

**3M INDIA LIMITED**  
**REGD OFFICE : 48-51, ELECTRONICS CITY, HOSUR ROAD, BANGALORE 560 100**

**Segment-wise Revenue, Results and Capital Employed, under clause 41 of the Listing Agreement**

Rs. in Lakhs

Particulars	3 Months ended December 31, 2013 (Unaudited)	3 Months ended September 30, 2013 (Unaudited)	3 Months ended December 31, 2012 (Unaudited)	9 Months ended December 31, 2013 (Unaudited)	9 Months ended December 31, 2012 (Unaudited)	12 Months ended March 31, 2013 (Audited)
Segment Revenue (Net Sales/ Income)						
a Industrial	18,669.39	19,662.01	17,361.10	56,422.12	55,317.81	74,729.86
b Health Care	5,705.75	5,844.54	5,852.62	17,838.54	16,571.64	22,152.67
c Safety and Graphics	8,622.39	11,683.72	7,240.94	30,322.41	22,640.17	32,311.59
d Consumer	4,318.37	4,564.86	3,751.67	13,218.44	11,127.55	15,054.56
e Energy	5,047.83	2,499.18	2,434.92	10,261.61	8,946.51	10,906.64
f Others	414.66	1,209.53	766.47	2,316.24	1,901.70	2,257.80
Total Segment Revenue	42,778.39	45,463.84	37,407.72	130,379.36	116,505.38	157,413.12
Less: Inter-segment revenue	-	-	-	-	-	-
<b>Net Sales/ Income from operations</b>	<b>42,778.39</b>	<b>45,463.84</b>	<b>37,407.72</b>	<b>130,379.36</b>	<b>116,505.38</b>	<b>157,413.12</b>
Segment Results (Profit before interest and tax)						
a Industrial	842.36	574.36	414.35	2,649.21	3,500.37	5,390.68
b Health Care	(225.40)	(4.00)	432.29	349.39	892.73	1,155.77
c Safety and Graphics	(660.64)	77.24	56.06	(267.41)	660.96	1,543.75
d Consumer	171.72	(209.50)	(354.56)	(245.36)	(438.84)	(622.84)
e Energy	314.72	(373.74)	199.41	(141.68)	39.24	(347.55)
f Others	113.07	350.00	49.42	558.66	183.12	301.01
Total Segment Results	555.83	414.36	796.97	2,902.81	4,837.58	7,420.82
Less: Finance Costs	443.44	364.50	274.14	1,111.92	595.73	951.35
Add: Other unallocable income net off unallocable expenditure	1,033.30	77.45	33.87	1,257.26	460.15	1,050.34
<b>Total Profit Before Tax</b>	<b>1,145.69</b>	<b>127.31</b>	<b>556.70</b>	<b>3,048.15</b>	<b>4,702.00</b>	<b>7,519.81</b>
Capital Employed (Segment Assets-Segment Liabilities)						
a Industrial	29,236.46	30,785.78	30,871.32	29,236.46	30,871.32	32,531.43
b Health Care	10,478.52	11,403.13	6,037.82	10,478.52	6,037.82	7,220.65
c Safety and Graphics	11,397.77	12,473.92	14,733.32	11,397.77	14,733.32	14,046.33
d Consumer	10,762.96	11,071.82	3,843.58	10,762.96	3,843.58	4,571.49
e Energy	7,884.95	8,974.49	6,812.26	7,884.95	6,812.26	7,885.68
f Others	-	-	-	-	-	-
Total Capital Employed in segments	69,760.66	74,709.14	62,298.30	69,760.66	62,298.30	66,255.58
Add: Unallocable Corporate Assets less Corporate Liabilities	(2,358.30)	(7,649.90)	1,236.31	(2,358.30)	1,236.31	(611.94)
<b>Total Capital Employed by the Company</b>	<b>67,402.36</b>	<b>67,059.24</b>	<b>63,534.61</b>	<b>67,402.36</b>	<b>63,534.61</b>	<b>65,643.64</b>

**Amit Laroya**

Place: Bangalore  
Date: February 10, 2014

Managing Director