



Science.
Applied to Life.™



2020

3M Packaging System Deals

Switch

To using 3M™ Scotch® packaging tape

Receive

A 3M-Matic™ box sealing machine free today.*

*T&C apply

Right Tape. Right System. Right Partner.



Secure containment

Initial adhesion and holding power of Scotch® Box Sealing Tapes ensure a secure sealing throughout a supply chain.



Environmentally Sustainable

3M Scotch® eliminates 99% of polluting solvents and uses recycled materials in production.



Temperature resistant

Excellent performance in damp and cold shipping & storage environments, even in below freezing temperatures.



Recycled box compatible

Adheres to a variety of surfaces, including on recycled content fiberboard corrugated boxes.



Consistent

Easy unwind and high initial adhesion of Scotch® Box Sealing Tapes reduce tabbing downtime and rework.



Moisture resistant

Scotch® Box Sealing Tapes resist moisture encountered in storage and shipping through the supply chain safe from contamination and tampering.



Scotch®

3M-Matic™

Case Sealing Systems



Reliable

More than 80,000 machines sold over 50 years.



Consistent

Patented Accuglide™ taping heads delivering faster, more consistent sealing without crushing boxes.



Tough

16 gauge steel epoxy paint finish and dual masts longer service life in harsh conditions.



Productive

Improved productivity and throughput with up to 35% cost savings.



Wide Range

Range of machines available including stainless steel, flap folding, side belt, top and bottom belt, etc



Compliant

Each unit quality pre-checked to meet AS/ NZS Safety and Electrical standards providing up to 3 years warranty period with spare parts and nationwide servicing readily available.

Choose the right packaging system deal to suit your business.

Need an automatic box sealing machine?

Premium deal

Order

4000 rolls (9 pallets) of
48mm x 1000m tape a year



Receive

An automatic box sealing machine for **free**.

Includes models with top-bottom or side belt drives: A88, 700A, 800A, 800ASB, A80F, 700R, 800R.

Click below for technical details on the range of tapes and machines

[View details](#)



Standard deal

Order

2000 rolls (5 pallets) of
48mm x 1000m tape a year



Receive

An automatic box sealing machine for **free**.

Includes models with top-bottom or side belt drives: A88, 700A, 800A, 800ASB, A80F.

Click below for technical details on the range of tapes and machines

[View details](#)



Basic deal

Order

1000 rolls (2 pallets) of
48mm x 1000m tape a year



Receive

An automatic box sealing machine for **half price**.

Includes model with side belt drives A88.

Click below for technical details on the range of tapes and machines

[View details](#)



Or need service & spare parts for your existing 3M machine?

Premium deal

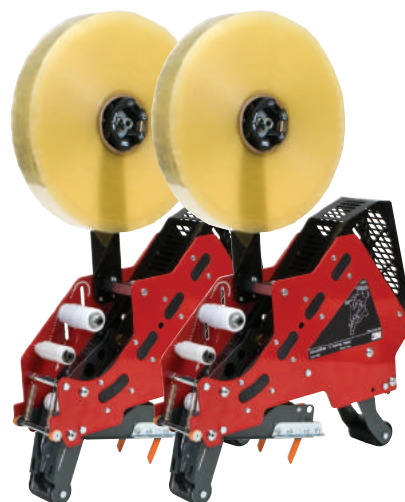
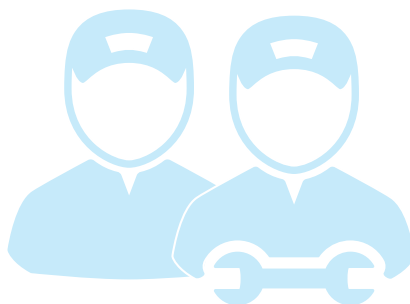
Order

2000 rolls (5 pallets) of
48mm x 1000m tape a year



Receive

2 Accuglide™ tapping heads & 2 machine services for **free**.



Standard deal

Order

1000 rolls (2 pallets) of
48mm x 1000m tape a year



Receive

2 Accuglide™ tapping heads
& 1 machine service for **free**.



Basic deal

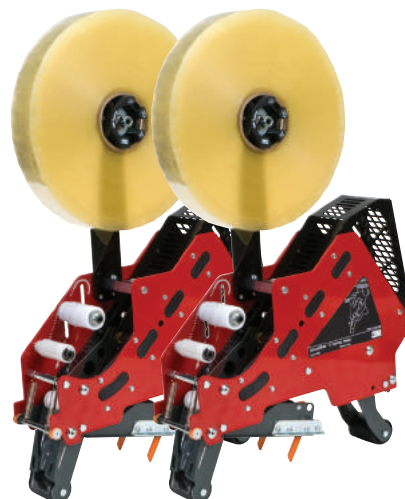
Order

500 rolls (1 pallet) of
48mm x 1000m tape a year



Receive

2 Accuglide™ tapping heads
for **free**.



3M-Matic™ box sealing machine savings calculator



| | Current Scenario (Manual Box Taping) | Future Scenario (Automatic Box Sealer Machine) |
|---|---|---|
| A. Number of operators | | |
| B. Labour rate per hour | | |
| C. Total labour rate per hour (A x B) | | |
| D. Boxes sealed per hour (Up to 2400 per hour with 3M-Matic™ machine) | | |
| E. Total labour cost per box (C / D) | | |
| F. Savings per box with 3M system (E1 - E2) | | |
| G. Total boxes sealed per day | | |
| H. Total boxes sealed per year (G x 250) (Assuming 250 working days) | | |
| I. 3M-Matic™ Box Sealer Machine Cost (Free or half price with tape deal) | | |
| J. Annual labour cost savings (F x H) | | |
| K. Monthly labour cost savings (J / 12) | | |
| L. Number of days till machine pay-off (I / (J/365)) | | |

Reset

3M Packaging System Agreement

This agreement is between the Closure Masking Systems Division of 3M Australia Pty Ltd or 3M New Zealand Ltd ("3M"), the Customer and the Distributor (collectively, the "Parties").

Submit Enquiry

Section 1: Customer Details

| | | | |
|---|----------------------|----------------------|----------------------|
| Customer | <input type="text"/> | Phone | <input type="text"/> |
| Contact Name | <input type="text"/> | E-mail | <input type="text"/> |
| Address | <input type="text"/> | | |
| How many Kilometres of packaging tape do you use in a year? | | <input type="text"/> | |
| Are you interested in a free packaging machine? (Y/N) | | Yes | No |
| Are you interested in free parts & service for an existing machine? (Y/N) | | Yes | No |

Section 2: Distributor Details

| | | | |
|--------------|----------------------|--------|----------------------|
| Distributor | <input type="text"/> | Phone | <input type="text"/> |
| Contact Name | <input type="text"/> | E-mail | <input type="text"/> |
| Address | <input type="text"/> | | |

Section 3: Minimum Purchase Quantities

The Customer Agrees to purchase from (Distributor) at least the following quantities of 3M products listed below during the period beginning on and ending on "term".

| Item Code | Description | Unit Price | Quantity | Line Price (+ GST) |
|----------------------|----------------------|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Total | | | | <input type="text"/> |

Section 4: Equipment and Servicing

In consideration for (Customer) purchase, 3M agrees to offer (Customer)

| Item Code | Description | Market Value | Quantity | Residual Value |
|----------------------|----------------------|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Total | | | | <input type="text"/> |

Customer Signature

Date

Distributor Signature

Date

3M Signature (Product Manager)

Date

How to claim your bonus?

- 1 Choose your preferred Packaging System Deal on page 4 or 5.
- 2 Fill Section 1 of the Packaging System Agreement on page 7.
- 3 Email your filled agreement to **auindmkt@mmm.com**.
- 4 3M will help to complete the Packaging System Agreement.
- 5 Place your Scotch™ Tape orders with a 3M authorised distributor.
- 6 Your machine/parts/service will be dispatched for free.

3M Systems agreement program terms & conditions

1. This Packaging Systems Agreement (Agreement) is only available to a new customer who has not purchased 3M Packaging Tapes in 2020.
2. The Term of this Agreement is set out on page 7.
3. 3M agrees to furnish the Equipment to be used by Customer solely for use with 3M Products. Customer acknowledges that the Equipment and any replacement, together with all related drawings or other documentation, are the property of 3M. 3M retains all right, title and interest in and to the Equipment. Customer shall not sell, encumber, assign or otherwise dispose of any Equipment and shall keep the Equipment free from liens. Customer shall not transfer or remove the Equipment from the installation address.
4. To the extent permitted by law, 3M will not be liable for any indirect, incidental, special or consequential losses (including any loss of business or loss of profits), costs, expenses, actions or causes of action in any way related to Customer's use or inability to use the Equipment, or otherwise arising under this Agreement or the termination of this Agreement. This exclusion applies regardless of the legal theory on which such damages are sought.
5. During the time the Equipment are in the Customer's possession, Customer at its own expense shall (a) perform reasonable and ordinary maintenance and repair to keep Equipment in good repair and working order in accordance with any documentation provided and prevent Equipment from deteriorating, reasonable wear and tear excepted; and (b) replace or repair all Equipment that has been lost, damaged or destroyed.
6. In consideration for the use of the Equipment, Customer shall purchase the minimum quantities of 3M Product as set out on page 7 during the Term via its 3M Authorised Distributor. The 3M Authorised Distributor shall establish the terms of sale for the Products. Customer authorises 3M Authorised Distributor to provide 3M with details of Customer's purchases of Products for 3M to review Customer's compliance with this Agreement.
7. If Customer has purchased the minimum purchase quantities and has paid the Residual (if any), then title of the Equipment transfers to Customer upon termination of this Agreement.
8. If Customer fails to meet the minimum purchase quantities and pay the Residual (if any), or at termination of this Agreement, 3M may recover and remove part or all of the Equipment, upon 7 days' notice to the Customer.
9. Customer agrees to indemnify and hold 3M harmless from and against all claims, actions, proceedings, costs, damages and liabilities arising out of Customer's possession or use of the Equipment. Customer shall obtain sufficient insurance to satisfy its obligations under this Agreement.
10. This Agreement may not be assigned by Customer without the written consent of 3M.
11. Personal information may be collected by 3M Australia Pty Limited or 3M New Zealand Limited and held in accordance with the 3M Privacy Policies, details of which may be found on www.3m.com.au and www.3m.co.nz.
12. This agreement is the entire agreement between the parties. Any changes must be agreed to in writing by all parties.



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