

3M Science.
Applied to Life.™

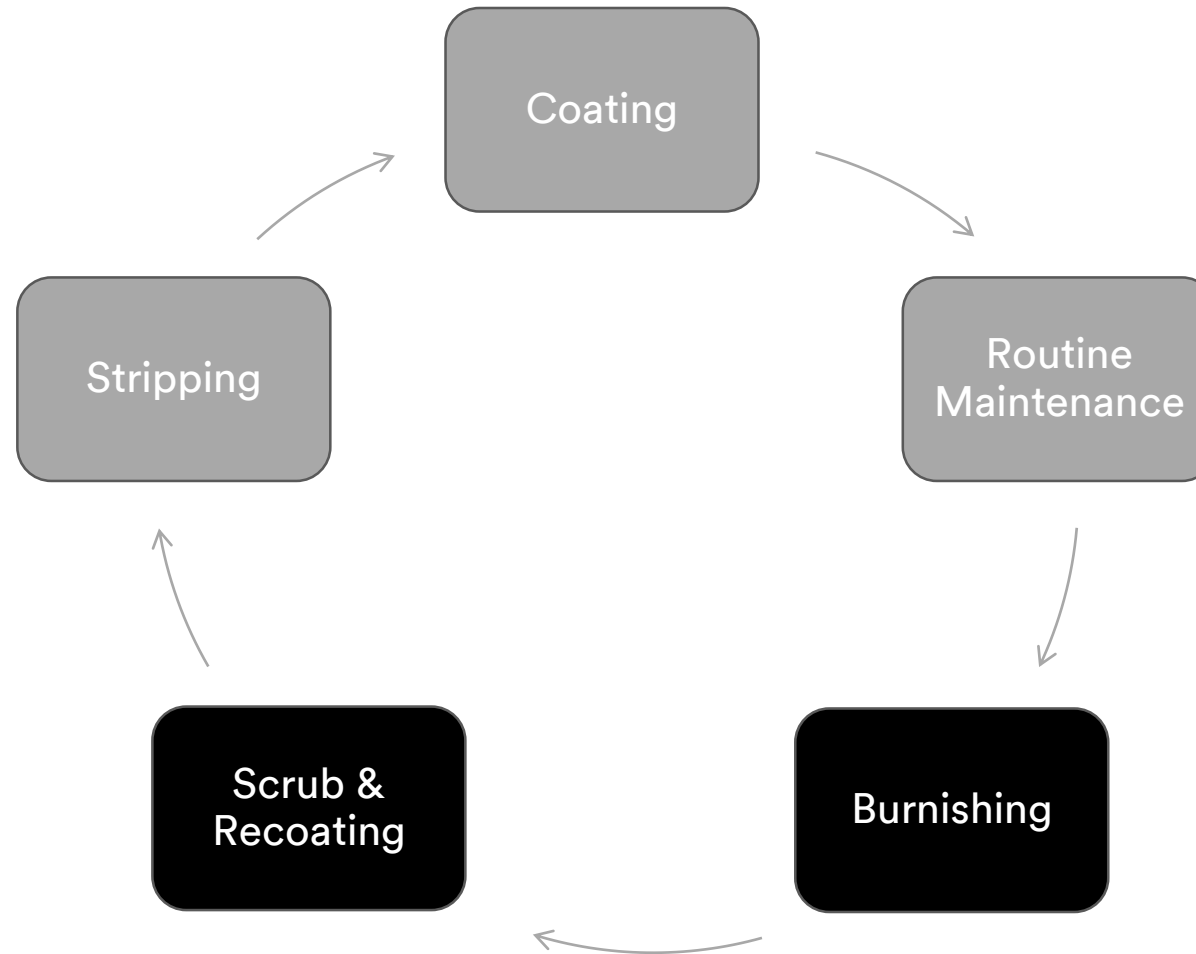
3M™ Advanced Floor Care System



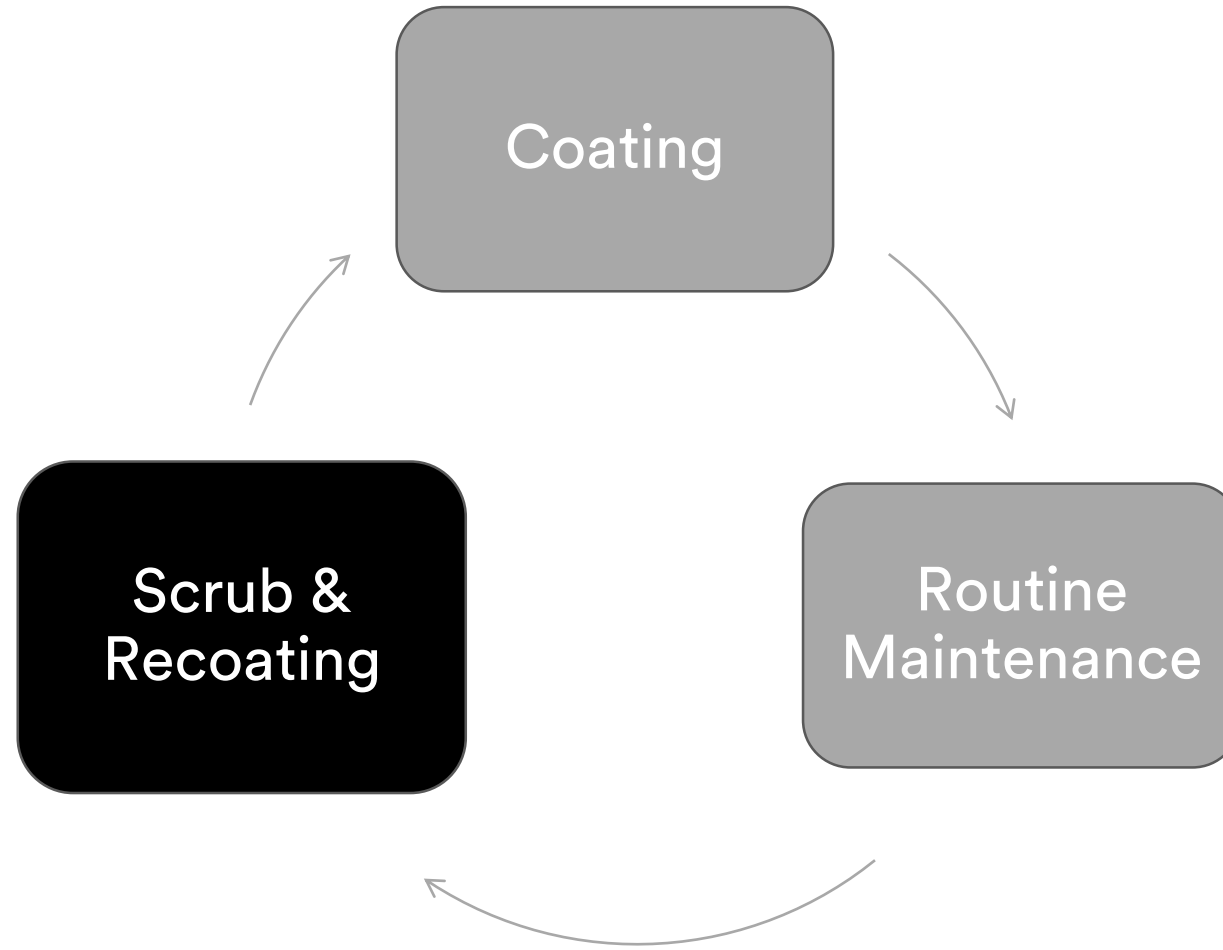


Today's Floor Maintenance Cycle

Current Floor Maintenance Cycle



New Floor Maintenance Cycle



Three Product system built to work together



Foundation



**Scotchgard™ Protect & Shine
Floor Protector**

First, lay a high-gloss foundation.



Daily Use



**Scotch-Brite™
Clean & Shine
Pad**



**3M™ Clean &
Shine Daily Floor
Enhancer**

Then, maintain that shine with daily use.

Benefits of Using the System



- ▶ Reduces or eliminates the need to burnish.
- ▶ Reduces or eliminates the need to strip floors.
- ▶ Reduces the frequency of scrub & recoats.
- ▶ Retains initial level of gloss and floor appearance more consistently vs Acrylics.
- ▶ Simplified Floor Maintenance

Maintenance Comparison Example*



	Traditional Acrylic Floor Care Process	Scotchgard™ Protect & Shine Floor Protector
Initial Application After Chemical Stripping	4 Coats	4 Coats
Daily Maintenance	Autoscrub daily and burnish	Autoscrub daily with Scotch-Brite™ C&S Floor Pad & 3M™ C&S DFE
Periodic Maintenance	Scrub and recoat (2 coats)	
Annual Restorative Maintenance	Full chemical strip-out and recoat (4 Coats)	Scrub and recoat (2 Coats)

*Example maintenance schedule, individual customer frequencies may differ.



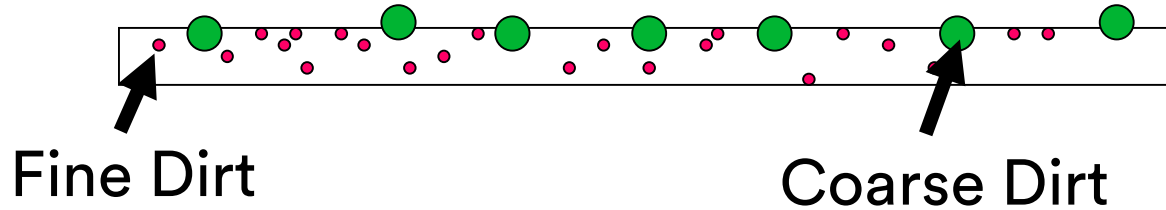


Scotchgard™ Protect and Shine Floor Protector

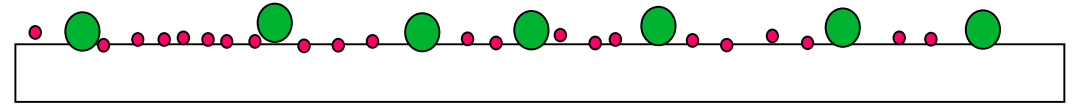
3M™ Protector Technology VS Traditional Finishes



Traditional Floor Finish



3M™ Protectors



- Dirt Stays on Surface
- Less likely to yellowing due
- Does Not Require Stripping
- **Not a two-part coating**
- Low Odor formula

Floor Protector Overview



- ▶ Our most innovative floor coating technology
- ▶ Superior gloss retention and abrasion resistance versus leading competitive traditional acrylic floor finishes
- ▶ Superior soil resistance and hand sanitizer resistance versus leading competitive traditional acrylic floor finishes
- ▶ Optimized shine (DOI & Gloss) enhancement when used with the 3M™ Advanced Floor Care System



Simple To Use – Much to Appreciate



- ▶ Can be applied via backpack applicator or string mop – exactly like traditional finish
- ▶ Can be applied on a fresh floor to deliver gloss/appearance & protection.
- ▶ Coat gloss matches traditional finishes
- ▶ Low Odor makes application more user friendly.
- ▶ Better Gloss and Easier Removal compared to **Scotchgard™ Resilient Protector**



Superior Hand Sanitizer Resistance



- ▶ Hand sanitizer damage a challenge to various verticals 2020
- ▶ As hand sanitizer usage spikes, its crucial to have a coating that is up to the challenge
- ▶ This protector will build full hand sanitizer resistance after 7 days
- ▶ Floor must be fully stripped prior to application to achieve hand sanitizer resistancy.
- ▶ [Scotchgard™ Protect & Shine Floor Protector Hand Sanitizer Resistance Video](#)



Above Image: 3M™ Protect & Shine Floor Protector after 15 min dwell time of alcohol based hand sanitizer.

Below Images: Standard Acrylic Floor Finish after 15 min dwell time of alcohol based hand sanitizer..

Superior Gloss Retention vs Traditional Finishes



Result of frequent cleaning with Scotch-Brite™ Clean & Shine Pad and 3M™ Clean & Shine Daily Floor Enhancer shows superior gloss and DOI results compared to acrylic finishes

Scotchgard™ Protect & Shine Floor Protector

Packaging & Stocking Information



- Sizes available
 - 1 gallon (2 units / case)
 - 2.5 gallon (2 units / case)
- User Instructions
 - User Instructions / Technical Information accessible through QR code on the product label



Scotchgard™ Protect & Shine Floor Protector					
Prod No	Description	Billing UPC No.	Case Qty	Stock Number	SAP Number
PS1G	Scotchgard™ Protect & Shine Floor Protector, 1 gallon, 2/case	50638060844170	2/cs	75040074009	7100227791
PS25G	Scotchgard™ Protect & Shine Floor Protector, 2.5 gal, 2/case	50638060844163	2/cs	75040074017	7100227789



3M™ Clean & Shine Daily Floor Enhancer

Innovative new floor maintenance chemical



- ▶ Delivers superior cleaning performance with unique restoring capabilities, a 2-in-1 product.
- ▶ Developed as a daily cleaner & enhancer to be used in **AUTOSCRUBBERS** on coated and uncoated flooring
- ▶ Can also be applied with mopping tools
- ▶ Superior cleaning efficiency to a neutral cleaner at a similar cost
- ▶ Restorative properties repair fine scratches during daily use
- ▶ Fragrance / preservative free/ Safe for FLOORS!



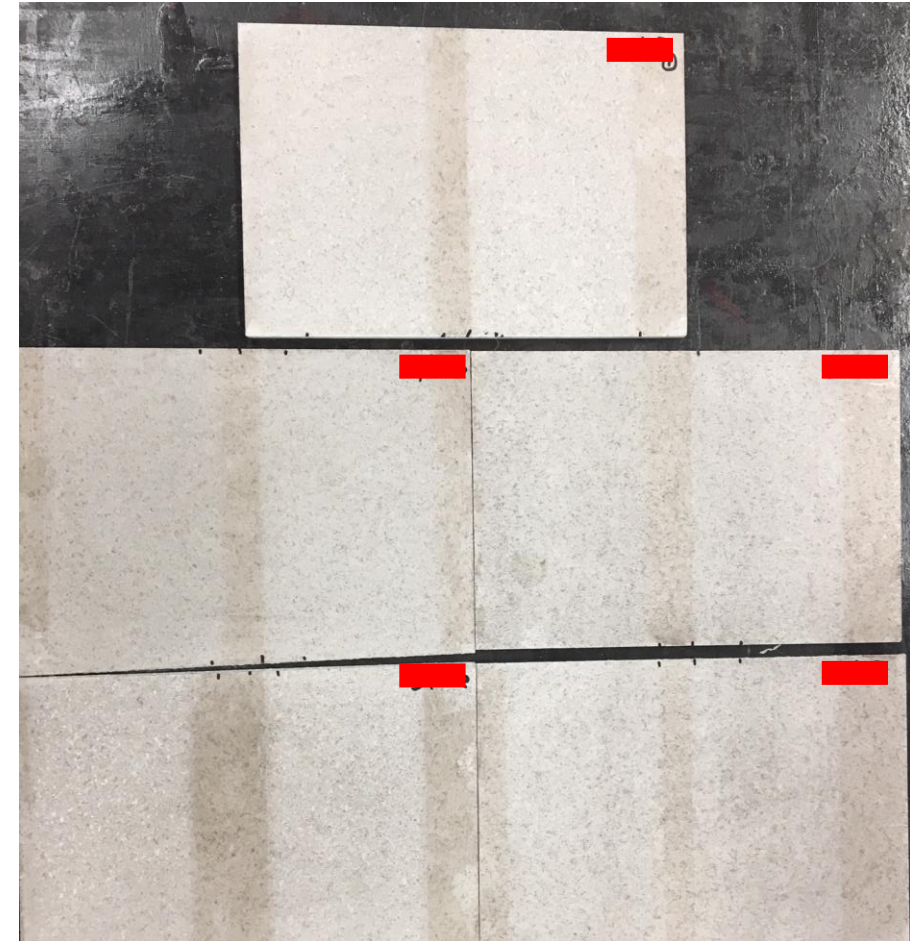
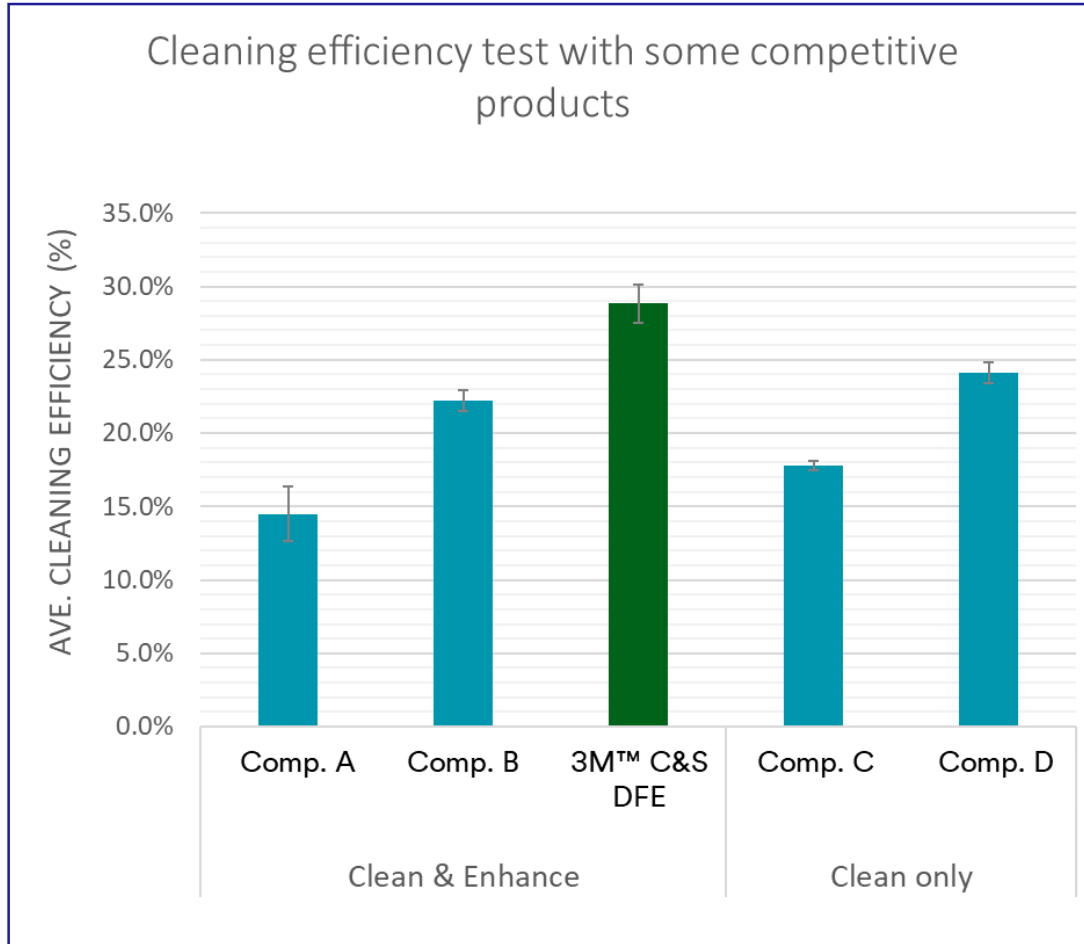
Advantages & Benefits



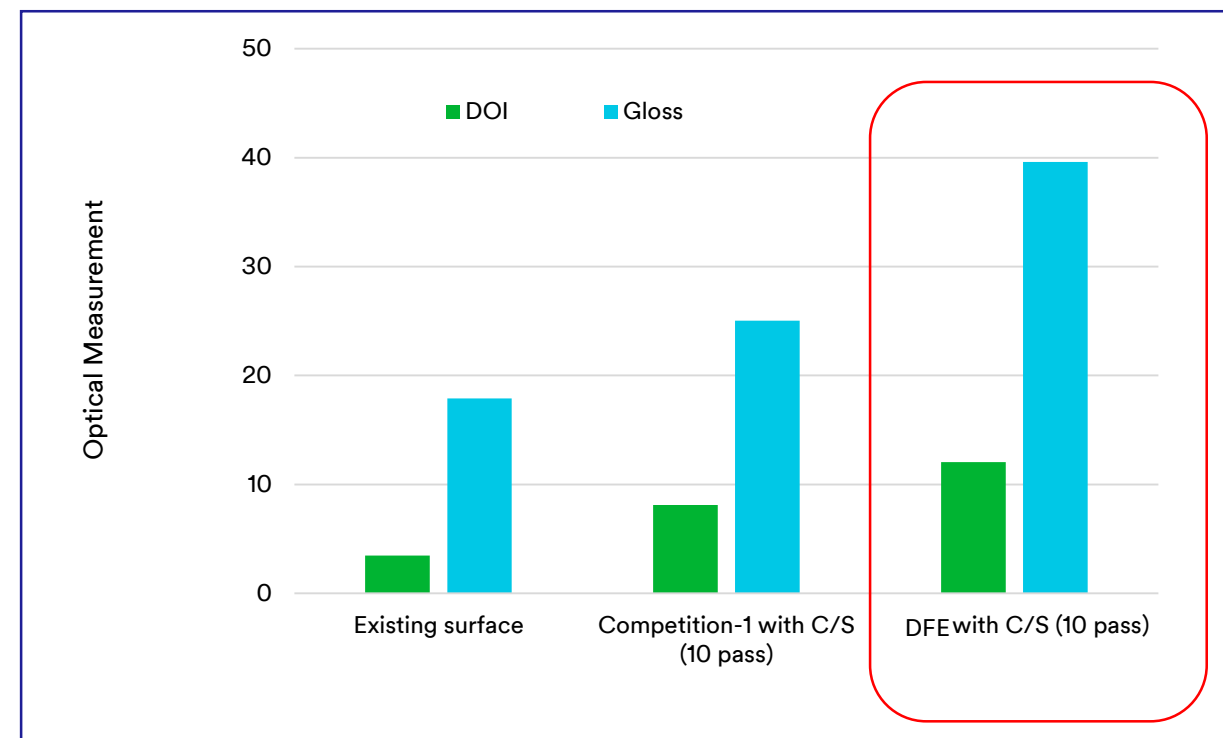
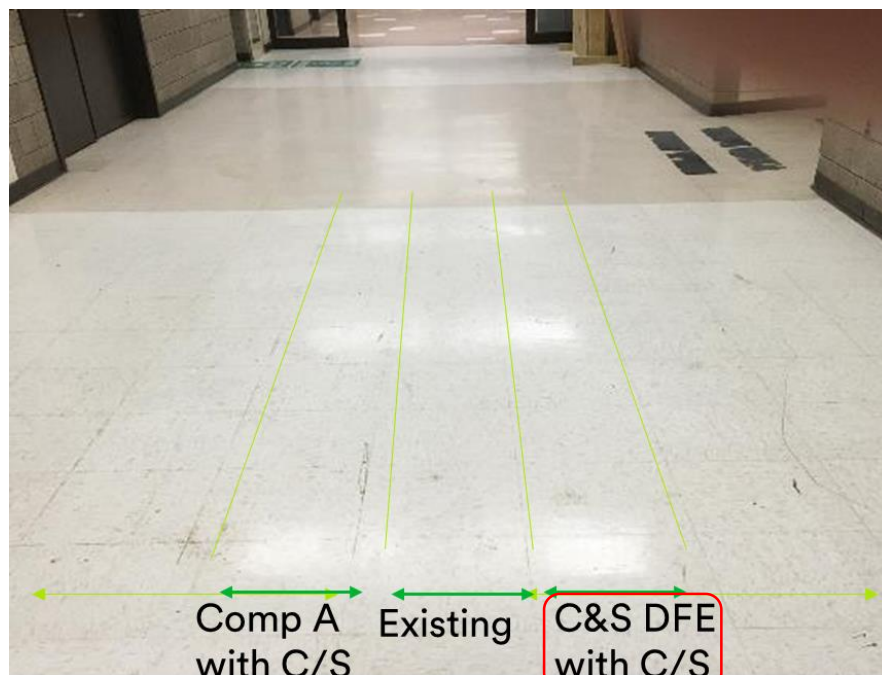
- ▶ Designed for application on protectors, acrylics, competitive coatings, and uncoated/low maintenance floors.
- ▶ Improves appearance while reducing labor, downtime, & cost
- ▶ Can reduce need to strip & recoat
- ▶ Can reduce overall chemical usage
- ▶ Simplifies the cleaning process
- ▶ Great continuous gloss enhancement
- ▶ Best results with Scotchgard™ Protect & Shine Floor Protector



Superior Cleaning Efficiency



Better Alone, Advanced Together



3M™ Clean & Shine Daily Floor Enhancer

Packaging & Stocking Information



- Chemical Management
 - Flow Control System (4/cs) 192 RTU gals– 35A
 - Twist N Fill Gray (6/cs) 202 RTU gals – 35H
- Bulk Concentrate
 - 2.5 gallon container (2/cs) 960 RTU gals
 - 32 oz. Dosing Bottle (6/cs) 92 RTU gals



Clean & Shine Daily Floor Enhancer
Limpiador y Sellador De Pisos Concentrado
Para Uso Diario Clean & Shine

NET CONTENTS:/CONTENIDO NETO:
2.5 U.S. GALLONS • 9.46 Liters
2,5 GALONES DE E.U.A. • 9,46 Litros

WARNING!
CAUSES SERIOUS EYE IRRITATION.
CONTAINS: WATER (7732-18-9); Polymer (Withhold as CBI); Surfactant #1 (Withhold as CBI); Surfactant #2 (Withhold as CBI); Denaturant (Withhold as CBI); Surfactant #3 (Withhold as CBI); Water Repellent; Propagator (Withhold as CBI); Diethylene Glycol Monomethyl Ether (111-90-0); Denaturant (Withhold as CBI). No fragrance added.
PREVENTION: Wear eye/face protection. Wash thoroughly after handling.
RESPONSE: IF IN EYES: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. If eye irritation persists: Get medical advice/attention.
HAZARDS NOT OTHERWISE CLASSIFIED: 10% of the mixture consists of ingredients of unknown acute oral toxicity. 10% of the mixture consists of ingredients of unknown acute dermal toxicity.
DISPOSAL: Dispose of contents/container in accordance with applicable local/regional/national/international regulations. Rinse empty container with water and recycle (Do.2 HOPE).
KEEP OUT OF REACH OF CHILDREN.
REFER TO SAFETY DATA SHEET (SDS: 41-7052-B) FOR MORE INFORMATION. IN CASE OF EMERGENCY, CALL: (800) 737-6501 OR 1-800-368-3377 (1-800-3M-HELP).

¡ADVERTENCIA!
PROVOCA IRRITACIÓN OCULAR GRAVE.
CONTIENE: AGUA (7732-18-9); polímero (retenido como CBI); tensioactivo n.º 1 (retenido como CBI); tensioactivo n.º 2 (retenido como CBI); denaturante (retenido como CBI); tensioactivo n.º 3 (retenido como CBI); propagador (retenido como CBI); ÉTER MONOMETILICO DEL DIETILENGLICOL (111-90-0); antiseptante (retenido como CBI). Sin fragancia añadida.
PREVENCIÓN: Use protección para los ojos y la cara. Lávese bien las manos después de manipular el producto.
RESPUESTA: SI ENTRA EN CONTACTO CON LOS OJOS: Enjuáguese cuidadosamente con agua durante varios minutos. Quite las lentes de contacto, si corresponde y es fácil hacerlo. Continúe enjuagándose. Si la irritación ocular persiste: Busque atención o ayuda médica.
RIESGOS NO CLASIFICADOS DE OTRO MODO: El 10% de la mezcla se compone de ingredientes de toxicidad oral aguda desconocida. El 10% de la mezcla se compone de ingredientes de toxicidad cutánea aguda desconocida.
DESECHO: Deseche el contenido y el recipiente de acuerdo con las regulaciones locales, regionales, nacionales e internacionales correspondientes. Enjuague el recipiente vacio con agua y recicle (Do.2 HOPE).
MANTÉNGASE FUERA DEL ALCANCE DE LOS NIÑOS.
CONSULTE LA HOJA DE DATOS DE SEGURIDAD (SDS: 41-7052-B) PARA OBTENER INFORMACIÓN ADICIONAL. EN CASO DE EMERGENCIA, LLAME AL: (800) 737-6501 O AL 1-800-368-3377 (1-800-3M-HELP).

APLICACIONES: Úsalo en máquinas retregredoras automáticas o con el trapeador, para limpiar pisos duros lavables. No dañe acabados de pisos.
INSTRUCCIONES DE USO: 1. Vierta el limpiador en un balde, un bidón, una trapeadora automática o una botella con rociador usando agua fría. 2. Tape o limpie piso u otras superficies. Nota: El piso puede estar resbaloso cuando está mojado. 3. Deje secar el piso. No necesita enjuague.
Solo para uso laboral/ocupacional. No apto para la venta o el uso doméstico.
DESCRIPTION
• Limpiador de piso para uso diario
• Repara rayaduras para mejorar el aspecto general del piso
• Mejora el brillo y el DOI

Sold by/Vendido por:
3M Commercial Solutions Division
St. Paul, MN 55144-1000
Made in U.S.A with globally sourced materials./Hecho en E.U.A. con materiales universales.
www.3m.com/factory
3M is a trademark of 3M. Used under license in Canada./3M es una marca registrada de 3M. Utilizada bajo licencia en Canadá.
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34-8725-9564-9

6 38060 84647 6



Prod No	Description	Size	Billing UPC No.	Case Qty	Stock Number
35A	3M(TM) Clean & Shine Daily Floor Enhancer Concentrate 35A, 0.5 Gal, 4/case	0.5 Gal/ 4 per case	50638060846150	4/cs	75040074736
35H	3M(TM) Clean & Shine Daily Floor Enhancer Concentrate 35H, Gray, 2 Liter, 6/case	2 Liter, 6 per case	50638060846167	6/cs	75040074728
84647	3M (TM) Clean & Shine Daily Floor Enhancer Bulk	2.5 gal/2 per case	00638060846476	2/cs	75040075246
84648	3M (TM) Clean & Shine Daily Floor Enhancer Doser	32 oz./ 6 per case	00638060846483	6/cs	75040075253





Scotch-Brite™ Clean & Shine Floor Pad

Introducing a better way to maintain floors



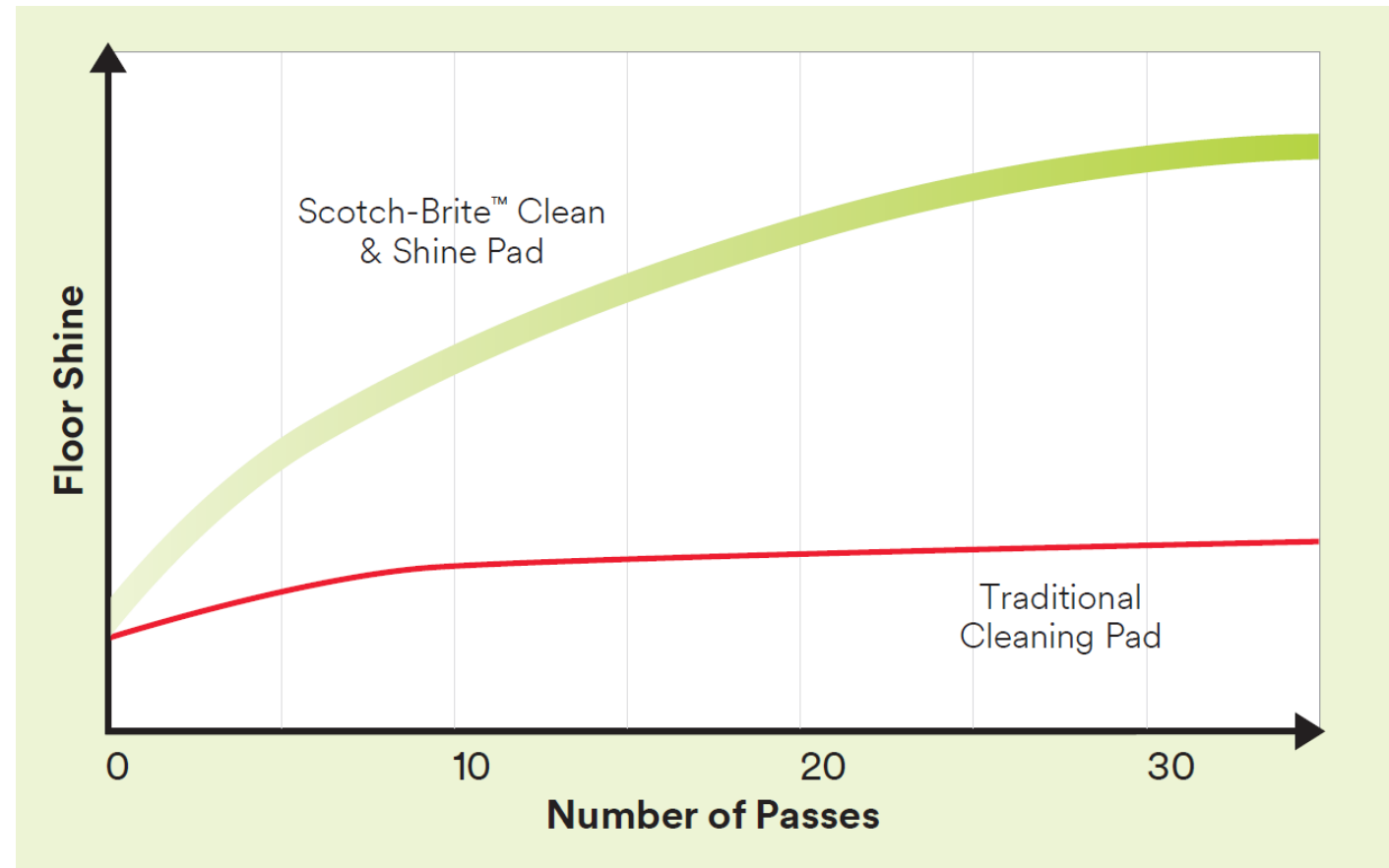
The **Scotch-Brite™ Clean & Shine Pad** is a 2-in-1 pad that shines the floor as it cleans



Superior Versatility & Performance



- 2-in-1 pad for cleaning and increasing shine
- Effective on most coated and uncoated floors:
 - VCT
 - Sheet Vinyl
 - Rubber
 - Terrazzo
 - Marble
 - Concrete



Simplify Maintenance & Increase Value



- Use with the 3M Clean & Shine Daily Enhancer for best results
- Lasts longer than traditional cleaning pads (450,000 sq ft)
- 3x Black Mark Removal Ability
- Reduces the need to burnish, or eliminates it if used with the 3M Advanced Floor Care System



Contrasting Color Provides Wear Indication



New Pad



Time To Flip or Replace



“Since we are a college, classrooms, restrooms, and student areas are our main priority. This leaves burnishing of floors to fall off a bit and only allowing time to burnish once or twice a year. We were excited to test out the new Clean & Shine Pad and immediately saw tough scuffs disappear within days and a consistent polished shine.”

Nick Schmidt, I.C.E., Manager
Building Custodial & Support Services
Western Michigan University



Pricing Compared to Other Pads



Red Pad
~\$9.98



5000 Autoscrubber
Pad ~ \$11.52



Clean & Shine Pad~
~\$27.18



Purple Diamond
Pad ~ \$68.20

- Lasts **2x** as long as a red cleaner Pad
- Removes Black Marks **3x** as easily as other pads
- **Less than half** of the cost of a diamond floor pad
 - **Double-sided** for further customer user
- Can **reduce or eliminate** the need to burnish for most customers

Thank you!



**Science.
Applied to Life.™**