



Guaranteed Trial Order Program

The 3M™ Speedglas™ Guaranteed Trial Order (#GTO) program provides end-user customers an opportunity to evaluate specified 3M Welding Safety products within their work environment for a risk-free trial period. Under the #GTO, the end-user customer can evaluate the performance of the product and confirm it meets the customer's needs or the Distributor may return the product within the required time for a refund (subject to the eligibility criteria described below, which will be determined by 3M). 3M reserves the right to reject any Guaranteed Trial Order.

Product Number	SAP ID	Stock ID Number	UPC Number	Description
04-0100-20NC				3M™ Speedglas™ Welding Helmet 9002NC, 1 EA/CS
06-0100-30iSW				3M™ Speedglas™ Welding Helmet 9100 XXi, 1 EA/CS
06-0600-30iSW				3M™ Speedglas™ Welding Helmet 9100 FX XXi, 1 EA/CS
08-0100-50iC				3M™ Speedglas™ Welding Helmet G5-02, 1 EA/CS
35-1101-30iSW				3M™ Speedglas™ Adflo™ PAPR Welding Helmet 9100-Air XXi, 1 EA/CS
46-1101-30iVC				3M™ Speedglas™ Adflo™ PAPR Heavy-Duty Welding Helmet G5-01, 1 EA/CS

To be eligible for participation in this #GTO program, the following conditions must be met:

- The product must be purchased from a 3M authorized Welding Distributor and used in the U.S.
- Distributor must insert in the customer notes section on the order, at the time of order, the following code: “#GTO”
- Distributor must also indicate the End-User Customer on the order at the time of the order.
 - o Example of how to designate a #GTO in the customer notes section on an order
 - § Format: #GTO End User Name, Address, City, State, Zip Code
 - § Example: #GTO 3M, 3M Center, 235-02-W-70, St. Paul, MN 55144
- Any order submitted without meeting these order entry requirements will be considered a standard order and not eligible for the #GTO program.

To complete a return under this #GTO program, please follow the process below:

- End-user customer to inform Distributor they wish to return the product within 60 days of purchase
- Distributor reaches out to 3M Customer Service by email (3msupport.safety.us@mmm.com) and provides original PO # and material number(s) requested to return for credit
- Upon receipt of PO # and material information, 3M Customer Service will verify #GTO eligibility and send a returned goods authorization (RGA) form to the Distributor
- Distributor should then provide the RGA form to the end user for completion
- The end user customer can then ship all relevant product, **including the completed RGA form**, to the 3M address provided below.
- No credit will be issued if all relevant product or RGA form are missing in the return

If the above and full program terms and conditions are met, then 3M will reimburse the Distributor for the order value of the product returned.

The end-user customer may only claim one unit from the eligible product below towards the #GTO program. The #GTO program is available at standard pricing at the Distributor's earned discount rate, unless otherwise noted. #GTOs are not eligible for Deviated or Special Pricing Authorizations. Minimum Order requirements and Transportation policy applies.

Exception: #GTO requests where product is pulled from Distributor stock may be allowed. 3M Sales Representative must provide approval prior to trial being initiated with end user or product will not be eligible for #GTO consideration.

Under the #GTO program, if the product were not to perform to the end user customer's expectations, then Distributor should:

- Not return #GTO product without receiving and completing required Returned Goods Authorization (RGA) form.
- Request product return within 60 days from the relevant 3M invoice date.
- Pay freight to return the product to 3M.

Once the product has been returned, the 3M Account Representative will issue a credit providing all requirements noted above are met. 3M reserves the right to accept or reject any #GTO request or return.

Additional #GTO Terms & Conditions:

1. When end-user customers purchase qualifying 3M™ Speedglas™ Welding Helmets and Powered Air Purifying Respirators (PAPRs) between January 1, 2023, and December 31, 2023, they are eligible to participate in the #GTO program.

***Products eligible for this program are highlighted above.*

2. Order minimum for this program is 1 unit. Maximum number of units allowed for one end user customer is 1 unit.
3. This program is for end-user customers only and is not eligible for distributor stocking or inventory orders.
4. All #GTO returns must be made within 60 days of the relevant 3M invoice date.
5. 3M reserves the right to modify or end the program at any time without notice, including to limit the offer due to product availability.
6. This program cannot be combined with any other 3M offer.

The 3M™ Speedglas™ Guaranteed Trial Order program begins January 1, 2023 and ends on December 31, 2023. No #GTO program claims or returns will be accepted after January 31, 2024. These terms and conditions, copies of order invoice, the proof-of-sale, and copies of the serial number labels should be kept for your records.

3M may use the information submitted in your #GTO request in accordance with the privacy policy posted on our website at www.3M.com/privacy.



Personal Safety Division
3M Center, Building 235-2W-70
St. Paul, MN 55144-1000

3M PSD products are for occupational use only.
Customer Service: 1-800-328-1667
Tech Service: 1-800-243-4630
Web: 3M.com/Speedglas

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