



COUPA SUPPLIER PORTAL - TRAINING GUIDE



3M General Guidelines



- \checkmark Feel free to use the Chatbox to post any questions
- ✓ To ask questions verbally, do use the 'raise your hand' feature in Teams, for the Trainer to "Unmute" you
- ✓ All queries posted on the chatbox will be answered during the Q&A session post every subject
- ✓ Do not disclose your Company Name/Information or Personal Name/Information while asking

questions via chat or verbally to the Instructor



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- About Coupa
- Coupa Supplier Portal Registration Process and Inviting Users
- Hands-on Registration & Linkage request to 3M
- Create Public Profile And Setup Legal Entity
- Coupa Home Page Overview

Break – 10mins

- Purchase Orders View, Change & Acknowledge
- Advance Ship Notice View, Creation, Batch & Non-Batch Managed

Break – 5mins

- Invoice Creation and Credit Notes
- Invoice Payments and Notifications
- Feedback and Learning Assessment
- Next Actions

We will have an Online Demo of each topic, followed by FAQ and Q&A







Coupa Supplier Portal (CSP)

What is Coupa?

It is a world-class "Procure To Pay" (P2P) system that offers an eCommerce solution, for 3M to interact with its suppliers collaboratively.

Benefits of using Coupa Supplier Portal:

- Receive and View 3M Purchase Order (PO)
- Identify PO and easily communicate corrections and updates on price, quantity, and delivery date, back to 3M,
 Purchase Order Acknowledgement (POA)
- Confirm shipment quantity and date for goods receipt at 3M, Advance Ship Notice (ASN if applicable)
- Submit electronic Invoice (elnvoice) to 3M, to enable accurate and On-Time payments no lost paper or email Invoices, and view invoice payments and receive payment notification
- Adopt a consistent business process with 3M worldwide

3M sends to Supplier:	Supplier sends to 3M:
- Purchase Orders	- Purchase Order Acknowledgement (POA)
- Purchase Order Changes	- Purchase Order Changes
- Invoice Status	- Advanced Ship Notice (ASN where applicable)
- Remittance Advice	- Invoice (For Singapore and Malaysia Only)

Coupa Supplier Portal (CSP) is accessible @ https://supplier.coupahost.com/

Coupa Hosted Training content is available @ https://success.coupa.com/Suppliers/For_Suppliers

Key Terminologies





Terminologies

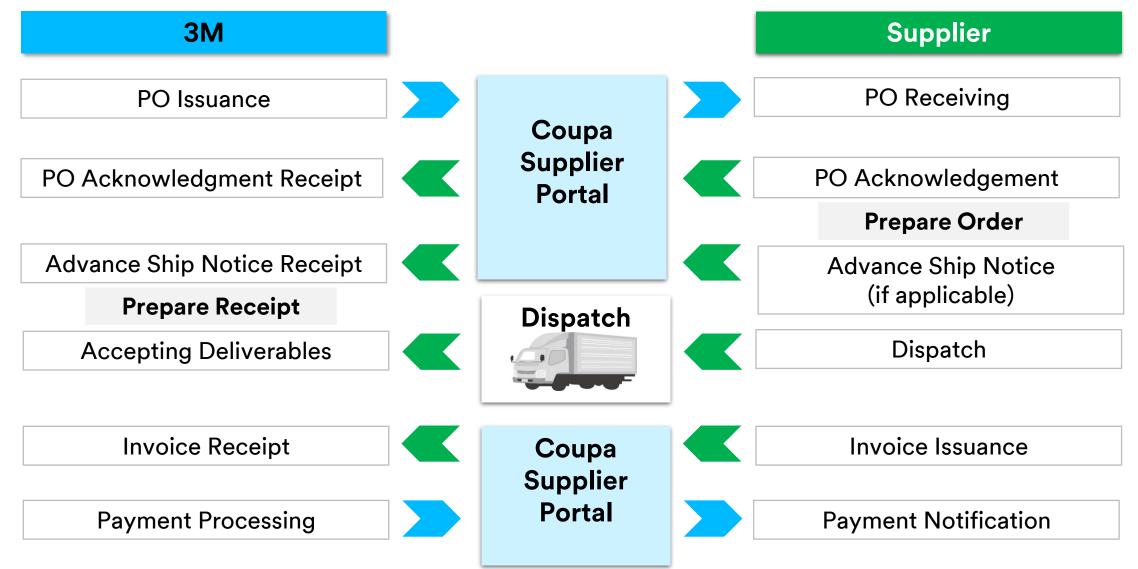
Terms	Description
Purchase Order (PO)	 A legal and commercial document sent from customer to a supplier, committing 3M's purchase of goods &/or services
Coupa Supplier Portal (CSP)	 A web portal for suppliers to manage business with customers. Suppliers can view & track the PO issued by 3M, as well as create & manage the invoice/credit note on the portal
Supplier Actionable Notification (SAN)	 Notification's suppliers receive via email to manage and acknowledge POs and create Invoices
PO Acknowledgement (POA)	 For a supplier to confirm receipt of the PO, after which the effectiveness of this PO will be admitted
Advance Ship Notice (ASN)	Advance notification of a shipment to the customer
Invoice	 Billing document issued to 3M, stating financial obligations for goods received or services performed
Disputed Invoice	 An Invoice rejected and sent back by customer, for supplier to re-submit the new invoice
Credit Note	 An Invoice with negative value, to offer a credit to the customer or to resolve the issue



Flow Chart



3M Source to Pay – Flow Chart



Key Icons -Coupa Supplier Portal



lcon	Action/Function
2251	Transaction Hyperlinks take you to the View page of the transaction
/	Edit
Save	Save
1	Print
Ð	Void (Cancel)
	Create Invoice against the PO

lcon	Action/Function			
Q	View			
8	Delete			
Export to ~	Download the report			
\diamond	Expand Table			
	Calendar			
\otimes	Mark as read			



You can hover over the icon to see explanation of the icon.

Coupa Supplier Portal - Registration process & Inviting further users

Step 1 – Register on Coupa Supplier Portal

3M

© coupa supplier portal	
Un Log In Sign up O2 Sign up for your free Coupa account Vork Email Address Enter Work Email Address Enter Company Name Enter Company Name Sign Up	03 > Coupa Supplier Port. Action Required - Click Below to Complete Coupa Registration - Action Required

01. Open Coupa Supplier Portal Link - <u>https://supplier.coupahost.com/</u>. Click on the Sign-up tab 02. Input the required fields i.e., Email Address and Company Name

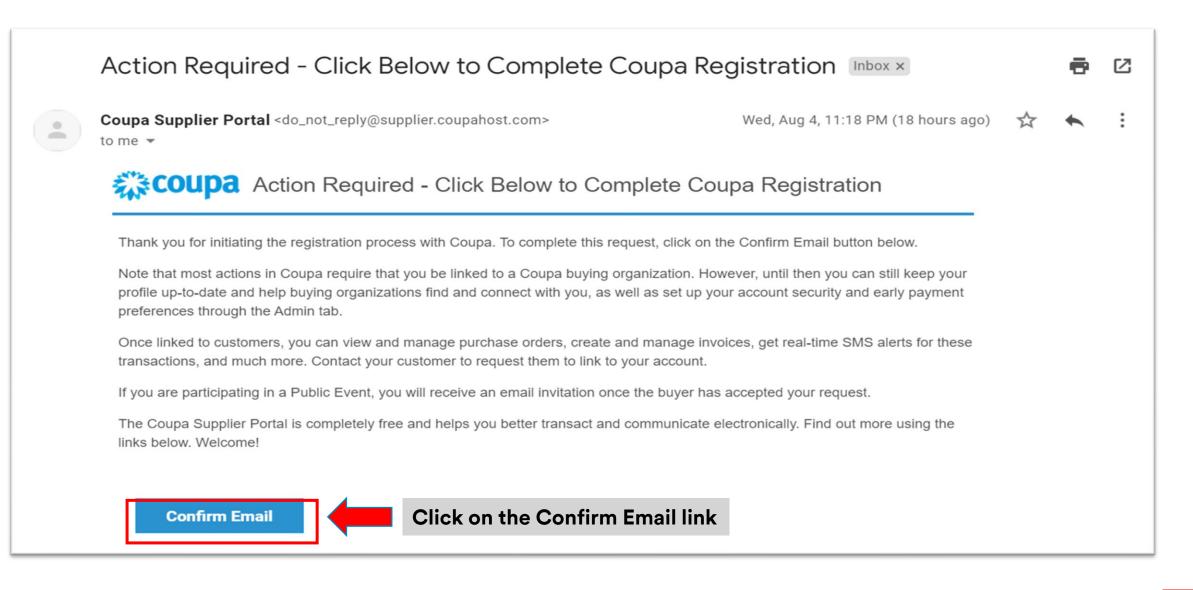
- Note: Suppliers should use their primary contact email address to register
 All PO's created will be sent to this email address and visible on the CSP account
- The primary contact email address will become the ADMIN & have full access to all CSP functions, including user administration (inviting more users to use CSP with different permissions)

03. Once registered, the supplier will receive an email from Coupa Supplier Portal

• Note: If you have registered and haven't received an email from Coupa, please check your Spam or Junk items folder

Step 2 – Confirm email sent to registered mail ID

M





Step 3 – Input Mandatory Information & Create Password

Activate your Coupa account

our name	
Enter first name	

Enter	lact	nam	0	
Litter	last	lall	IE .	

Company	
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3M

IM

Create a Password

Use	at	least	8	characters	and	include	a	number	and	a
lette	r.									

90

Create Password

Laccept the Privacy Policy and the Terms of Use.

Activate Coupa Account

• Clicking on the "Confirm Email" link, will redirect to the

"Activate your Coupa account" page

- Input your First & Last Name and Company
- Create your Password (8 characters long use combination of number and letter – Uppercase and Lowercase)
- Tick the check box "I accept" to accept the Privacy Policy
- and Terms of Use
- Click "Activate Coupa Account"

Note: This becomes the default admin account for your company. Once set up, you can add users and assign them roles, including account administration





Step 4 – Log-in to CSP with email ID and password

© coupa supplier portal	
Log In Sign up Login to your Coupa account Email Address Enter email address Password Enter password? Log In	 Coupa Supplier Portal Link: <u>https://supplier.Coupahost.com/</u> Enter your Registered Email Address and Password created in the previous step Click on the Log-In tab

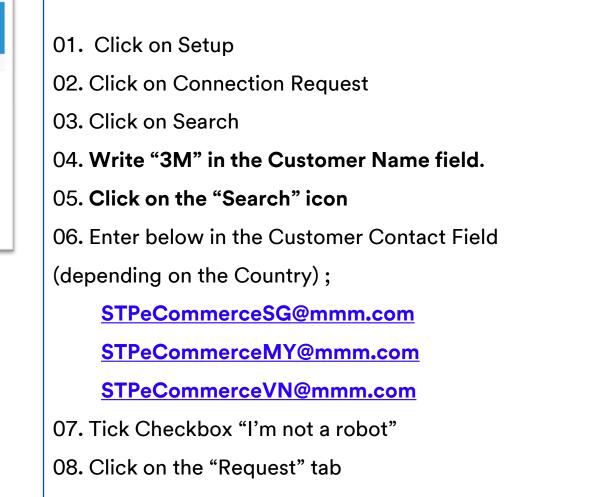
3M Step 5 – Two-Factor Authentication

coupa supplier portal									
Two-Factor Authentication									
Enable Two-Factor Authentication									
	No Thanks	Enable							
Two-Factor Authentication									
SMS : Disabled Verify your mobile phone to receive verification codes by text message									
Enable									
Two Factor Authenticator App : Disabled Enable									

- During your first log-in, the User will be prompted to enable Two-Factor Authentication (2FA)
 - You may **click the "Enable" tab,** for additional security control on your account
 - OR
 - You may click "No Thanks" if you wish not to enable 2FA
- 2FA is a security system that requires two distinct forms of identification, to access something
- It strengthens your Coupa Account security, by asking 2 types of information from the user — Password AND Personal Identification Number (PIN) or Code generated from Google Authenticator Application
- For more information, see the link : <u>Enable or Disable Two-Factor Authentication</u>

3M Step 6 : Linking Coupa Account (CSP) with 3M

🎇 coupa supplier portal	VIPUL - NOTIFICATIONS () HELP -
Home 01 le Orders Service/Time Sheets ASN Invoices Cata Add-ons Setup 02	alogs Business Performance Sourcing
Admin Customer Setup Connection Requests	
Learning Center	
Adding users to your account	
FAQ	
Request a connection to your first custom	er now!
Search 03	
04, Search for a custome	r 🕐 05 🗡
* Customer Name	
You are limited to 2 attempts. Can't find your customer? Contact Se	upport
* Customer Contact Email address	
07 I'm not a robot	
	08
Cancel	Request



Link Request will be sent to the 3M and 3M will start accepting the connection request from 25-Jul-2022.

Inviting Additional Users on CSP

3M

Admin Users				03
Users	Users	Permissions		Customer Access
Merge Requests Legal Entity Setup Fiscal Representatives Remit-To Terms of Use Payment Preferences ✓ Static Discounting SFTP Accounts cXML Errors	Jane Doe jane.doe@supplier.com Edit	First Name	rss to Service/Time Sheets	Customer 1
		 Email Permissions All Admin Orders All Admin Orders All Restricted Access to orders Catalogs Profiles ASNs Service/Time Sheets ASNs Service/Time Sheets All Payments Order Changes Payments Order Changes Payments Order Changes Payments Destiness Performance Suscring 	Customers All 3M Company	

Supplier Admin can manage "User Permissions" and
"Customer Access" by assigning certain users to only
certain customers, limiting documents access and
the functions they can perform basis assigned
customers.

Steps:

•

01. Click on Setup

02. Click on Admin

02. Click on Invite Users

04. Enter First Name, Last Name & User email address05. Click the checkbox to control the permissions & access

For more information, see the link :

Manage Users - Coupa Success Portal

3M FAQ - Registration

1. Why am I not receiving the email invitation to join Coupa?

[Answer]: Check your spam/junk email folder, emails sometimes get flagged as spam

2. I am already using Coupa Supplier Portal for other customers. Can I use the same account for 3M?

[Answer]: Yes, you may use the same account. Please send linkage request to 3M via your existing Coupa CSP Account

3. Can we register more than 1 person for Coupa?

[Answer]: Yes. You may register any number of participants to the Coupa Supplier Portal

4. Is Coupa Portal free for Suppliers?

[Answer]: Yes, Coupa Supplier Portal is free for suppliers with no limit on the # of transactions

5. When will COUPA be implemented and ready for use?

[Answer]: 3M will start transacting using Coupa from 01-Aug-2022 for 3M Singapore, Malaysia and Vietnam.

6. Is this new system for APAC only or would it also be implemented in other markets, e.g., Australia, etc.?

[Answer]: This initiative is focused on 3M Malaysia, Singapore, and Vietnam. Other 3M companies will be deployed in their timeline, and you will receive further communication at the appropriate time if you supply to any other 3M company





Q&A Session

Coupa Registration And Inviting Users

Create Public Profile & Setup Legal Entity



coupa supplier portal				NEW	/ LEAF SUPPLIE	R - NOTIFIC	CATIONS 0 HELP
ome Profile Orders	Service/Time Sheets	ASN Invoices	Catalogs I	Business Performance	Sourcing	Add-ons	Setup
Overview Profile Setup	NEW Leaf A	New Lea	f Florist				nload Profile as PDF w Copy profile URI
Learning Center Add more customers	Profile Leve	el l					
Create a discoverable profile Feedback Tell us what you think	Earn your next b		; your profile		 Enhance y Who you a What you What sets Who you x Financials 	do you apart vork with	n View Set up Set up Set up Set up Set up
	Opportunit	Spent by in your co \$ 26.41	Coupa buye ategory		= b	uyers in yo 9K	ht by Coupa our category 1% of that was

- In CSP, you have a Public Profile that is visible in the CSP Directory and allows potential customers to find your profile
- Having a complete profile provides customers with relevant information to do business with your organization
- Better the profile, better are the chances of landing new customers

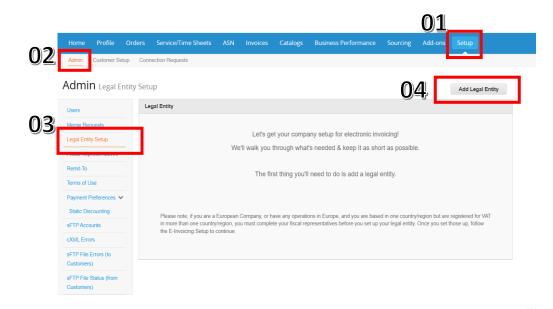
For more information, see the link : <u>Create Your Public Profile - Coupa Success Portal</u> <u>View and Update Your Public Profile - Coupa Success Portal</u>

- A summary of the Profile information is seen on the Homepage
- The top section displays Profile Completeness (indicated by filled in badges under Profile Progress) and when the profile was last updated
- You can click "Improve Your Profile" to open your profile

Recommended: Complete your prof	le to get paid faster and get discovered Learn More	
Profile Progress	Last Updated Last ago	Improve Your Profile



Legal Entity Setup (Mandatory-3M Singapore/Malaysia)





Setting up your business details in Coupa will help you meet your customer's invoicing and payment equirements. For best results with current and future customers, complete as much information as possible.



- Legal Entity is the official name of your business registered with the local government (legal entity name)
- Setting up your business details in Coupa will help you meet your customer's Invoicing needs
- Complete as much information as possible

Steps:

- 01. Click on Setup
- 02. Click on Admin
- 03. Click on the Legal Entity Setup tab
- 04. Click on Add Legal Entity tab
- 05. Enter your Legal Entity Name Official Name of your business
- 06. Country/Region a Registered country of your legal entity

Cancel

Legal Entity Setup (Mandatory-3M Singapore/Malaysia)

Tell your customers about your organization	Field/ Checkbox	Description
1 2 3 4 Which customers do you want to see this? Image: All Image: All Company	Which customers do you want to see this?	• Select all or the specific customer(s) that you want to see your legal entity information.
What address do you invoice from? • Address Line 1 Address Line 2 • City State • Postal Code • Postal Code Country/Region Singapore I Use this address for Remit-To ? I Use this for Ship From address ?	What address do you invoice from?	 Required for invoicing. Is critical for compliance in some countries. Registered address of your legal entity. This is the same location where you receive government documents. It might differ from the physical address. Sometimes this is called your address of record or registered company address. Address line 1, city, and postal code are mandatory.
What is your Tax ID? 7 Country/Region Singapore ~ X	Use this address for Remit-To*	 Selected by default. Deselect it if your remit-to address is different from your invoice-from address or you have more than one remit-to locations.
GST ID	Use this for Ship From address	 Selected by default. Deselect it if your ship-from address is different from your invoice-from address or you have more than one location.
Invoice From Code Preferred Language English (Singapore)	What is your Tax ID?	 Enter your tax/VAT ID. Note: If you are exempt from tax registration in some regions/countries, select the I don't have TAX ID Number checkbox and enter your local tax ID or

write N/A in the appearing Local Tax ID field

3M Legal Entity Setup (Mandatory-3M Singapore/Malaysia)

	1 2	3 4	
*Payment Type Address Address Bank Address Bank Address Bank Address	s		
Address Li	ne 1 Singapore		
Address Li	ne 2		
	City Singapore		
s	State		
Postal C	code 641667		
Country/Reg	gion Singapore		
		Cancel	Save & Continue
	Where do you want t	o receive payment?	>
	1 2 3		
t-To locations let your custo nore locations, otherwise cl		for their invoices. Click Add Remit-To to	Add Remit-To
To Account	Remit-To Address	Status	
5	Singapore Singapore 641667 Singapore	Active	Manage
To Account	Remit-To Address Singapore Singapore 641667		Manag

- Mentioned 2 sections are not relevant for 3M
 - Invoices will be paid only to the Bank Accounts
 - provided to 3M irrespective of the information provided here
 - To change/update your bank account details, please contact 3M representative
- Click Next to add the address where you want to ship goods from

Legal Entity Setup (Mandatory-3M Singapore/Malaysia)

	1 2 3 4		
For many countries/regi where your legal entity is	ons including different shipping details on the invoice registered.	is required if they are different to Add Ship I	From
Title	Status		
Singapore Singapore 641667 Singapore	Active	N	lanage
		Deactivate Legal Entity	Done
	Setup Compl	ete	
	Congratulatio	ns!	
	This legal entity can now be used	on new invoices.	
	ited to do business on the Coupa Suppli e available for you to share with them ar		ion

- Click "Add Ship From" location if Ship From is different than your Invoice From address
- Fill in the mandatory fields and click "Continue"
- After completing the legal entity setup by clicking "Done" (i.e: after adding a legal entity), you may use it on new invoices
- From the Setup Complete page, you can choose to Go to Orders, Go to Invoices, or Return to Admin page

For more information, see the link :

Set up Legal Entities - Coupa Success Portal



Manage Legal Entity-Add 3M after Linkage Request is approved

🗱 coupa supplier p	ortal				SU LUNG - NOT	FICATIONS 92 HELP -
Home Profile Or	ders Service/Time Sl	heets ASN Invoid	es Catalogs Bu	siness Performance	Sourcing Add-on	
Admin Customer Setup	Connection Requests					
Admin Legal Entity	y Setup					Add Legal Entity
Users	Legal Entity				0.2	
Merge Requests	Test Company				03	Actions ~
Legal Entity Setup	Invoice From	Remit-To Accounts		Locations	Customers	Manage Legal Entity Manage Remit To Account
Fiscal Representatives	Shanghai China	Address	1 customer	Shanghai China	3M Company	Deactivate Legal Entity
Remit-To	999999 China	Remit-To Address	Shanghai China	999999 China		
Terms of Use	onna		999999 China	omia		
Payment Preferences V Static Discounting			Active			
sFTP Accounts						
0 4]. ⊠ ^{All}	rs do you want to : I Company	see this?				•
What address d	lo you invoice from	?				
A	ddress Line 1 Shangha	i				
A	ddress Line 2			REQUIRED FOR I	NVOICING	

In case, Supplier do not find "3M" customer on legal entity.

Follow below steps to add Customer "3M" after your linkage request is approved.

Steps:

01. Click on Setup

02. Click on the Legal Entity Setup tab

03. Click on Manage Legal Entity tab

04. Click on "3M Customer" checkbox

on Page 2





Q&A Session

Create Public Profile and Setup Legal Entity

Coupa Homepage Overview

Home Page Overview

©coupa supplier porta	ıl		VIPUL VIPUL HELP VIPUL V			
Home Profile Orders	Service/Time Sheets ASN Invo	ices Catalogs Business Perfo	ormance Sourcing Add-ons Setup			
Sew: Exclusive discounts for yo	our business to thank you for being a part of th	ne Coupa Community.				
Recommended: Complete your pro	file to get paid faster and get discovered Lea	arn More	Announcements View AII (0)			
Profile Progress	Last Updated 21 minutes ago	Improve Your Profile	One-Click Savings View All			
rofile Summary			Start saving today! Explore deals for your company, exclusive to the Coupa Community.			
	1	1	Merge Accounts			
2 Legal Entities View	1 Registered User View	1 Connected Customer	Additional accounts have been found for your company. Merge these accounts to reduce confusion for your customers. Learn more			
Sanking Info ODiversity	S Accelerate S Bribery Policy		0015298262 6 KITASHINAGAWA7-29			
est Supplier			TOKYO 13 1418684 Japan			
	Website 🌐 Industry 🔀		yyamanouchi@mmm.com, oc3.jp@mmm.com, stanaka3@mmm.com, oc1.jp@mmm.com			

Home: View and improve the public profile and see the list of connected company

Profile: Create and manage your profile, including addresses and contacts.

Orders: View and access the purchase orders you received from different customers.

ASN: Create Advance Ship Notice

Invoices: Create and manage invoices

Setup: Manage users, legal entity, merge requests, etc

Note:

3M is not using the below tabs for now;

• Service/Time Sheets, Catalogs, Business Performance, Sourcing and Add-Ons



Home Page Overview

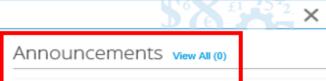


TOOL DEMO SUPPLIER V | NOTIFICATIONS 81

HELP ~







One-Click Savings View All

Start saving today! Explore deals for your company, exclusive to the Coupa Community.

Merge Accounts

If your company has more than one CSP account, we try to list it below. Consider merging them to reduce confusion for existing and potential customers.

Not seeing the account you want to merge with? Click here.

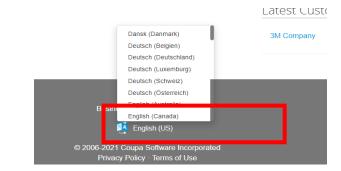
Latest Customers

3M



- **Settings & Notification:** Using this, the Account settings can • be managed. and Notifications viewed and customized
- **Announcements:** View 3M Announcements to suppliers here ٠
- Merge Accounts: If a company has more than one CSP • account, they can be merged to reduce confusion for existing potential customers
- **Latest Customers:** Shows the latest customer added by the ٠ supplier account
- Chat With Coupa Support: Connect with the Coupa support ٠ team to resolve any technical issues
- **Change Language:** Select the preferred language for CSP ٠
- For more information, see link : ٠

Get Started with the CSP - Coupa Success Portal









10:00



Breaktime for PowerPoint by Flow Simulation Ltd.

Pin controls when stopped 🗹

Purchase Orders

- View 3M Purchase Order (PO)
- Purchase Order Acknowledgement (POA)
- Purchase Order (PO) Change Request

3M View 3M PO & Acknowledge–From Email (using SAN)

EXTERNAL] 3M Company Purchase Order #4812287002							
3M <do_not_reply@mmm-test.com To • Vipul Maheshwari etention Policy 90 Days (90 days) D If there are problems with how this message is displayed purchase_order.html 10 KB</do_not_reply@mmm-test.com 		Expires 3/28/2022					
	Powered by COUPS	L					
	<image/> <section-header><section-header><section-header></section-header></section-header></section-header>						

- **Supplier will receive an email notification** whenever a PO is sent to their Primary Email registered with 3M & the CSP Account Users
- Manage Order: Click on the button to get an electronic view of the PO
- PO Print will be attached to the email in HTML format which can be viewed, saved, and printed
- Acknowledge PO: Click on the tab to acknowledge the PO directly from the email

Note:

- PO details should be checked for accuracy.
 Ex: Item description, Price, Ship To Address,
 Delivery Dates etc
- After reviewing & if accurate Click on the Acknowledge PO tab





View 3M Purchase Orders – From CSP

ŵcoup	a supplier	portal								SANE)Y ∽ Notif	ICATIONS	1 HELP V
Home	Profile	Orders S	Service/T	ime Sheets	ASN	Invoices	Catalogs	Busine	ess Performance	Sourcing	Add-ons	Setup	
Orders	Order Lines	Returns	Order Cha	inges Order L	Line Change	s Shipm	ents						
								Γ	Select Customer	3M			~
	Purch	ase O	rders	5									
	Instructions From Customer {Example text - this is set on your Company Information setup page and will be displayed for CSP and SAN suppliers on the Purchase Order list page}												
		Clic	k the 🖣	Action to	Accept th	ne Purch	ase Order a	nd Cre	ate an Invoice us	ing its d	ata		
								View	All	√ 8	earch	P	
	PO Number	order Date	Status	Acknowledged	At Items				Unanswered Commen	ts lotal	Assigned Io		
	17	12/22/20	lssued	None		ich of 206517 Ia-P067	756123-Chicken	Fikka	No	1,600 JPY		9 9 99 14	

To view a 3M Purchase Order in CSP:

- 1. Login to CSP
- 2. Click on the **Orders** tab on the CSP homepage. The Purchase Orders page would appear
- 3. Select 3M from the **Select Customer** drop-down list in the top right corner
- Filter the table by columns, use the search bar to find a specific PO <u>OR</u>
 - Click on the **View** drop-down list to select a filter
 - on applicable orders
- 5. For more details on a specific PO, click on the PO Number hyperlink to open the PO details

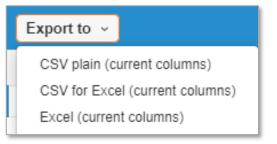
For more information, see link ;

Create Custom Views - Coupa Success Portal

Note: If you have other customers in Coupa (other than 3M), it will show you the POs from the company you selected the last time you visited the page



© coupa supplier portal			SANDY - NOTIFICATIONS 1 HELP -		Steps:	
Profile Orders Service/Time Sheets ASN Invoices Ca Order Lines Returns Order Changes Order Line Changes Shipments	talogs Business Performance	Sourcing Add-o	ons Setup	~	1.	Click on the Order Lines tab to see PO Line details
Purchase Order Lines			2.	Select "3M" from the Select Customer		
Export to v	View All	✓ Search	0			drop-down list
PO Number (Header) Line Order Status (Header) Item		Total Item Quantity	Line Total			
170 1 Issued 16 each of 2065175	56123-Chicken Tikka Masala-P067	16	1600			



Note: You can export the PO or PO Lines table in CSV or Excel format by clicking on Export to

Purchase Details

Select Customer 3M Company

Purchase Order #4812140448

Serie	ral Inf	0		💛 Shipping		
	Status	Issued - Sent via Email		Ship-To Address		
O	rder Date	16/11/21			Kanagawa3-8-8 Minami Sagamihara-shi	ihashimoto Chuo-ku
Revis	sion Date	16/11/21			Japan	
R	Requester	Jinggoy Samoy			Location Code: 6013-20 Attn: Jinggoy Samoy	000
Email jcsamoy@mmm.com			Terms	FOB		
Paym	nent Term	Z118-Net 30 Days		🔊 Shipment T	racking	Add
Validity S	Start Date	None			Tacking	•
Validity End Date		None		No delivery tracking.		
He	ader Text	Buyer Phone Info: 63-2-790894 PORT OF EXPORT HEADER DO NOT SHIP				
Atta	achments	None				
Ackno	owledged					
	-					
Lines	-					
	-			Advanced Search	, ◯ Sort by	Line Number: $0 \rightarrow 9$ V
Lines _{Type}	Item		Qty Unit	Price To	tal	Invoiced
Lines	Item 701241	1928 9226 H/M PGI//PGIILT /ALVE KIT 1/CV	Qty Unit 3 KT		tal	
Lines Type	Item 701241 ² DUMP V	1928 9226 H/M PGII/PGIILT	3 KT Manufacturer Part N	Price To 16.36 49	tal	Invoiced
Lines Type	Item 701241 ² DUMP V	1928 9226 H/M PGII/PGIILT /ALVE KIT 1/CV	3 KT	Price To 16.36 49	tal	Invoiced
Type S Need By 16/11/21	Item 701241 ² DUMP V	1928 9226 H/M PGII/PGIILT /ALVE KIT 1/CV lumber Manufacturer Name	3 KT Manufacturer Part N	Price To 16.36 49	tal	Invoiced
Type Type Type Type Tope 16/11/21 Delivery	Item 701241 DUMP V Part N I None y Address	1928 9226 H/M PGII/PGIILT /ALVE KIT 1/CV lumber Manufacturer Name	3 KT Manufacturer Part N None	Price To 16.36 49 Jumber	tal 08 Batch	Invoiced
Type Type Lines Need By 16/11/21 Delivery 3M Japa	Item 701241 DUMP V y Part N I None y Address an Innovatio	1928 9226 H/M PGII/PGIILT /ALVE KIT 1/CV umber Manufacturer Name None	3 KT Manufacturer Part N None	Price To 16.36 49 Jumber	tal 08 Batch	Invoiced
Lines	Item 701241: DUMP V y Part N I None y Address an Innovation	1928 9226 H/M PGII/PGIILT /ALVE KIT 1/CV umber Manufacturer Name None	3 KT Manufacturer Part N None amihashimoto Chuo-ku,	Price To 16.36 49 lumber Sagamihara-shi, 252-0253, JI	tal 08 Batch ² No	Invoiced 0.00
Type	Item 701241: DUMP V y Part N I None y Address an Innovation	1928 9226 H/M PGII/PGIILT /ALVE KIT 1/CV /umber Manufacturer Name None on Limited Sagamih, 3-8-8 Min I ID: 62922669908 EAN/UPC:	3 KT Manufacturer Part N None amihashimoto Chuo-ku,	Price To 16.36 49 lumber Sagamihara-shi, 252-0253, JI	tal 08 Batch ² No	Invoiced 0.00
Type S Need By 16/11/21 Delivery 3M Japa Line Tex Alternation	Item 701241 DUMP y Part N I None y Address an Innovation xt	1928 9226 H/M PGII/PGIILT /ALVE KIT 1/CV /umber Manufacturer Name None on Limited Sagamih, 3-8-8 Min I ID: 62922669908 EAN/UPC:	3 KT Manufacturer Part N None amihashimoto Chuo-ku,	Price To 16.36 49 lumber Sagamihara-shi, 252-0253, JI	tal 08 Batch ² No	Invoiced 0.00

	01. Create Invoice	02 To	03 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	0⊈, ⊫ Print View
9 Comments				Mute Comments 🗸
Enter Comment				
				//

For more details click on the PO Number link to open the PO

PO Number 🔺	Order Date	Status	Acknowledged At	Items	Unanswered Comments	Total	Assigned To	Actions
4812140447	16/11/21	Issued	16/11/21	3 KT of 7012411928 9226 H/M PGII/PGIILT DUMP VALVE KI	No	49.08 USD		.
4812140448	16/11/21	Issued	16/11/21	3 KT of 7012411928 9226 H/M PGII/PGIILT DUMP VALVE KI	No	49.08 USD		:

Once you **click the PO Number hyperlink**, detailed information of PO will be visible

At the bottom of the PO page there are 4 buttons for action;

- Create Invoice one of three options on how to create an invoice from a PO
- 2. Request Change Change can be requested for Quantity, Need by Date, and Price
- **3.** Save Save your draft PO Changes
- 4. Print View You may also print POs if required

Important: Do not create Invoices directly, without PO Acknowledgement (POA) and Advance Ship Notice (ASN)





PO Acknowledgement – From CSP

any clarification.

Purchase Order #4812140448

Order acknowledged	×
🏂 General Info	🔗 Shipping
Status Issued - Sent via Email	Ship-To Address 〒252-5285
Order Date 16/11/21	Kanagawa3-8-8 Minamihashimoto Chuo-ku Sagamihara-shi
Revision Date 16/11/21	Japan
Requester Jinggoy Samoy	Location Code: 6013-2000 Attn: Jinggoy Samoy
Email jcsamoy@mmm.com	Terms FOB
Payment Term Z118-Net 30 Days	
Validity Start Date None	
Validity End Date None	No delivery tracking.
Header Text Buyer Phone Info: 63-2-79089498 ; Incoterms: FOB PORT OF EXPORT HEADER TEXT: TEST PO – DO NOT SHIP	
Attachments None	
Acknowledged 🗹	
Comments	Mute Comments
ter Comment	3M does not use Coupa
	· · ·
	Comments feature, please
nd Comment notification to a user by typing @name (ex. @JohnSr	drop an email to Buyer for
tachments Add File I URL	any clarification

3M requires a PO Acknowledgement within 2 Business days from the date of receipt of a PO

From the Purchase Order View in CSP, if you agree with the details of the PO, tick the **Acknowledged** checkbox. This will generate a success message to confirm the PO acknowledgment was recorded

Note:

PO details should be reviewed to ensure accuracy e.g., item description, price, ship to address, delivery dates etc. If the information is accurate, **Click Acknowledged**

Note:

Supplier may submit PO Change Request if the PO Details are not accurate. PO Change is subject to 3M Approvals - see the next page for details

Note: Suppliers cannot reject a PO, but if you do not accept it, you can email to the Buyer.





Request a Purchase Order Change

	Create	Invoice	Request Chang	e Save	🗎 Print	View
Lines Type 2	ltem		* Qty	Unit	* Price	Total
7012411928 9226 H/I	M PGII/PGIILT DUMP VALVE KI	T 1/CV	3.000 KT	~	16.360000	49.0
Cannot fulfill order quantity The ordered item is no long Cannot fulfill orders by the	per available					
Other	li.				4	
Other	Cance	Request PO Ca	ncellation \$	iave Change Request	Submit Char	ge Reque

You may request a PO change if you are unable to deliver the products by the Need by Date, or the order details are incorrect

To begin, the Supplier must log in to CSP Account. **PO Change** cannot be submitted via the email notifications button.

Steps :

- 1. Click **Request Change** on the PO details page
- Edit the fields that are enabled for change, such as Quantity, Price and Need By Date

Note: Suppliers cannot reduce the quantity/amount below the values already received or invoiced against

- 3. Select a Reason for Change from the drop-down list
- 4. Click on the Submit Change Request Button **Note:** If "Other," you also need to provide a comment

The PO change will go through an Approval Process which can either be Approved or Rejected by the buyer

Note:

- Request Change button is greyed-out for PO's with an ongoing Change Request
- When approved by 3M Buyer, the PO and its Revision History will be updated with the changes





View PO Revision Details

Purchase O	order #2819	Revision	2 (Current) Aug 30	~
There is a pending cha	nge request on this purchase	order. Click t	to view pending change	
Status	Issued - Sent via Email		🔗 Shippir	ng
Purchase Orders #2819				
Pending Change Requ	uest			
Initiated By	Supplier			
Submitted On	09/11/19			
Change Reason	Cannot fulfill orders by the N	eed-by date		
Justification	1			
🛛 General Info)		🔗 Shipping	5
Change Status	Pending Approval		Ad	dress
Status	Issued - Sent via Email			
Order Date	07/31/19			
Revision Date	08/30/19			Terms
Requisition #	3048			lerms
Service Manager Email None				
			Total 8,000.00	SGD
			With	draw

- Changes are effective, post change request approval
- When a PO change request is Approved or Rejected, Suppliers will receive the Order change request -Approved or Rejected Notification
- After submitting a PO Change request & awaiting 3M's approval, you may view the Pending Changes tab
 <u>Click to view pending change</u> at the top of the PO
 You may also select a PO revision to view, by clicking the drop-down list next to the PO number
 Pending Change Request page shows PO number, revision date, change request submission date, the reason for the change, change status, change type, etc Supplier can withdraw the change request by

clicking Withdraw at the bottom of the page



Key Points-PO Acknowledgement & Change Request

- PO should be acknowledged within 2 Business Days if suppliers agree on all aspects of the PO
- PO Acknowledgement applies to all lines on the purchase order
- If Suppliers do not agree on the PO, **Change request** should be raised OR email Buyers for any clarifications, **within 2 Business Days**
- Supplier can modify the <u>Quantity, Price, and Need by Date</u> on the existing lines OR <u>Delete the</u>
 <u>existing lines</u> on the PO via PO Change. *The addition of lines is possible only by 3M Buyers*
- In case you cannot deliver the full quantity by the required Need by Date, Suppliers should email Buyers to split the PO Lines according to the new Delivery Date and acknowledge PO
- 3M does not currently use the Coupa Comments feature on transactions. In case of any concerns, please contact buyers via phone or email.



PO Requested Delivery

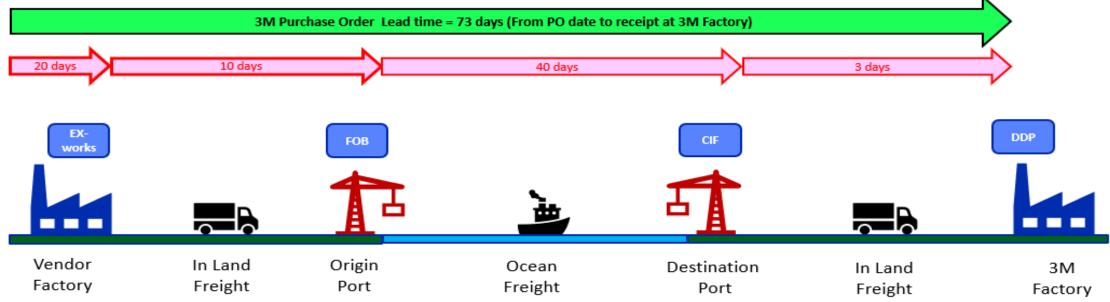
Dates

3M Purchase Order Lead Time vs Vendor Lead time for Overseas supplier

 Existing Lead time

Vendor Lead time @ FOB incoterms = 30 days

• Future Lead time



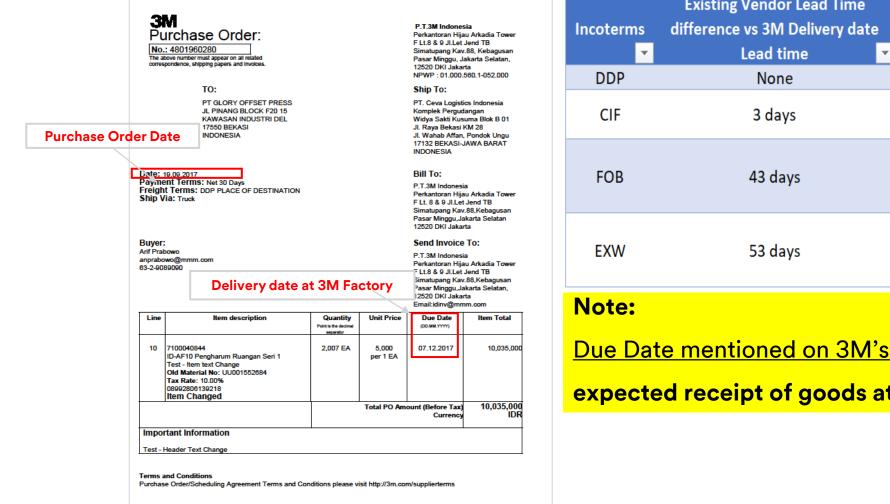






Key Point – PO Requested Delivery Dates

3M Purchase Order Delivery date



Incoterms _	Existing Vendor Lead Time difference vs 3M Delivery date Lead time	Remarks
DDP	None	Same as existing vendor lead time
CIF	3 days	Includes destination custom clearance and destination in-land transportation
FOB	43 days	Includes origin and destination custom clearance, overseas freight and destination in-land transportation
EXW	53 days	Includes origin and destination custom clearance, origin and destination in-land transportation and overseas freight

Due Date mentioned on 3M's Purchase Order - is the

expected receipt of goods at 3M Factory /Warehouse



FAQ: Orders

1. Does Coupa send an email to Suppliers when 3M issues a new Purchase Order?

[Answer]: Suppliers can get various email notifications from Coupa, including PO. After creating a CSP account, suppliers can set notification preferences. In addition to email, they can choose to get notifications online in the CSP or through SMS.

Each supplier user controls which notifications to get. Most email and online notifications are "on" by default.

2. Can I acknowledge the PO via email?

[Answer]: Yes, Coupa email has actionable buttons, and you can acknowledge the PO via email, apart from acknowledging the PO via CSP too.

3. If a PO Change Request for Quantity & Delivery Date is rejected, can I assume the PO is cancelled and no further action is needed?

[Answer]: No, if a PO Change is rejected, it means the original PO is still valid unless the Original PO is cancelled. Buyers will reach out to Suppliers in case 3M rejects the PO to find an alternate solution. If no alternate way is found, 3M will cancel the Original PO.

4. In the case of Blanket PO (for Services), is it possible to have one PO with many Invoice numbers for payment?

[Answer]: Any Blanket POs for Indirect Services will be replaced with Limit PO's, after Go-Live. 3M personnel will inform you accordingly.

E.g., PO meets certain criteria like if the price is estimated for the service to be provided within a certain period. 3M will issue PO according to the quantity needed and provide a specific delivery date.





Q&A Session

Purchase Orders

Advance Ship Notice (ASN)

- ASN creation
- View and Manage ASN
- ASN without Batch Managed Materials
- ASN for Single Batch Managed Material
- ASN for Multiple Batch Managed Materials

Creating an Advance Ship Notice (ASN)



01ervice/Time Sheets ASN Invoices Catalogues Business Performance Sourcing Add-ons Setup Profile Orders Home Orders Order lines Returns Order Changes Order Line Changes Deliveries You have 1 customer announcements related to Orders (3M Company) View All Announcements 3M Company Select Customer Purchase Orders Instructions From Customer クレジットメモを作成する場合、「請求」タブに移動し、「クレジットメモを作成する」ボタンをクリックします. If you need to issue a Credit Note, please navigate to the Invoices page and click the "Create Credit Note" button instead of using the Red Coin icon below Click the 📒 Action to Accept the Purchase Order and Create an Invoice using its data View Supplier View 2 Export to 🗸 \sim Search PO Number Comments Order Date Acknowledged At Items Unanswered Comments Total Assigned To Actions 4811430399 11/1/22 13/1/22 2.500 Each of 7100011329 | No 500 000 00 CTJ0030P10FC BETAPURE USD CTJ 0.3UM **ASN** Applicable **Supplier Type** All Suppliers (Direct POs starting 48XXXXXXX YES and 70XXXXXXXX) Local Suppliers (Indirect POs starting NO 35XXXXXXXX or 45XXXXXXXXX) Foreign Suppliers (Only Indirect Materials POs YES

starting 35XXXXXXX or 45XXXXXXX)

- The purpose of an ASN is to advance notify 3M of the deliveries suppliers will make
- Create an ASN when you know exactly what you are going to ship to 3M
- The 3M PO will determine when an ASN is required (Refer to below table)
- To create an ASN for the PO from CSP:
 - 1. Navigate to the Orders tab and search for the PO where an ASN is required
 - 2. Click the Flip to ASN icon

3M



Creating an Advance ship notice (ASN)

) General Inf	fo	Ð	Ship To	
* ASN # Status	Draft		Address	〒283-0052 TOGANE-SHI719-3 NINOFUKURO Japan
Ship Date	d/m/yy			Location Code: 6140-
Delivery Date	d/m/yy		Shipping Ir	ıfo
* Bill of Lading			Tracking Number	
* Trailer/Transport ID			Carrier	
			Shipping Method	
* Means of Transport	Select		Ship Note	
* Carrier	Select 🗸			
	test			
	Enter the Delivery Date and the Tracking Number before submitting ASN.			
	事前出荷通知提出前に納品日と追跡番号が入 力されていることを確認してください。			
	If multiple batch splits will be required for a single ASN, please upload the attached document here. If only a single batch exists, enter the relevant details at the ASN Line Level below.			
	添付はCSVファイルフォーマットのみが許容 されます。			
Batch File Attachment	Choose File No file chosen			

- ASN Number: Enter <u>up to</u> 10-digit alphanumeric number, not including special symbols (MANDATORY)
- Ship Date: Enter date when goods are shipped from location (Coupa will accept only current & next day) (OPTIONAL)
- **Delivery Date:** Enter expected delivery date at 3M Warehouse (MANDATORY)
- **Bill of Lading:** Input text **"DUMMY"** for domestic transactions that are not imported **(MANDATORY)**
- Trailor/Transport ID: Please enter Truck/Vehicle Number
 (MANDATORY). Input text "DUMMY" if not applicable
- Mode of Transport: Select from the drop-down list as applicable (MANDATORY)
- **Carrier:** Select from the drop-down menu. If none of the above apply, select "OTHER" **(MANDATORY)**





ASN – Non-Batch Managed Materials

2	Description 7100189942 371+ HIGH TACK BST CL CONFIG ROLL	Quantity 0.000	UOM RO	~	Received Quantity 0	Status Draft	8	
	Supplier Part Number	PO #	PO Line		PO Line Quantity			
	None	4811429924	2		1000.0			
	Invoice No. Reference	Invoice	Invoice Line		Invoice Line Qty			
	ECC PO Line Num Batch D	elivery Address		Vendor Batch	Number			
	00020 🗆 з	3M Japan Products Limit	ed Yamagata					
				Free Text				
	Manufacture Date Shelf Life Expiration 3M Ba	tch Number	Ser	ial Number				
	d/m/yy							
	Comments						11	
					Cancel Sav	e ,	👲 Submit	
	Advance Ship No Advance Ship Notice submitted						1	

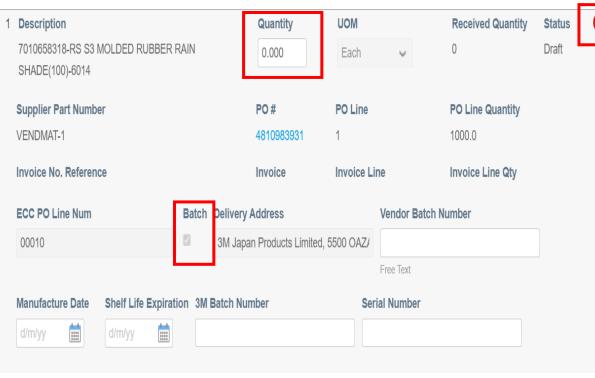
- Validate and change the Quantity, if needed, on the ASN Line Level
- Note: There is no need to populate the Vendor Batch Number, Manufacturer Date, Shelf-Life Expiration, 3M Batch Number, or Serial Number if Batch Check Box is not checked
- Delete the additional ASN Lines if the ASN is not applicable for that PO Line
- Scroll to the bottom of the ASN Page and click Submit
 ASN submitted successfully" message will be displayed once ASN is successfully recorded





ASN – Single Batch Managed Material





Advance Ship Notices
Advance Ship Notice submitted successfully

If the ASN only contains a single batch managed material, enter the details directly into the CSP ASN line screen to capture the batch details:

- Validate and change the Quantity if needed on the ASN Line Level and populate the additional fields:
 - Vendor Batch Number (MANDATORY) <u>Refer to</u> <u>Slide 52 for batch naming convention</u>
 - Manufacture Date (MANDATORY)
 - Input Shelf-Life Expiration, 3M Batch Number, and Serial Number (if applicable)
- Delete the additional ASN Lines if it's not applicable for that PO Line
- Scroll to the bottom of the ASN Page and click Submit





ASN – Multiple Batch Managed Materials

01									
А	В	С	D	E	F	G	Н		J
very <mark>L</mark> ine Number	Vendor Material Number	Purchase Order	PO Line	Material	Quantity	UOM	Vendor Batch	Mfg Date	Expiry Date
02	CORP_3M_ CSV (Comma delimited) (*.csv) <u>More options</u>				_		•	Save	
Batch File Attack	L								
1 Description	Chickon Tikka Masala D067	Quanti	ty	UOM		Rece	eived Quantity	Status	8
						C	Cancel 💁 Sa		t Submit
ŀ									
	A very Line Number 0,2 Batch File Attack Lines 1 Description 20651756123	A B very Line Number Vendor Material Number O2. CORP_3M CSV (Comma delimited) (*.csv) More options Batch File Attachment Choose File Io file of the options Batch File Attachment Choose File Io file of the options Image: Discription 20651756123C bicken Tikka Masala.P067 Advance Ship N	A B C very Line Number Vendor Material Number Purchase Order Q2, CORP_3M_ CSV (Comma delimited) (*.csv) More options More options Batch File Attachment Choose File to file chosen Please refer to 3M Batch File attachment Please refer to 3M Batch File attachment Image: 1 Description Quantitient	A B C D very Line Number Vendor Material Number Purchase Order PO Line O/2 CORP_3M	A B C D E very Line Number Vendor Material Number Purchase Order PO Line Material O2 CORP_3M	A B C D E F very Line Number Vendor Material Number Purchase Order PO Line Material Quantity O2; CORP_3M	A B C D E F G very Line Number Vendor Material Number Purchase Order PO Line Material Quantity UOM O2 CORP_3M	A B C D E F G H very Line Number Vendor Material Number Purchase Order PO Line Material Quantity UOM Vendor Batch 022 CORP_3M	A B C D E F G H I very Line Number Vendor Material Number Purchase Order PO Line Material Quantity UOM Vendor Batch Mfg Date 02

If the ASN contains multiple batch managed materials per line with multiple splits, a CSV file needs to be uploaded to capture the necessary information ("<u>Coupa ASN Upload</u> <u>Template</u>" is available on the Supplier Direct Website)

Steps:

01. Populate the columns of the file, and follow the below logic to ensure the ASN is successfully processed by 3M:

 If a PO Line is split among multiple batches, create multiple records with the same PO Line number and unique Batch numbers with the appropriate Quantity

02. Save the template file in CSV format Only

03. On ASN Header Level, click **Choose File** and select the file

04. Scroll to the bottom of the ASN Page and click **Submit**

Note: "Advance Shipment Notice submitted successfully" message will be displayed once ASN is successfully recorded.





ASN – Upload Template Explanation

ASN/Delivery Line Number	Vendor Material Number	Purchase Order	PO Line	Material	Quantity	UOM	Vendor Batch	Mfg Date	Expiry Date	3M Batch	Serial Number
1		4811596688	10	3XXXXXXXXX	2000	EA	123456	20210430			

Header Name	Header Name Description	Mandatory
ASN/Delivery Line Number	Enter, 1, 2 3 As sequence depending on the number of lines being entered	Yes
Vendor Material Number	Material number if maintained by the vendor	Not Required
Purchase Order	Purchase Order # provided in the 3M PO copy	Yes
PO Line	ECC PO Line Num # available in the 3M PO copy	Yes
Material	SKU # available in the 3M PO Copy	Yes
Quantity	Actual Quantity to be shipped to 3M (No Special characters allowed ,only whole number)	Yes
UOM	Unit of measure as mentioned in the 3M PO Copy	Yes





ASN – Upload Template Explanation

ASN/Delivery Line Number	Vendor Material Number	Purchase Order	PO Line	Material	Quantity	UO M	Vendor Batch	Mfg Date	Expiry Date	3M Batch	Serial Number
1		4811596688	10	3XXXXXXXXX	2000	ΕA	123456	20210430			

Header Name	Header Name Description	Mandatory (Yes /No)
Vendor Batch	Vendor Batch # should be a maximum of 10-digit alpha-numeric. No special characters	Yes
Mfg Date	Manufacturing date of the batch # mentioned above should not be later than the ASN date with format YYYYMMDD, "/" should not be used	Yes
Expiry Date	Expiry Date of the product. Format YYYYMMDD, "/" should not be used	No
3M Batch	3M Batch id , if provided by 3M	No
Serial Number	Serial Number available if any	No
HU	HU Label # if Any	Not Required
Qty per Case	Batch quantity	Not Required
UOM	Unit of measure as mentioned above	Not Required
Package Material	packaging Material	Not Required





 $\boldsymbol{\Theta}$

Status

Draft

Received Quantity

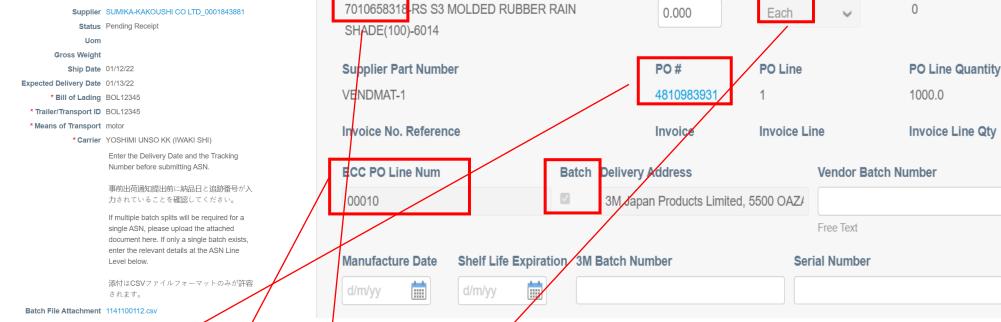
ASN - Multiple Batch Managed Materials

📃 Lines

Description

Example:





ASN/Delivery Line Number	Purchase Order	PO Line	Material	Quantity	UOM	Vendor Batch	Mfg Date	Expiry Date	3M Batch	Serial Number	Qty Per case	Package Material
1	4810983931	00010	7010658316	100	Each	BATCH1	20220101					
2	4810983931	00010	7010658316	200	Each	BATCH2	20220102					
3	4810983931	00010	7010658316	100	Each	BATCH3	20220104					
4	4810983931	00010	7010658316	250	Each	BATCH4	20220107					
5	4810983931	00010	7010658316	350	Each	BATCH5	20220108					

UOM

Quantity





Batch Managed – Key Points

The Batch ID/Lot Number is created for material must:

- Not be greater than 10 characters
- Not contain spaces
- Only contain alphanumeric characters
 - A through Z and 0 through 9 only
 - No special characters, i.e., -, _, /, \, \$, *, #, @, etc.
- Not start with leading zeros if entirely numeric (e.g., 09192020)
- Contain one (and only one) Date of Manufacture
- Contain no more than one Expiry Date





View/Manage PO ASN

ecoup	a suppli	erportal		01					YOS	Hiki ~ Notifi		HELP ~
Home	Profile	Orders	Service/Time Sheets	ASN	nvoices	Catalogs	Busin	ess Performance	Sourcin	g Add-ons	Setup	
							02	Select Customer	3M			Ŷ
	Adva	ance S	hip Notices						03			
	Export	t to v						View All	~	Search	P	
	ASM	Number	Status	Delivery D	ate 🔺	Last Upd	ated By	Last Upda	ted Date	Actio	ons	
		None	Draft	None		Yoshiki Tsi	umura	02/04/21		/	8	
		None	Draft	None		Yoshiki Tsi	umura	02/04/21		/	8	
	A	SN123	Pending Receipt	12/20/20		Yoshiki Tsi	umura	12/17/20		1	<i>•</i>	
	A	SN1356	Pending Receipt	12/23/20		Yoshiki Tsi	umura	12/21/20		1	<i>•</i>	
	Т	estASN	Pending Receipt	02/12/21		Yoshiki Tsi	umura	02/10/21		1	<i>•</i>	
	Per page	e 15 45	90									

Steps:

- 1. Click on the **ASN tab** in CSP. The Advance Ship Notice page appears
- 2. From the Select Customer drop-down list in the top right corner, select 3M
- You can filter the table by columns, use the search bar to filter with a search term or click on the View drop-down list to perform advanced filtering

Note:

- ASN Status will remain in Pending Receipt after submission. It does not mean that the Goods are not received by 3M
- Suppliers should not edit the ASN once it is submitted. In case of any correction, please email to the Buyers who will assist in canceling the OLD ASN. Supplier can thereafter submit the new ASN

FAQ - ASN

3M



1. Is the ASN number auto-generated or need to be entered manually?

[Answer]: Suppliers need to enter the ASN Number in Coupa along with other mandatory fields. You may enter any unique number

2. Can we create an ASN once PO is acknowledged, without waiting for the delivery date?

[Answer]: No, ASN should be submitted when you are ready for shipping, wherein you will be required to submit shipment details also, which will be available only during delivery

3. How do we process partial deliveries? Example: PO qty: 100K split into 3 to 4 dates, but the dates are not confirmed & depend on 3M pull in the schedule.

[Answer]: Supplier should ask Buyer to raise PO change request to split lines according to delivery dates

4. Should we print the ASN # on the packaging label for each shipment?

[Answer]: No, it's not required

5. Our goods are collected by 3M appointed transporter. Will the transporter pick up goods based on the ASN information?

[Answer]: Yes, you should load the goods according to the ASN provided





Q&A Session

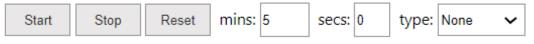
Advance Ship Notice







05:00



Breaktime for PowerPoint by Flow Simulation Ltd.

Pin controls when stopped 🗹

InvoicesO Create Invoice

Create Invoice

plier NISSO PRI nber ~ ress NISSO Prir 〒252-032 相模原市廃 Japan
nber ress NISSO Prin 〒252-0323 相模原市南
ress NISSO Prir 〒252-0323 相模原市南
〒252-032 相模原市南
相模原市南
Japan
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ress NISSO Prir 〒252-032
相模原市南
Japan
ress NISSO Prir 〒252-0320 相模原市南
Japan
03
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11

Once a PO Flip has been completed, the below key information is required to process the invoice:

01: Choose the Legal Entity, Remit To, and the Ship-From Address as we created on <u>Slide 22</u>.

02: Populate the mandatory General Information including:

- Invoice # Enter your specific invoice number
- Invoice Date Date when the invoice was created

Note- Invoice Date should not be in the future.

Note - Invoice Number should be unique and no special characters Note - Supplier should not attach another invoice to this transaction as the Coupa generated PDF is your and 3M legal invoice.

Suppliers may attach other documents e.g., Delivery Slips, Custom Slips, etc. if required)

03: Validate the Invoice Quantity at the Invoice Line level.

(Note- Supplier may delete additional PO Lines if not billing)

04: Select the Tax Rates for Invoices.



Create Invoice

Type Description	Qty 1.000	UOM Each 🗸	Price 0.00		0.00	•		
PO Line None O Clear	Contract	Supplie	r part number	Select	elect one category when	- -		
ECC PO Line Num None					05			
GST Rate GS	TAmount Ta	k Reference						
7.0% 🖌 0	00			Totals & Taxes				
			05	Lines Net To Lines CT To	otal		1,765 0	
			1	Shipping		~		
				CT .	Tax Reference	Enter a tax reason		0
				Handling				
				CT .	Tax Reference	Enter a tax reason		0
				Misc				
				CT .	Fax Reference	Enter a tax reason	description.	0
				Total CT Net Total				0 1,765
				Gross .	Total		06	1,765

05: Supplier must add a line on the Invoice for additional charges e.g., Discount, Insurance, Assist, etc.

- Click on Add Line Button.
- Enter Description, Qty, and Price.
- Supplier must choose "Additional Charge Category" for these additional lines.
- Choose the Tax Rate if applicable.

OR Enter the charges in the Summary Charges for Shipping, Handling, or Misc.

06: Scroll down to the bottom of the Invoice Page and Click **Calculate** and then **Submit**.

Follow prompts to validate that you are ready to **send an Invoice** to proceed in submitting the invoice.

Note:- Once the Invoice is submitted, the Supplier cannot modify that Invoice.

Note:- Supplier should not email Invoice Copy to the 3M Invoice Email Address for Singapore and Malaysia only.

Note – Once a PO Line is fully invoiced (Approved or Pending Approval), It cannot be invoiced again.



Coupa Supplier's will receive an email containing Payment/Remittance information.

Note: If payment method is check, email remittance will not be sent.



Invoice Status

xport to 🗸				<u> </u>	Fending Approval	- Search	_
Invoice #	Created Date	Status	PO#	Total	Unanswered Comments	Dispute reason	Actions
Test123456	29/11/21	Pending Approval	4812140449	28.21 USD	No		
24357689	29/11/21	Pending Approval	4812140449	171.01 USD	No		
35647568768	28/11/21	Pending Approval	4811428806	1,046,745.00 USD	No		
INV40448	19/11/21	Pending Approval	4812140448	53.99 USD	No		
inv5656	21/10/21	Pending Approval	4812136707	71.07 USD	No		
bankinv123	14/10/21	Pending Approval	4812130377	143.20 USD	No		
INV84656	14/9/21	Pending Approval	4812284656	21.99 USD	No		
Test Invoice	14/9/21	Pending Approval	4812122930	51.53 USD	No		

Export to 👻			_		View Approved	✓ Search	<i>,</i> 2
Invoice #	Created Date	Status	PO #	Gross Total	Unanswered Comments	Dispute reason	Actions
CREDIT1202	01/12/21	Approved	4812140760	-264,000 JPY	No		
INVOICE1203	01/12/21	Approved	4812140760	476,300 JPY	No		
CREDIT1201	30/11/21	Approved	4812140759	-264,000 JPY	No		
INVOICE1202	30/11/21	Approved	4812140759	476,300 JPY	No		
INVOICE1201	30/11/21	Approved	4812140765	1,056,550 JPY	No		
123345567	30/11/21	Approved	4812140770	1,056,000 JPY	No		
CREDIT113001	30/11/21	Approved	4812140758	-264,000 JPY	No		

Export to v	- C.			View	Draft 🗸	Search	P
Invoice #	Created Date	Status	PO #	Gross Total	Unanswered Comments	Dispute reason	Actions
None	30/11/21	Draft	4812140769	960,000 JPY	No		10
None	30/11/21	Draft	4812140770	0 JPY	No		10
None	30/11/21	Draft	4812140765	960,000 JPY	No		10
None	30/11/21	Draft	4812140770	0 JPY	No		10
None	26/11/21	Draft	4812140739	480,000 JPY	No		100

- Once an Invoice is submitted to 3M, it will be in
 Pending Approval Status
- The Status will change to **Approved** after the vendor invoice is approved and posted in the 3M system
- The **Draft** status implies that the supplier has only saved the invoice and it has not been submitted to 3M

Note: The payment will be made to supplier as per their agreed contract terms





FAQ - Invoice

1. How do we submit shipping documents, besides Invoices?

[Answer]: Please send additional shipment documents to the responsible personnel per the current Process for Singapore and Malaysia. Vietnam will follow the existing process

2. Is the remittance advice automatically generated from Coupa system? OR Do we need to log in to download the remittance advice, during each time payment is remitted by 3M?

[Answer]: Remittance Advice Notification will be sent to supplier via Coupa CSP.

3. Can we fill ERP Invoice # into COUPA Invoice #?

[Answer]: You can put the Invoice number generated from your system to Coupa Invoice Number. Please note the Invoice generated from Coupa for Singapore and Malaysia are Legal Invoice and only Coupa Invoices must be used for tax purposes

4. How do I make a partial claim on an Invoice?

[Answer]: You can Invoice multiple times against a single PO. Just click the gold coin icon and enter the amount you'd like to appear on the Invoice

5. Once an Invoice has been approved, what do I need to do next?

[Answer]: No further action. The Invoice will be in 3M's queue, and you'll be paid based on the agreed payment terms





Q&A Session

Invoices

Credit Notes

- Create a Credit Note
- Resolve a Dispute by Creating New Invoice
- View Existing Credit Notes

02



Create Credit Note

Create Invoice from PO	reate Invoice from Co	ntract Create Blan	k Invoice C	reate Credit Note			
Export to ~		Cred	it Note				
Invoice # Created Date No rows. Per page 15 45 90	Status P	include		redit note in regards t umber. If you are issu act other.			
		Reason	n 🖲 Resolve i	ssue for invoice num	ber Select a	n Option	
			Other (e.g	g. rebate)			
						Cancel	Cont
						Calicel	Com
				Select Customer	3M	Cancer	Cont
Purchase Orde					ЗМ		Com
Instructions From Customer {Example text - this is set on your	Company Information s			SAN suppliers on	3M		
Instructions From Customer {Example text - this is set on your	Company Information s	etup page and will be disp cept the Purchase	Order and Ci	SAN suppliers on reate an Invo	ЗМ (э.,		
Instructions From Customer {Example text - this is set on your Click the	Company Information s	cept the Purchase		SAN suppliers on reate an Invo		P	
Instructions From Customer {Example text - this is set on your Click the PO Number Order Date Stat	Company Information s	cept the Purchase	Order and Ci Vie	SAN suppliers on reate an Invo		P	
Instructions From Customer {Example text - this is set on your Click the PO Number Order Date Stat	Company Information s	Items 16 each of 2065175612 Masala-P067	Order and Ci Vie ?3-Chicken Tikka	SAN suppliers on reate an Invo w All Unanswered & mmen	ts Total Ass_me	P	
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Instructions From Customer {Example text - this is set on your Click the PO Number Order Date Stat	Company Information s	tems 16 each of 2065175612 Masala-P067 Credit	Order and Ci Vie 13-Chicken Tikka t Note	SAN suppliers on reate an Invo w All Unanswered & mmen	ts Total Assume 1,600 JPY	P	

Coupa supports Credit Note functionality to perform return on an invoice. Supplier should create Credit Notes only from Invoice Screen.

- 01. Click on the Create Credit Note button from the Invoices page to:
- Resolve issue for (a specific) Invoice Number, or
- Choose "Other" for other credit reasons

02. Supplier should not create Credit Note from the Purchase Order Screen using Red Coin Button.



Resolve a Dispute Invoice

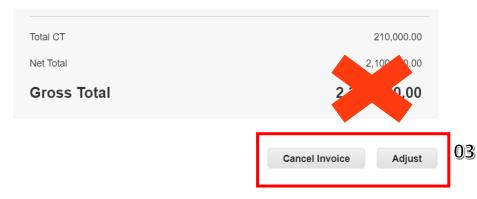
Select Customer

3M Company

Invoices

Instructions From Customer

Cr	eate Invoice fr	om PO	Create Invoice	from Contract	Create E	Blank Invoice	Create Credit Note	01	
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Invoice #	Invoice Date	PO #	Total	Disputed Date	Commented	Dispute reason	Comments		Actions 🔀
INVOICE1111111	1/12/21	4811428806	2,310,000.00 USD	1/12/21	None	Invoices with total more than 99,999,999.00			
3456745765854	28/11/21	4811428806	216.00 USD	28/11/21	None	Tax rate missing or incorrect			
1INV29281	28/9/21	4812129281	143.20 USD	30/9/21	30/9/21	See comment section	SAP PI (@SAP PI) on 30/9/ Duplicate invoice. Return to		
							Return reasons: 99 Other - See Comments		
							Comme View More		💬 Chat wi



- 3M may dispute a supplier-created invoice for multiple reasons. The supplier should review the dispute invoices and the reason associated <u>and re-create new</u> <u>Invoice</u>.
- Supplier do not need to act on Disputed Invoices. Supplier can directly create a new Invoice.



View Existing Credit Notes

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- . Select Invoices page
- . Find View drop-down list to filter what type of columns you would like to be visible
- 3. In the appearing pop-up, choose Credit notes.



FAQ – Credit Note

1. How do I credit or cancel an invoice that has already been billed?

[Answer]: To create a credit, enter a negative quantity. See <u>Creating a Credit Note</u> for more info.

Once an invoice is submitted, it can't be changed in any way. However, you still have options:

- Create a new credit memo that credits the customer for the original value, and then generate a new invoice.
- See Creating or Editing an Invoice for more info.





Q&A Session

Credit Notes





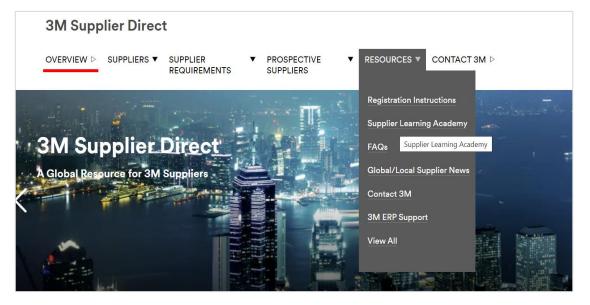
Summary

- PO should be acknowledged within 2 Business Days if suppliers agree on all aspects of the PO
- If Suppliers do not agree on the PO, **Change request** should be raised OR email Buyers for any clarifications, **within 2 Business Days**
- 3M does not currently use the Coupa <u>comments</u> feature on transactions. In case of any concerns, please contact buyers via phone or email
- ASN must be submitted for Direct PO's (starting from 48XXXXXXX) when goods are ready for ship. Foreign Supplier must submit the ASN for Indirect Material POs too
- Carefully look at the <u>Batch Managed Indicator</u> on the ASN, and mandatorily provide batch number and manufacturing date information
- Supplier must attach only the <u>.CSV file to the multi batch attachment field</u>
- Supplier are allowed to create **invoices** once they ship out the goods.
- Supplier should contact buyer for any clarification





Learning References



3M Learning Material is accessible @

https://www.3m.com/3M/en_US/suppliers-direct/global-landing/

 Choose your country based on the purchase order origin country Coupa Supplier Portal (CSP) is accessible @ https://supplier.coupahost.com/

Coupa Hosted Training content is available @ https://success.coupa.com/Suppliers/For_Suppliers

For any eCommerce related questions, please contact:

<u>STPeCommerceSG@mmm.com</u> – Singapore

<u>STPeCommerceMY@mmm.com</u> – Malaysia

STPeCommerceVN@mmm.com – Vietnam



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Thank You