

# How to change clinical practice

Understanding, identifying and overcoming the barriers to change



## Awareness and knowledge

Knowing what needs to change and why is a vital first step.

#### Motivation

External factors and internal factors can drive motivation and change behaviour.

## Acceptance and beliefs

Some healthcare professionals may find it difficult to accept new quidance if it is in conflict with other quidance or their own beliefs.

### **Skills**

Healthcare professionals may need training to develop skills to deliver best practice.

#### **Practicalities**

Practical barriers can involve a lack of resources or personnel, or difficulties in establishing service delivery.

#### Barriers beyond our control - the external environment

The financial and political environment can impact on healthcare professionals' desire, motivation and ability to make changes.

## Talk to key individuals

Key individuals have specific understanding of a given situation and have the knowledge, skills and authority to enable them to think around a topic and explore new ideas.

## Observe clinical practice in action

Sometimes the best way to assess current clinical practice is by observing individual behaviours and interactions.

# Use a questionnaire

A good questionnaire can help you get a clear picture of current practice, knowledge, beliefs, attitudes and behaviours.

#### **Brainstorm**

Brainstorming is a way of developing creative solutions to problems.

#### Run a focus group

Focus groups are a powerful means of evaluating current practice and testing new ideas.

#### **Educational materials**

Educational materials raise awareness of the desired change.

## **Educational meetings**

Conferences, workshops, training courses and lectures are often used to educate healthcare professionals about the latest developments in their field.

#### **Educational outreach visits**

Trained individuals visit healthcare professionals in their own practice and offer information, support and instruction in line with current best practice.

## **Opinion leaders**

Opinion leaders use their influence to motivate and inspire healthcare professionals to achieve the best possible care for patients.

## Clinical audit and feedback

Clinical audit and feedback involves retrospective reporting of information to individuals or organisations about their practice as part of a drive to improve quality.

## Reminder systems

These prompts are designed to reflect best practice and remind healthcare professionals to take or avoid a certain action.

## Patient-mediated strategies

Equipped with knowledge about the latest evidence-based practice, patients are more able to influence decisions made during consultations about their care.

Make change a reality



