When it comes to HACs, how do you score?

HAC scores and large hospitals

In 2018, an estimated 32% of large U.S. hospitals will occupy the lowest performing quartile for HACs.*

Definitely not a good place to be.

For large U.S. hospitals—those with 500-1,000 beds—annual median Medicare reimbursement adds up to approximately $113.7M*

How will that lowest HAC quartile affect your bottom line?

Hospitals in the bottom quartile for HACs are automatically slapped with a 1% reduction in Medicare reimbursement for the year. Do the math!

$$1\% \text{ Reduction in Medicare reimbursement} = $1.1 \text{ million lost annually}$$

How can you stay out of the bottom quartile?

With 3M software and services, your hospital can identify real-time patient data and assess key information before the patient is discharged, helping your quality team identify and verify patient safety indicators (PSIs) and hospital-acquired conditions (HACs). An automated 3M system also helps improve communications between CDI reviewers and coders—yet another tool to help you decrease PSIs and HACs.

3M. Real results. Real clients.

95% identification rate** in PSIs and HACs

63% decrease** in PSIs and HACs

*The estimated figures were calculated using 2014-2016 MEDPAR data. Hospital bed sizes are based on information from AHA.

**Results were provided by current 3M clients, one a multi-specialty, non-profit hospital and the other an academic, multi-specialty hospital. http://bit.ly/realresultseguide

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1% Reduction in Medicare reimbursement = $602,000 lost annually

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