

Q: I was contacted by Corcentric/Ariba to move to some new system for receiving POs from 3M. Is this a legitimate request?

A: Yes, Corcentric and Ariba are 3M's third-party eCommerce partners and providers. The communication you received has been initiated on behalf of 3M.

Q: Do we have to use eCommerce if we do business with 3M?

A: 3M has chosen to conduct business electronically to improve visibility, efficiency, and quality within transactional processes, aligning to current industry practice. With proven mutual benefit, 3M appreciates your agreement and utilization of eCommerce for continued success in our partnership.

Q: I was previously told 3M uses Ariba but have been contacted by Corcentric (or vice versa). Is 3M changing eCommerce tools?

A: 3M eCommerce strives to ensure the eTool offered supports our business relationship and considers numerous factors prior to initiating communication. Previous considerations may no longer apply as capabilities and improvements are implemented and relationships evolve. Corcentric and Ariba continue to be preferred partners and available 3M eCommerce options.

Q: What's the difference between Ariba and Corcentric?

A: Primarily, Corcentric offers the ability to transact both Legacy (USMMM) and ERP (numeric, 10 digit) purchase orders while Ariba is specific to ERP PO's.

Q: Do I have a choice in which eCommerce tool I use?

A: Yes, it is your decision on which eCommerce platform to utilize, however there are limitations within specific business relationships. Those specifics have been considered prior to 3M requesting Corcentric or Ariba to contact you. If you are interested in exploring those details or would like further information please enter a request on Supplier Direct via the “

Q: We currently receive PO's through the Oracle/3M system. Can I continue to use this method after the plant I supply has deployed?

A: The eSupplier (Oracle) eTool will be harvested along with the 3M Legacy system. As a 3M plant is deployed, the USMMM (Legacy) PO's will be replaced with 10-digit (ERP) PO's. This tool does not transact ERP PO's so continued use is not feasible for ERP issued PO's. If you supply additional 3M locations beyond the communicated deployment site(s), PO's received from those sites can continue to be received via eSupplier, however this option is not recommended.

Q: What if I supply additional 3M locations that have not transitioned to the Global ERP?

Corcentric and Direct EDI integration offer the ability to transact both ERP and Legacy Purchase Orders. 3M recommends transitioning to one of these methods to consolidate all 3M issued PO's into a single eCommerce platform.

Q: I am using Ariba to receive purchase orders issued outside of the US. Can I receive all 3M purchase orders in the same eCommerce tool regardless of location?

A: In most situations, yes. If you have received communication from Corcentric but are currently using Ariba, or vice versa, please enter a request for “**Supplier eCommerce support**” via Supplier Direct at this link: [Supplier eCommerce Support | 3M Supplier Direct](#)

Q: My 3M contact told me I do not have to utilize eCommerce, why are you contacting me?

A: Exemption from eCommerce requirements can only be approved by the eCommerce manager or your 3M contract owner and requires documented record. Communication by any other 3M party should be questioned and contact made with your 3M contract owner or enter a request for “**Supplier eCommerce support**” via Supplier Direct at this link: [Supplier eCommerce Support | 3M Supplier Direct](#)

Q: What if my company policy states we do not utilize third party websites or pay fees to conduct business?

A: Your 3M supplier agreement may stipulate the use of eCommerce tools. Please contact your 3M contract owner to determine if you have contractually agreed prior to refusal. If you do not know who your contract owner is, please contact the buyer listed on your most recent PO or enter a request for “**Supplier eCommerce support**” via Supplier Direct at this link: [Supplier eCommerce Support | 3M Supplier Direct](#)

Q: We are a small company and do not have the resources to use different eCommerce tools for all customers. Is there another option?

A: Ecommerce considers transactional documents, frequency, and relationships amongst other factors prior to initiating eCommerce enablement. If you have been contacted by our eCommerce providers those factors have determined mutual benefit from eCommerce utilization. To discuss further or understand the benefit specifics, please enter a request for “**Supplier eCommerce support**” via Supplier Direct at this link: [Supplier eCommerce Support | 3M Supplier Direct](#)

Q: I've always received my PO's via email, contacted the 3M buyer with any issues and sent my invoice back to the buyer. Why can't it stay that way?

A: The global ERP implementation is intended to enhance flexibility and improve the quality of our business relationships. Visibility to the end to end transactional process allows 3M to provide timely feedback to inquiries and identify errors prior to late payments.

3M eCommerce is committed to assisting our supplying partners realize the benefit of utilizing eCommerce and ensuring that our partnerships enhance business success. Please contact us for any questions or concerns as we advance our electronic business relationship.