

April 1, 2019



Dear Valued Partner,

3M has a long-standing commitment to Sustainability from the Pollution Prevention Pays program that began in 1975 to 3M's 2025 Sustainability goals that include water, energy, and climate targets. In November 2018, 3M further increased its commitment to Sustainability when our CEO publicly introduced our Strategic Sustainability Framework:

Strategic sustainability framework

Our ambition: Apply science to improve every life

Focus areas:	Science for Circular	Science for Climate	Science for Community
Aspirations:	Design solutions that do more with less material, advancing a global circular economy	Innovate to decarbonize industry, accelerate global climate solutions and improve our environmental footprint.	Create a more positive world through science and inspire people to join us.
			

This framework recognizes that the world around us is changing fast. Waste, resource scarcity, population growth, and our changing climate threaten our natural systems. 3M also recognizes that many of the world's greatest challenges can be solved through collaboration, with science as a powerful tool. *As a supplier to 3M, we ask that you partner with us to help advance these aspirational goals.* As a first step to implementing the new framework, 3M announced that starting this year, every new product will be required to have a [Sustainability Value Commitment](#). We also publicly committed to a [100% renewable electricity](#) goal.

What can you do to help?

As a next step toward advancing these goals, 3M would like our raw material and packaging selections to promote a "circular economy." In a circular economy, companies strive to keep materials "in play" as long as possible (e.g. use recycled materials, develop durable/recyclable products, create novel end-of-life solutions, etc.) and to utilize regenerative/renewable materials.

- If you have existing materials or development efforts that support these goals, please ensure your 3M sourcing contact is aware of your offering.
- To facilitate tracking of "circular" materials, we ask that you be able to share, upon request, the percentage of renewable or recycled content. For recycled content, you should be able to disclose the split between post-consumer and post-industrial recycled content.
- Our aspiration is that packaging supplies for 3M products should use some level of recycled content and be recyclable.

Thank you for being a part of this transformative opportunity to design a world where nine billion people can thrive. For more information on 3M's Sustainability efforts please visit www.3m.com/sustainability.

Sincerely,

Deb Fronczak
VP Strategic Sourcing & Packaging Solutions

Gayle Schueller
VP and Chief Sustainability Officer