

3M™ Performance Advisory Services

- Identify actionable, prioritized improvement opportunities to support your CDI program
- Measure and monitor the financial and quality impact of your CDI program at the service line, physician and case levels
- Compare CDI performance against national benchmarks to assess gaps in performance and focus improvement efforts

Insight-driven CDI program management

Is your clinical documentation improvement (CDI) program making a difference? Where is it succeeding or falling short? Are your biggest improvement opportunities at the facility, service line, physician or patient levels?

3M™ Performance Advisory Services answer these questions so you can lead your CDI program with data-driven insights and trustworthy coaching. A 3M performance advisor analyzes your data and highlights actionable areas for financial and quality improvement. Reports and dashboards document your performance, compare your facility against national benchmarks and uncover operational variations.

The challenge of sustaining CDI performance

Hospitals often see a positive financial impact soon after implementing a CDI program. However, many programs plateau after they have exhausted the initial improvement opportunities found from chart reviews and in-house reports. CDI teams subsequently find it increasingly difficult to improve case mix index (CMI) year-over-year, even when they can maintain high CDI specialist productivity.

Is there a way to continue improving a CDI program's impact?

Moving beyond performance plateaus relies on gaining additional perspective from outside expertise and data analytics. 3M Performance Advisory Services delivers both by providing a powerful combination of data analysis and coaching to help organizations manage CDI programs across a facility for ongoing improvement.

Keep your CDI program momentum going

With 3M Performance Advisory Services, performance data advisors comprehensively analyze the links between financial impact, quality measures and CDI activities. These advisors assess your data for financial impact and opportunity, evaluate your organization's operational metrics and variance against national benchmarks, and uncover actionable opportunities for CDI improvement.

Reports are available to multiple stakeholders, allowing decision makers to review data and respond with targeted education, new prioritization rules, staffing changes or workflow improvements.

Performance data advisors also coach your executive leadership, management teams, CDI specialists and coders to help them understand their data and discuss next steps in strategically responding to opportunities.

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Detailed performance data monitoring

Besides the many benefits provided by the performance advisors, you also have access to **3M™ Performance Data Monitoring**, a series of powerful dashboards and drill-down reports that allow you to assess performance at the facility, service line, physician, DRG and case/patient levels.

3M Performance Data Monitoring lets you readily export content for communication within your organization. This data can facilitate productive CDI team collaboration, provide more comprehensive program reviews with leadership and drive better physician engagement.

3M Performance Data Monitoring contains three modules: **Executive Dashboard, CDI Performance Reports and Physician Reports.**



Executive Dashboard

The Executive Dashboard is an

interactive summary that helps the management team understand the impact of the concurrent documentation improvement program.

The financial impact analysis in the Executive Dashboard includes:

- Case mix index (CMI) measure of population compared to baseline period
- Financial impact year-to-date, i.e., the total change in reimbursement from the cumulative compare reports (see right)
- Service line performance-to-date and any remaining opportunity
- Additional financial opportunity to reach best practice performance and drill-down to specific DRG targets
- CC/MCC capture rate
- 3M™ All Patient Refined DRG (APR DRG) severity of illness (SOI) and risk of mortality (ROM) levels
- Alternate principal diagnosis



CDI Performance Reports

The CDI Performance Reports module includes a series of reports that benchmark CDI performance for several key performance indicators against historical baseline, state and/or national benchmarks. These reports include:

The **compare reports** compare two time periods—typically year-over-year and month-over-month—to isolate changes and identify areas to improve documentation practices. Measures are reported for the baseline, current and cumulative periods and include:

- Overall and surgical CMI rates
- MCC/CC capture rates
- MS-DRG pairs
- One- or two-day length of stay
- Financial impact

The **pinpoint reports** analyze CMI and MCC/CC capture percentages and top-volume MS-DRG pairs against the 80th percentile performance of all hospitals nationally. The reports identify performance at a point in time.

The **MDC ALOS reports** analyze discharged cases to show trends in average length of stay (ALOS) and MCC/CC capture rates by DRG and DRG cluster against benchmarks.

The **profiling with reimbursement reports** show shifts in patient severity by 3M APR DRG subclasses compared with baseline data. The reports trend by 3M APR DRG and service line and compute estimated payments.

The **mortality reports and severity reports** compare the facility against a baseline and a state peer group, measuring actual versus expected values using 3M APR DRG risk adjustment.

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Physician Reports

The Physician Reports are specific to individual physicians, and the Executive Dashboard can export selected data from these reports.

Within these reports, providers are compared to three different “peer” data sets (“peer groups”), including:

- National norm by service line
- Physician specialty within the organization
- Practice group

Performance is reported by key financial and quality measures compared to peer groups for:

- Volume
- CMI
- Four categories of MCC/CC capture rates as compared to the peer groups
- Financial variance for each MS-DRG with volume
- Length of stay (LOS) compared to severity of illness (SOI)
- Measurement of SOI, ROM, LOS averages at the subclass level, SOI index, SOI variance against each peer group, actual mortality rate, volumes and deaths at each subclass compared to each peer group
- Mortality rate variance against each peer group

Call today

For more information on how 3M products and services can assist your organization, contact your 3M sales representative, call us toll-free at **800-367-2447**, or visit us online at **www.3M.com/his**.



Go beyond “expected”

By integrating 3M Performance Advisory Services and the powerful 3M Performance Data Monitoring solution into your CDI program, you have the insight and coaching you need to break through performance plateaus. You are also empowered to exceed your own goals and expectations and take your CDI program to continually higher levels of performance.



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