

“Buy-Back” Program 3M™ Flow Control Chemical Management System

3M Commercial Solution Division (CSD) is offering a “Buy-Back” program for end user customers converting to the 3M™ Flow Control System by reimbursing the value of existing incumbent/competitive inventory with equal value of 3M™ Flow Control concentrates.

Existing System Usage

Competitor System/Dispenser

Chemical Concentrates Remaining

| Product Name | Cases | Price (\$) |
|--------------|-------|------------|
| 1. | | |
| 2. | | |
| 3. | | |
| 4. | | |
| 5. | | |
| 6. | | |

Total Estimated Value (\$)

3M™ Flow Control Installation Date

Number of 3M Dispensers

3M Commercial Solutions Division will reimburse (up to \$5,000) only unopened/unused bottles and/or cases of competitive chemical concentrate.

Accepted and Agreed To:

3M REPRESENTATIVE

END USER REPRESENTATIVE — PRINT NAME

END USER REPRESENTATIVE — SIGNATURE

DATE

END USER STREET ADDRESS

CITY

STATE

ZIP CODE

END USER SHIP TO ID # — FOR INTERNAL USE ONLY

Return Signed Agreement To: pakehoe@mmm.com

Reimbursement — Select 3M™ Flow Control Chemical Concentrates (Limit 4)

- 3M™ Glass Cleaner Concentrate 1A
- 3M™ Heavy Duty Multi-Surface Cleaner Concentrate 2A
- 3M™ Neutral Cleaner Concentrate 3A
- 3M™ Bathroom Disinfectant Cleaner Concentrate 4A
- 3M™ Quat Disinfectant Cleaner Concentrate 5A
- 3M™ Speed Stripper Concentrate 6A
- 3M™ Food Service Degreaser Concentrate 7A
- 3M™ General Purpose Cleaner Concentrate 8A
- 3M™ Deodorizer — Fresh Scent Concentrate 13A
- 3M™ Non-Acid Disinfectant Bathroom Cleaner Concentrate 15A
- 3M™ Sanitizer Concentrate 16A
- 3M™ Glass Cleaner and Protector Concentrate 17A
- 3M™ Floor Stripper LO Concentrate 22A
- 3M™ Neutral Quat Disinfectant Cleaner Concentrate 23A
- 3M™ 3-in-1 Floor Cleaner Concentrate 24A
- 3M™ HB Quat Disinfectant Cleaner Concentrate 25A
- 3M™ Industrial Degreaser Cleaner Concentrate 26A
- Scotchgard™ Extraction Cleaner Concentrate 27A
- Scotchgard™ Pretreatment Cleaner Concentrate 28A
- 3M™ Peroxide Cleaner Concentrate 34A
- 3M™ Clean & Shine Daily Floor Enhancer 35A
- 3M™ Disinfectant Cleaner RCT Concentrate 40A
- 3M™ MBS Disinfectant Cleaner Fresh Scent Concentrate 41A
- 3M™ MBS Disinfectant Cleaner Concentrate 42A
- 3M™ Bathroom Cleaner Concentrate 44A
- 3M™ Bathroom & Shower Cleaner Concentrate 51A