



**Novec™**

Brand

## Smiths Aerospace chooses Novec Engineered Fluids for cleaning and degreasing

**By switching to 3M™ Novec™ 72DE Engineered Fluid, Smiths Aerospace was able to reduce its expenditure on HFC cleaning solvents by around half.**

Smiths Aerospace is a transatlantic systems and equipment company, with over \$2 billion in sales and more than 11,000 employees worldwide. In 2007, GE acquired Smiths Aerospace, renaming this segment of the business GE Aviation Services. Its Cheltenham site in the UK designs and manufactures a variety of components and systems for the aerospace industry, including mechanical instrumentation.

According to Mark Salisbury, Manufacturing Engineer at Smiths Aerospace, "In the mechanical instruments area, we aren't necessarily producing large volumes of products, but we are manufacturing around 35 different instruments, each one of which may have as many as 200 different parts. So our production schedule is very full." Many of the components involved are also very delicate and need careful preparation prior to finishing, such as spraying and screen printing.

### Clear business case

Several years ago, Smiths Aerospace moved from trichloroethylene (TCE) to a hydrofluorocarbon (HFC)-based cleaning solvent. Although Smiths Aerospace was satisfied with the HFC it was originally using, Mark Salisbury was persuaded by Mark Duggan, Sales Manager of Acota, the UK's leading provider of fluorochemicals and specialty materials, to look at 3M™ Novec™ 72DE Engineered Fluid as an alternative that could provide significant cost savings without any sacrifice on performance. Salisbury says, "Financially, switching to Novec fluid was a no-brainer. What we wanted to find out was: could it do the job?" A trial was subsequently carried out over almost two months, with Acota closely involved throughout the entire time. Daily usage records were kept, and the results spoke for themselves: "We found that in addition to being cheaper to buy, there are fewer losses due to evaporation or

the fluid getting trapped in the product. It also drains better, and we have seen an improvement in performance. Previously, we had to pre-clean some assemblies, but with Novec fluid we don't need to do that, so it saves us time," says Salisbury. "The reduction in losses has a positive impact on the environment too."

Another benefit has been the fact that there has been no need to change the cleaning machine, apart from raising the boiling point from 38° to 44° C, which Salisbury believes may also be contributing to the improved performance.

In addition, he notes that, "We are also able to continue recycling the dirty solvent using our solvent reclamation plant. This will reclaim up to 95% of the dirty solvent so that it can be used again. This will save on the purchase of replacement solvent and also save on disposal costs and the impact on the environment that goes with that."

Although it is early days, Salisbury confidently estimates that by switching to the 3M Novec 72DE fluid from Acota, "We will halve our solvent bill per year. This is important because like any manufacturing company, we are being driven to reduce our costs by customers. Working with Acota, we have been able to achieve this, without any sacrifice on performance. Novec fluid is a good performer for us."



**3M Science. Applied to Life.™**

3M™ Novec™ Engineered Fluids are designed to balance performance with favorable environmental and worker safety properties. They are available for a wide variety of applications, including heat transfer, cleaning, testing and lubricant deposition. Novec fluids offer excellent dielectric properties, a wide range of boiling points, good materials compatibility, low toxicity and non-flammability, low global warming potential and zero ozone depletion potential.

**Smart. Safe. Sustainable.**

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## The 3M™ Novec™ Brand Family

The Novec brand is the hallmark for a variety of proprietary 3M products. Although each has its own unique formula and performance properties, all Novec products are designed in common to address the need for smart, safe and sustainable solutions in industry-specific applications. These include precision and electronics cleaning, heat transfer, fire protection, protective coatings, immersion cooling, advanced insulation media replacement solutions and several specialty chemical applications.

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3M™ Novec™ Engineered Fluids • 3M™ Novec™ Aerosol Cleaners • 3M™ Novec™ 1230 Fire Protection Fluid • 3M™ Novec™ Electronic Grade Coatings • 3M™ Novec™ Electronic Surfactants • 3M™ Novec™ Insulating Gases

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