.01.2021 3M™ Double Sided Power Duct Tape 4433, 19MM X 04046719526291 5M, 10 Rolls per Case. 8888195 Blister Pack, Restricted DE/FR/IT

You agree to our general terms and conditions, which can be downloaded under http://go.3M.com/GTC\_sale. | Sitz: 41453 Neuss | Handelsregister: B 1878 Amtsgericht Neuss | Geschäftsführer: Heinrich Brands, Dirk Lange, Oliver Leick, | Vorsitzender der Geschäftsführung: Dirk Lange | Vorsitzender des Aufsichtsrates: Günter Gressler | VAT-ID: DE120679179 WEEE-Reg-Nr.; DE36963167 GLN; 4001895000003 http://www.3m.com.



CONTRACT #:D000393032

NET PRICE

## **Document: Certificates**

#### **Future**

Certificate of Lot Conformance/Certificate of Conformance/Certificate of Analysis 3M Delivery/Invoice Number

10-digit numeric (8234567891) beginning with "8" assigned to orders processed for shipping from deployed sites. If shipped from non-deployed sites, the format will show 7-digit alphanumeric (AB12345).

#### **3M Stock Number**

- Current: 11-digit numeric
- **Future:** 10-digit random numeric both the 11-digit and 10-digit 3M ID will be referenced during the transition.

#### Certificate of Lot Conformance/Certificate of Conformance

If shipping from deployed sites: Return address on the document will change from the shipping location. Shelf life will change to an explicit calendar date calculated from date of manufacture. Product storage conditions will no longer show on the certificate – refer to the 3M technical data sheet.

#### **Certificate of Lot Conformance/Certificate of Analysis**

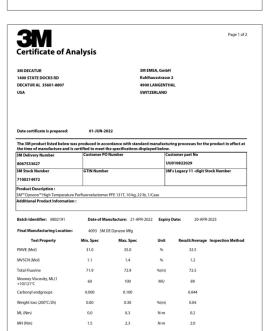
Certificates of lot conformance or certificates of analysis from deployed sites will always show a date of manufacturing and will either have an explicit calendar date for the shelf-life expiry date or will display "Not Determined" in the shelf-life expiry date field – refer to the 3M technical data sheet.

#### **Certificate of Analysis**

As manufacturing sites deploy, customers will see a change in the format of the CoA documents.







	8067533627				Page 2 of 2
3M Stock Number	7100214972	3M" Dyneon"	* High Temperature	Perfluoroelaston	ner PFE 131T, 10 kg, 22 lb, 1/Case
T50		3.1	5.1	min	3.4
T90		5.3	11.3	min	7.5
Tensile Strength		11		MPa	17
Tensile Strength		1595.4		lb/in2	2393.1
Elongation at Break		120		96	174
Modulus at 100% Elongi	ation	6	12	MPa	8
Modulus at 100% Elongs	ation	855.7	1667.9	lb/in2	1218.3
Hardness, Shore A2		68	80		72
Compression Set, post		0.0	36.0	96	17.5
PFOA (pass/fail)					Pass
PFSA (C4,C6,C8) pass/fai	ı				
warrants that each 3M produ warranties as stated on produ IMPLIED, INCLUDING, BU PARTICULAR PURPOSE O TRADE. User is responsible !	A Customer S  dy: Unless stated  not meets the app  not literature, pa  T NOT LIMITE  R ANY IMPLIE  for determining v  within the warran	ervice Represer  otherwise in 3M's   licable 3M specifica chage inserts or pro D TO, ANY IMPLI D WARRANTY OF whether the 3M pro	ntative if you have product literature, packar tions at the time 3M ship dust packages. 3M MAK IED WARRANTY OR OR CONDITION ARISIN duct is fit for a particular	ging inserts or product the product. Individu ES NO OTHER WAR ONDITION OF MERC GOUT OF A COURSE purpose and mitable	packaging for individual products, 3M all preducts may have additional or different BANTIEN OR CONDITIONS, EXPRESS OR HANTABILITY OR FITNESS FOR A OF BEALING, CUSTOM OR USAGE-OF for such support of the product is at 3M's option, to replace the mononforming 3M
become on barcing					
Limitation of Liability: Excep					n the 3M product, whether direct, indirect,
Limitation of Liability: Excep	ential, regardles	of the legal theory	asserted, including warr	unty, contract, negliger	ice or strict liability.



## **Document: Labels**

#### **Shipping Label**

#### **Ship Reference**

- Current: No current shipping reference added to the label
- Future: Ship Reference Number is 10-digit numeric (8234567891) beginning with "8" if shipped from deployed sites, which will match the Delivery Number on other documents. If shipped from non-deployed sites, the format is 7-digit alphanumeric (AB12345).

#### 3MID

- Current: Product SKU, short description, packaging level, bar code, expiry date if relevant, etc
- Future: 10-digit random numeric both the 11-digit and 10-digit 3M ID will be referenced during the transition. Customers may continue to use 11-digit 3M ID, UPC, 3M Catalog Number and/or Customer Part Number

#### **Additional Labels**



#### **Product Level Labeling**

If 3M ID is printed on the product, the 10-digit stock number will be updated at a later date.



#### Primary/Inner Packaging/Labeling

If the 3M ID is printed on the inner pack, the 10-digit stock number will be added at a later date.





11-digit ID New 10-digit ID



#### **Shipper Case Label**

For most labels, the 10-digit 3M ID will be printed in addition to the existing 11-digit 3M ID. Pre-printed labels will be updated at a later date.



#### **Transit/Transportation Labels & Documents**

The 10-digit 3M ID will be printed in addition to the 11-digit 3M ID where it currently appears.



## **Document: Delivery Note**

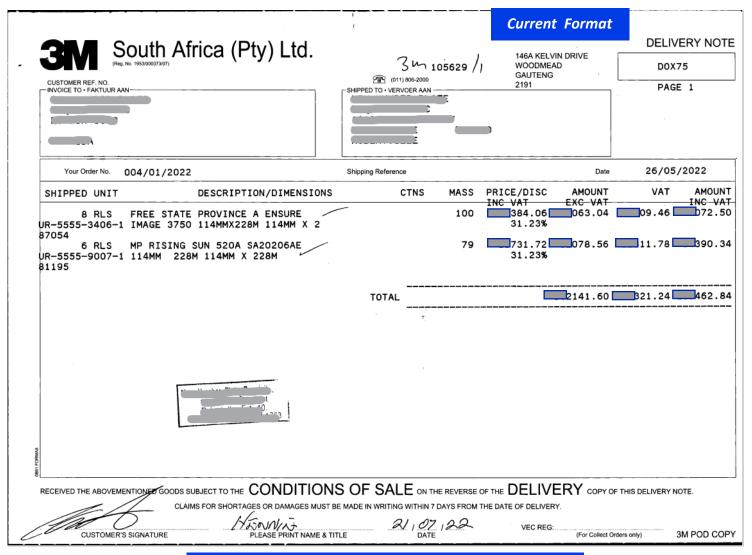
#### **Delivery Note**

#### Now:

- Please find pasted on this slide the current Delivery Note format
- The delivery note accompany each delivery and is signed and dated by the customer after checking the delivery.
- Customers are asked to mark any discrepancies directly on the delivery note.
- Products are listed in their legacy 11 digits SKU reference

#### **Future:**

- The Delivery Note format is currently under design for format optimization, but the main information listed in our current Delivery Note will be maintained.
- The Delivery Note will continue to accompany every delivery and will need to be signed by the customer after checking the delivery.
- Customers are asked to mark any discrepancies directly on the Delivery Note
- Products will be referenced with new 10-digit product ID.

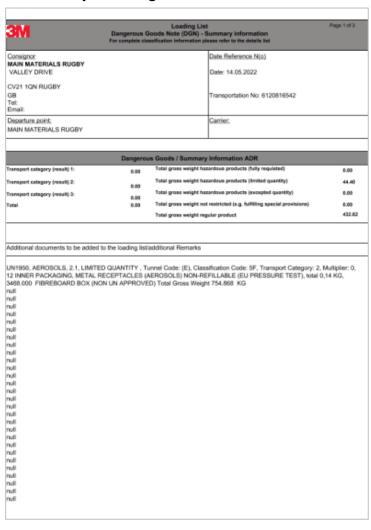


New format will be designed and available in October



## **Document: Road Transportation**

#### Summary loading list



#### Loading list



#### CMR

1 RED - SENDER

6120816542

		CMR	
N, RUGBY	ERWORTH		DNAL CONSIGNMENT ing any clause to the contrary the ad (CMIR)
7 4XN, LUTTE	ERWORTH	8 3M reference number 6120816542	
, GB, 16.05.20	)22	9 Carrier Booking Number	
		10 Carrier Name/Address null	
		11 Successive Carrier	
		13	
Otro	Minint	Part I	
			telle
-		See Edading list for de	Rails
rotal weight	411.20 kg	16 Consist assessments	
		16 Special agreements	
		18 Container seal number	19 Transport reference
	23 Carrier Signature	24 Co	nsignee Signature
	7 4XN, LUTTE 7 4XN, LUTTE	7 4XN, LUTTERWORTH 7 4XN, LUTTERWORTH , GB, 16.05.2022  Qty Weight 6 477.23 kg  Total Weight 477.23 kg	This carriage is subject notwithstand international comisage of goods by no returnational comisage of goods by no returnational comisage of goods by no returnational comisage of goods by no return the figure of goods and good figure of goods by no return the figure of goods by no return the figure of goods and good figure of goods by no return the figure of goods and good figure of



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## **Document: Invoice**

#### **Future**

#### **Invoice Number**

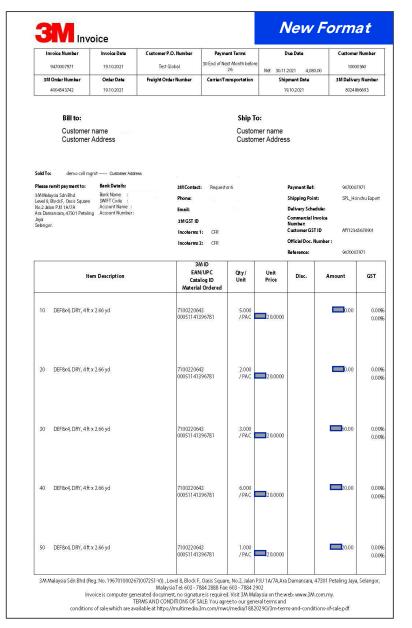
- **Current:** 8-digit numeric (12345678), sequential for related shipments or backorders. Prefix significant to designate most manufacturing sites.
- Future: 10-digit numeric (9234567891) beginning with "9". Randomly assigned, non-sequential. Invoice number will no longer appear on order or shipping documents.

#### **Delivery Number**

- · Current: Does not exist
- Future: 10-digit numeric (8234567891) beginning with "8" assigned to orders processed for shipping from deployed sites. If shipped from non-deployed sites, it will contain a 7- 10 digit alphanumeric (AB12345).

#### **Account Number**

- Current: 6-digit numeric (123456)
- Future: 8-digit numeric (12345678). Only new account numbers will appear on documents.
- **Current:** Customer account assignments have two designations. The same account number may be used for both:
  - Charge-To account number: Where AR posts and where the invoice is sent.
  - Ship-To account number: Where products will be shipped.
- **Future:** Customer account assignments will have four designations. The same account number may be used multiple times:
  - Sold-To account number: Where AR posts.
  - Bill-To account number: Where the invoice is sent.
  - Ship-To account number: Where products will be shipped.





## **Document: Invoice**

#### **Future**

#### 3M Order Number

- Current: COFS 6-digit numeric (COFS123456)
- **Future:** 10-digit numeric (4234567891) beginning with "4" referenced on documents associated with a 3M order.

#### **Shipment Number**

- · Current: Does not exist
- Future: 10-digit numeric (1234567891) assigned at shipping from a deployed site. If shipped from a distribution center (DC) or non-deployed manufacturing site, the format is 10-digit alphanumeric (ABCD123456). Multiple Delivery Numbers can be associated with one Shipment Number.

#### 3M Line Number

• Future: Sequential in increments of 10

#### 3MID

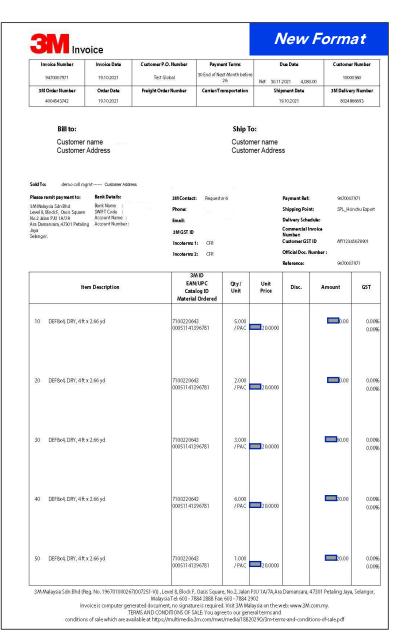
- Current: 11-digit numeric
- Future: 10-digit random numeric both the 11-digit and 10-digit 3M ID will be referenced during the transition. Customers may continue to use 11-digit 3M ID, UPC, 3M Catalog Number and/or Customer Part Number.

#### **Unit of Measure**

• Future: Nomenclature for some units of measure may appear differently depending on order placement method, for example electronic, fax, etc.

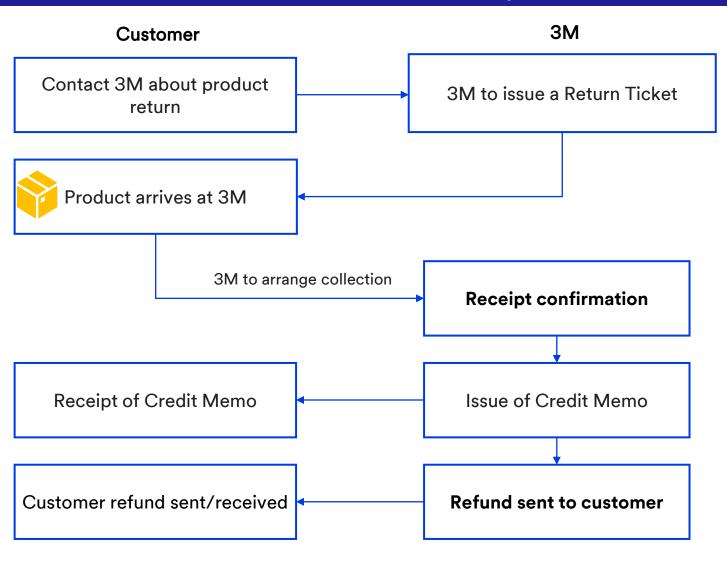
**NOTE:** Unit prices will be displayed with 4 decimals; invoice line amount will be calculated to 2 decimals.





## **Document: Return Goods Authorization**

#### Step-by-step procedure



- If there is justified reason to return product to 3M, Customer should contact Customer Service.
- 3M will send you a Return Ticket by email.
- Please attach it to the actual product (return shipment) after confirming that there is no difference in the contents.
- 3M will issue a Credit Memo (after receiving the product).

## **Document: Return Goods Authorization**

#### **Future**

#### **Return Goods Authorization Number**

- Current: GAR does not exist.
- Future: 10-digit numeric (6234567891) beginning with "6". Return Goods Authorization". It is a system generated document that is created automatically and sent to customers only once return is approved and confirmed by 3M. It is not manually created by CIR.

#### **Original Document Reference**

#### **Invoice Number:**

- **Current:** 8-digit numeric (12345678), sequential for related shipments or backorders, prefix significant
- Future: 10-digit numeric (9234567891) beginning with "9". Randomly assigned, non-sequential.

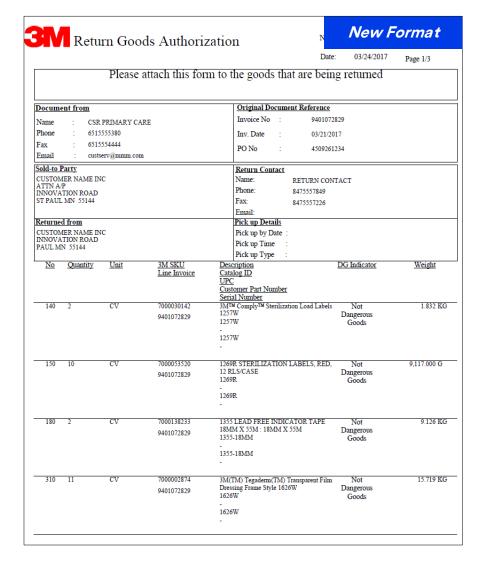
#### **Unit of Measure**

• Future: Nomenclature for some units of measure may appear differently depending on order placement method, for example electronic, fax, etc.

#### 3M SKU

- Current: 11-digit numeric
- Future: 10-digit random numeric both the 11-digit and 10-digit 3M ID will be referenced during the transition. Customers may continue to use 11-digit 3M ID, UPC, 3M Catalog Number and/or Customer Part Number.

NOTE: Return value will not appear on the Return Goods Authorization document.





## **Document: Credit Memo**

#### **Future**

#### **Credit Memo Number**

- Current: 7-digit alphanumeric (AB1234A) ending with "A".
- Future: 10-digit numeric (1234567891)

#### **Original Invoice Number**

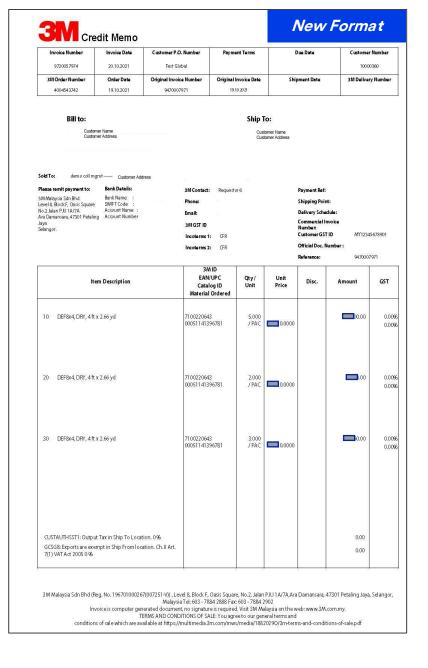
- **Current:** 8-digit numeric (12345678), sequential for related shipments or backorders, prefix significant.
- Future: 10-digit numeric (1234567891), randomly assigned, non-sequential.

#### **Delivery Number**

- Current: Does not exist
- **Future:** 10-digit numeric (8234567891) beginning with "8" assigned to orders processed for shipping. If shipped from non-deployed sites, it will contain a 7-10 digit alphanumeric (AB12345678).

#### **Account Number**

- Current: 7-digit alphanumeric (ABC1234)
- Future: 8-digit numeric (12345678). Only new account numbers will appear on documents.
- **Current:** Customer account assignments have two designations. The same account number may be used for both:
  - Charge-To account number: Where AR posts and where the invoice is sent.
  - Ship-To account number: Where products will be shipped.
- **Future**: Customer account assignments will have four designations. The same account number may be used multiple times:
  - Sold-To account number: Where AR posts.
  - Bill-To account number: Where the invoice is sent.
  - Ship-To account number: Where products will be shipped.





## **Document: Credit Memo**

#### **Future**

#### 3M Order Number

- Current: Does not exist
- Future: 10-digit numeric (7234567891) beginning with "7" referenced on credit memo and debit memo transactions.

#### 3M Line Number

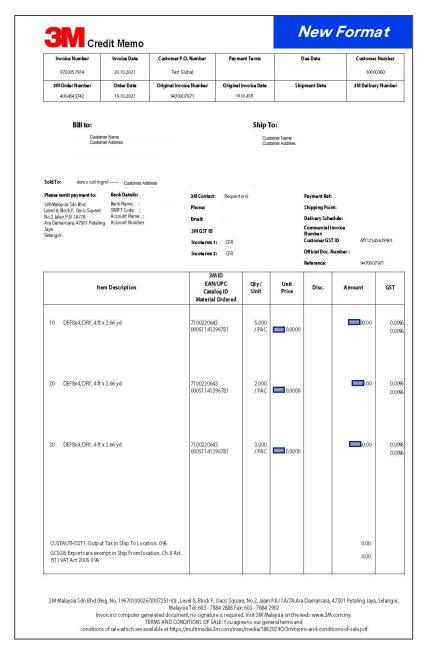
- Current: Does not appear
- Future: Sequential in increments of 10

#### 3MID

- Current: 11-digit numeric
- Future: 10-digit random numeric both the 11-digit and 10-digit 3M ID will be referenced during the transition. Customers may continue to use 11-digit 3M ID, UPC, 3M Catalog Number and/or Customer Part Number

#### **Unit of Measure**

• Future: Nomenclature for some units of measure may appear differently depending on order placement method, for example electronic, fax, etc.





## **Document: Debit Memo**

#### **Future**

#### **Debit Memo Number**

- Current: 7-digit alphanumeric (AB1234A) ending with "A".
- Future: 10-digit numeric (1234567891).

#### **Original Invoice Number**

- **Current:** 8-digit numeric (12345678), sequential for related shipments or backorders, prefix significant.
- Future: 10-digit numeric (1234567891), randomly assigned, non-sequential.

#### **Delivery Number**

- Current: 8-digit numeric (12345678)
- **Future:** 10-digit numeric (8234567891) beginning with "8" assigned to orders processed for shipping. If shipped from non-deployed sites, it will contain a 7- 10 digit alphanumeric (AB12345678).

#### **Account Number**

- Current: 6-digit numeric (123456)
- Future: 8-digit numeric (12345678). Only new account numbers will appear on documents.
- **Current:** Customer account assignments have two designations. The same account number may be used for both:
  - Charge-To account number: Where AR posts and where the invoice is sent.
  - Ship-To account number: Where products will be shipped.
- Future: Customer account assignments will have four designations. The same account number may be used multiple times:
  - Sold-To account number: Where AR posts.
  - Bill-To account number: Where the invoice is sent.
  - Ship-To account number: Where products will be shipped.



#### New Format

Invoice Number	Invoice Date	Customer P.O. Number	Payment Terms	Due Date		Customer Number	
9760005839	20.10.2021	Test Global	30 End of Next Month before 26	Net 30.1	11.2021	840.00	10000360
3M Order Number	Order Date	Original Invoice Number	Original Invoice Date	Shipment Date		3M Delivery Number	
4004543742	19.10.2021	9470007971	19.10.2021				

Dan co.			omp .o.				
Customer Name Customer Address			Customer Name Customer Address				
Sold To: dem o coll mgn	nt Customer Address		=======================================				
Please remit payment to:	Bank Details:	3M Contact:	Request or 6	Payment Ref:	9760005839		
3M Malaysia Sdn Bhd Level 8, Block F, Oasis Square	Bank Name : SWIFT Code :	Phone:		Shipping Point:			
No.2 Jalan PJU 1A/7A Ara Damansara, 47301 Petaling	Account Name Account Number:	Email:		Delivery Schedule:			
Jaya Selangor.	Account Number .	3M GST ID		Commercial Invoice Number:			
		Incoterms 1:	CFR	Customer GST ID	MY12345678901		
		Incoterms 2:	CFR	Official Doc. Number:			
				Reference:	9470007971		

Item Description	3M ID EAN/UPC Catalog ID Material Ordered	Qty/ Unit	Unit Price	Disc.	Amount	GST
10 DEF8x4, DRY, 4 ft x 2.66 yd	7100220643 00051141396781	5.000 /PAC	.0000		0.00	0.00% 0.00%
20 DEF8x4, DRY, 4ft x 2.66 yd	7100220643 00051141396781	2.000 / PAC	20.0000		0.00	0.00% 0.00%
CUSTAUTHSSTT: Output Tax in Ship To Location. 0% GCSG& Exports are exempt in Ship From location. Ch. II Art. 711/11/ATA 20.206					0.00	
	Invoice	· Value				840.00

3M Malaysia Sdn Bhd (Reg. No. 196701000267(007251-V)) , Level 8, Block F, Oasis Square, No. 2, Jalan PJU 1A/7A, Ara Damansara, 47301 Petaling Jaya, Selangor, Malaysia Tel: 603 - 7884 2888 Fax: 603 - 7884 2902

Invoice is computer generated document, no signature is required. Visit 3M Malaysia on the web: www.3M.com.my.
TERMS AND CONDITIONS OF SALE: You agree to our general terms and

 $conditions \ of sale\ which\ are\ available\ at\ https://multimedia.3m.com/mws/media/18820290/3m-terms-and-conditions-of-sale.pdf$ 

## **Document: Debit Memo**

#### **Future**

#### 3M Order Number

- Current: 6-digit numeric (123456)
- Future: 10-digit numeric (7234567891) beginning with "7" referenced on credit memo and debit memo transactions.

#### 3M Line Number

- Current: Does not appear
- Future: Sequential in increments of 10

#### 3MID

- Current: 11-digit numeric
- Future: 10-digit random numeric both the 11-digit and 10-digit 3M ID will be referenced during the transition. Customers may continue to use 11-digit 3M ID, UPC, 3M Catalog Number and/or Customer Part Number

#### **Unit of Measure**

• Future: Nomenclature for some units of measure may appear differently depending on order placement method, for example electronic, fax, etc.



#### New Format

Invoice Number	Invoice Date	Customer P.O. Number	Payment Terms	Due Date	Customer Number
9760005839	20.10.2021	Test Global	30 End of Next Month before 26	Net 30.11.2021 840.00	
3M Order Number	Order Date	Original Invoice Number	Original Invoice Date	Shipment Date	3M Delivery Numbe
4004543742	19.10.2021	9470007971	19.10.2021	**	
Sold To: demo coll mgr	nt Customer Addre	ess	81		
Please remit payment to: Bank Details:		3M Contact	: Requestor 6	Payment Ref:	9760005839
3M Malaysia Sdn Bhd Bank Name : Level 8, Block F, Casis Square SWIFT Code :		Phone:		Shipping Point:	
No.2 Jalan PJU 1A/7A	Account Name Account Number:	Email:		Delivery Schedule:	
No.2 Jalan PJU 1A/7A Ara Damansara, 47301 Petaling Jaya Selangor.		Email: 3M GST ID		Delivery Schedule: Commercial Invoice Number:	

DEF8x4, DRY, 4 ft x 2.66 yd	7100220643 00051141396781	5.000 / PAC	<b>D</b> 0000	0	0.00%
DEF8x4, DRY, 4 ft x 2.66 yd	7100220643 00051141396781	2.000 /PAC	.0000	0	0.009
ISTAUTHSST1: Output Tax in Ship To Location, 0%	,			0.00	
ESG8: Exports are exempt in Ship From location. Ch. II Art. I) VAT Act 2005 0 %	1			0.00	

3M Malaysia 5dn Bhd (Beg. No. 196701000267(007251-V)) , Level 8, Block F, Oasis Square, No.2, Jalan PJU 1.A/7A,Ara Damansara, 47301 Petaling Jaya, Selangor,

Malaysia Tel: 603 - 7884 2888 Fax: 603 - 7884 2902
Invoice is computer generated from, no signature is required. Visit 3M Malaysia on the web: www.3M.com.my.
TERMS AND CONDITIONS OF SALE: You agree to our general terms and

Special Charge GST Amount Invoice Total

conditions of sale which are available at https://multimedia.3m.com/mws/media/18820290/3m-terms-and-conditions-of-sale.pdf

## **Document: Account Statement**

#### **Future**

**Customer Account ID** 

Current: 6-digit alphanumeric (123456)

Future: 8-digit numeric (12345678).

**Invoice Number** 

Current: Item ID: 8-digit numeric (12345678) sequential for invoices and credit memos.

Future: 10-digit numeric (9234567891) referencing items such as an invoice (beginning with a "9"), credit, deduction, etc. Randomly assigned, non-sequential.

Note: For items that were transitioned to the new ERP, refer to "Reference Number"

OA: Payment on Account

CR: Credit Adjustment

field for original item number:

8500: Invoice

8700: Credit memo

Item type

Current: ET (Entry Type)

IN: Invoice DE: Deduction

DR: Debit Adjustment

Future: Item type ending in:

01: Invoice 06; 08: Deduction 11: Credit memo

15: Unapplied payment16: Payment difference

New Format **3M** 3M Company CUSTOMER ACCOUNT STATEMENT Customer Account ID: 12345689 As of Date: Remit To: 3M Company P.O. Box 842689 DALLAS TX 75284-2689 ABC COMPANY Customer Name: ACCOUNTS PAYABLE PO BOX 1234 Jack Jones 3M Customer Financial Services Direct Inquiries to: BM Company St. Paul, MN 55144-1000 -33.43 8500001234 ZY11 KL0217 07/19/2017 USD -22.16 -22.16 11/14/2017 11/30/2017 04/04/2018 9876512345 4,642.86 4,642.86 9875432198 417.00 165.42 04/30/2018 9875412345 293.20 05/22/2018 9871234512 9876543219 281.67 281.67 05/24/2018 Total By USD 6,610.28 6,610.28 Item Type Key Description Rcd=Reason Code Reason Description Y111 ZY11 Legacy Credit Memo



## **Document: Account Statement**

#### **Future**

**Reference Number** 

**Current:** Contract/Reference

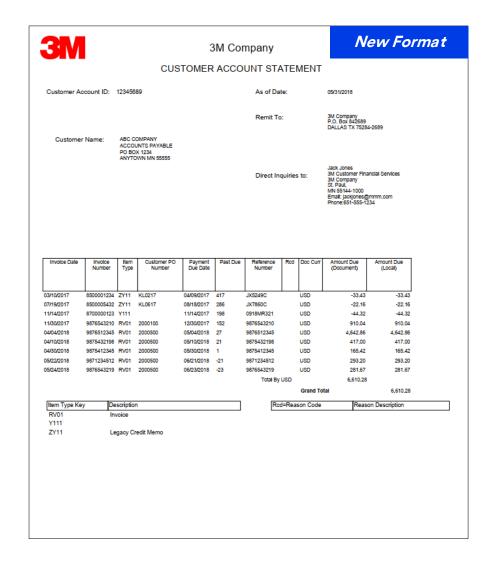
Future: Dispute reference number sent by customer.

Note: This field may also contain the original invoice number.

Rcd (Reason Code)

**Current:** Does not exist

Future: Dispute reason code.





# If you have questions, please contact your Customer Service representative.

**3M South Africa Pty Ltd** 

Address www.3M.com