


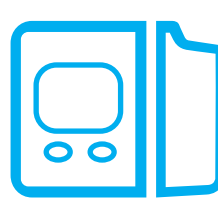
# Bringing a new certainty to wound care

## Proven therapy

In these uncertain times, management of wounds can't wait. Using trusted and proven treatment modalities is important now, more than ever. 3M provides the products, programs and partnership to support healthcare providers and patients which enables you to focus on delivering the clinical and economic outcomes you need, with safety and confidence your patients can trust.

 **10M** wounds treated worldwide  
3M™ V.A.C.® Therapy<sup>1</sup>

 **More than 75%** of published NPWT clinical evidence is based on 3M™ V.A.C.® Therapy<sup>2</sup>

 **25** years of transformative technology in Negative Pressure Wound Therapy (3M™ V.A.C.® Therapy) leadership

 **1,700+** publications<sup>3</sup>

### 3M™ V.A.C.® Therapy has been associated with fewer:

-  Hospitalizations<sup>4,5</sup>
-  Amputations<sup>7,8</sup>
-  Complications<sup>5,6</sup>
-  Dressing changes<sup>9,10</sup>

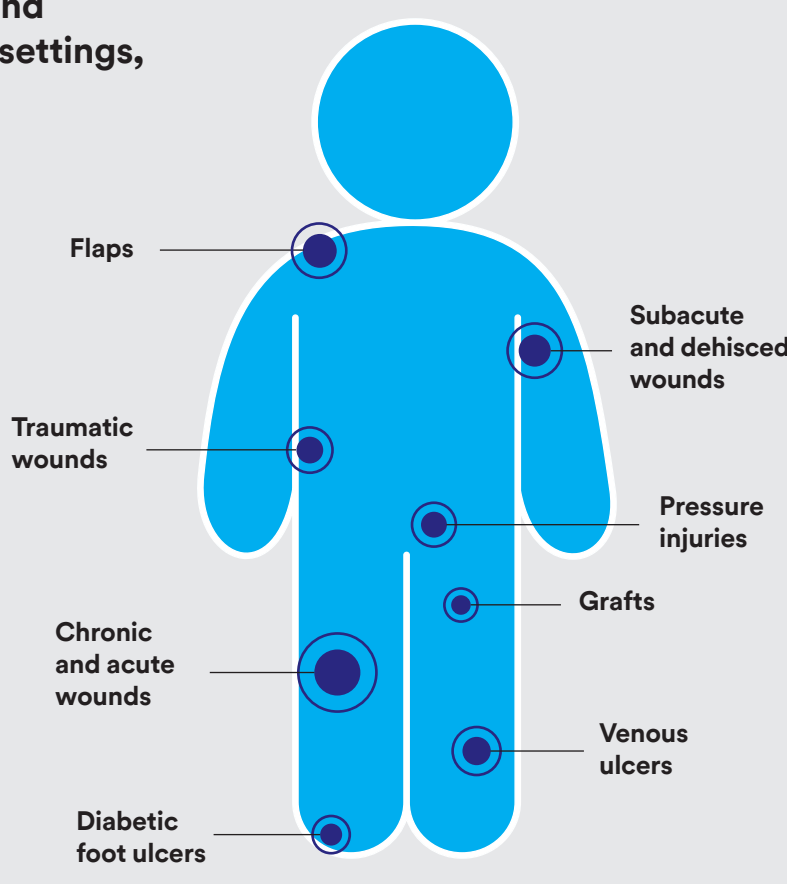
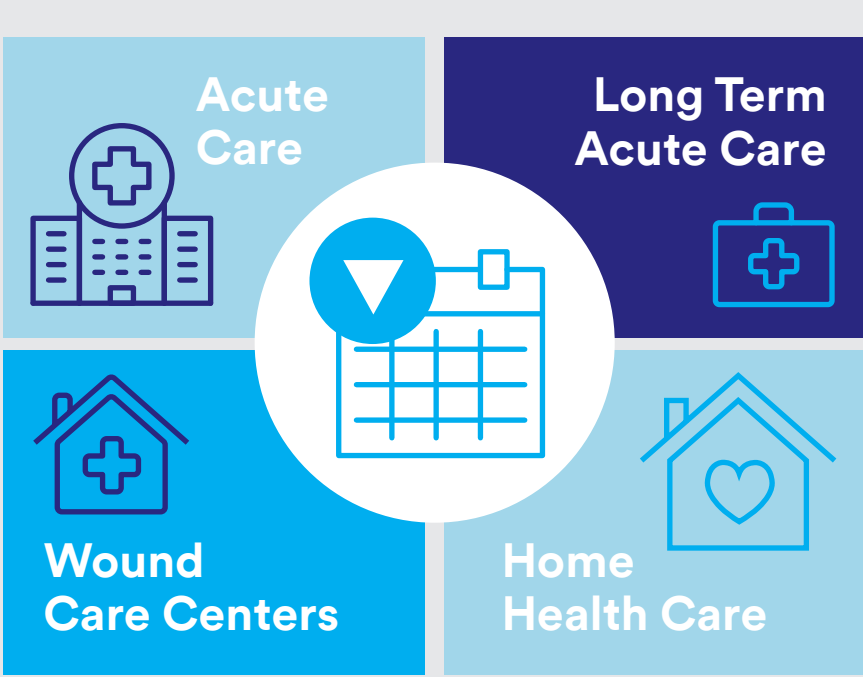
 **Shorter** hospitalization time<sup>7,8</sup>

 **Reduced** treatment times<sup>11,12</sup>

## Your patients can't wait

### Manage wounds with certainty when it matters most.

Benefits of early initiation of 3M™ V.A.C.® Therapy on **acute and chronic wounds of many types and sizes in multiple care settings**, have been demonstrated by **reduced length of stay** in:<sup>13-15</sup>



### What would 178 fewer days mean to your patients?

In a retrospective analysis of 3,604 patients, when 3M™ V.A.C.® Therapy was initiated early in **acute and chronic wounds of varying size**, treatment time period compared to late initiation, the median days to reach significant closure (75% WSA [wound surface area reduction]) were:<sup>16\*</sup>

**Fewer 41.4 days** for acute wounds **Fewer 178 days** for chronic wounds

Additionally, the early group was **twice as likely** to reach 75% WSA reduction as the late group **for both acute and chronic wounds**.

In addition, improved WSA reduction was observed for **all sizes of acute and chronic wounds** with early treatment.<sup>16</sup>

## Early initiation of NPWT helps reduce total cost of care.

A retrospective analysis conducted in the US on a national insurance provider's medical claims data examined 6,181 acute and 1,480 chronic wound patients that received NPWT from January 1, 2009 to June 30, 2011 showed:<sup>17</sup>



**Patients with chronic wounds treated early vs. late had:<sup>17</sup>**

**25% lower** total estimated costs (€58,914 vs €78,522\*\*, p<0.001)

**Patients with acute wounds treated early vs. late had:<sup>17</sup>**

**17% lower** total estimated costs (€42,271 vs €56,264\*\*\*, p<0.001)

\*\*Based on a cost of \$70,016 vs \$93,289.

\*\*\*Based on a cost of \$54,999 vs \$66,865.

Exchange rates from USD to EUR correct as of Aug 2020.

## Support you and your patients can rely on

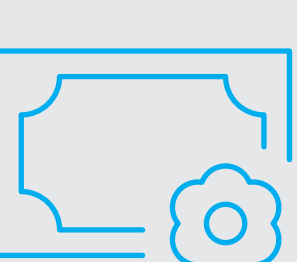
**You need more than a product, you need a trusted partner.** 3M is here to provide help to you and your patients when you need it.



**3M Guidance**  
Contact your 3M Customer Representative for product, ordering and application guidance including virtual education options for your staff, and troubleshooting support for your patients.



**24/7 Clinical & Technical Support**  
24/7 clinical support directly to patients and clinicians for questions about safety, clinical guidelines and troubleshooting dressing applications. Technical support for using 3M Therapy Units, such as buttonology, instructions on changing a full canister, or questions about charging the unit.



**3M™ Health Care Academy**  
3M™ Health Care Academy offers online continuing education for healthcare professionals and contains over 50 free courses. This education resource is dedicated to helping you focus on deepening your expertise and improving patient care.  
**For more information visit: 3M.com/learningconnection**

For clinical, ordering or technical support, please contact your 3M Health Care Account Manager, or visit **3M.com**.

\***Early:** Acute wounds defined as NPWT initiated within the first 7 days. Chronic wounds defined as NPWT initiated within first 30 days. **Late:** NPWT initiation occurred after these time periods. Statistically significant (p<0.0001) reduction in days to reach 75% WSA in all chronic wounds evaluated (96.4 days vs 274.6 days).

**References:**

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Note: Specific indications, contraindications, warnings, precautions and safety information exist for these products and therapies. Please consult a clinician and product instructions for use prior to application. This material is intended for healthcare professionals.