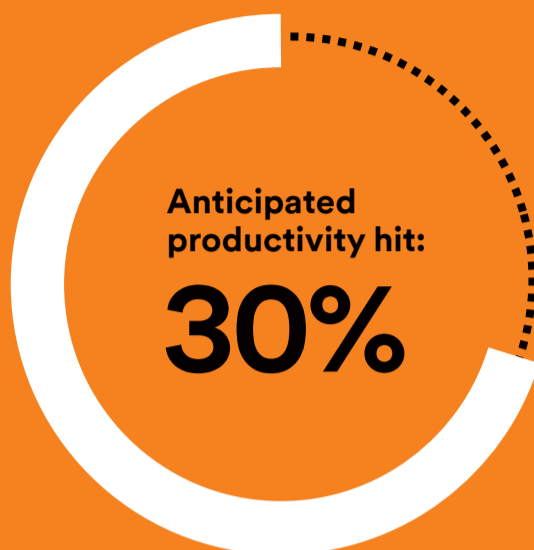


# Real ICD-10 results with the 3M™ 360 Encompass™ System

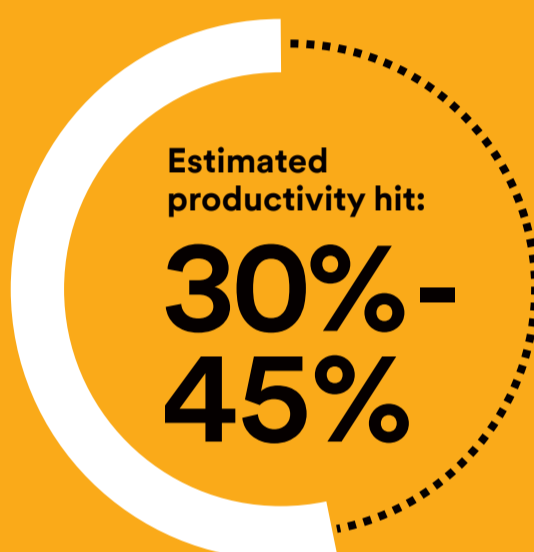
## Before the launch

In the run up to ICD-10's launch, a sample review of healthcare organizations showed an anticipated productivity hit of 30 percent.



## After the launch

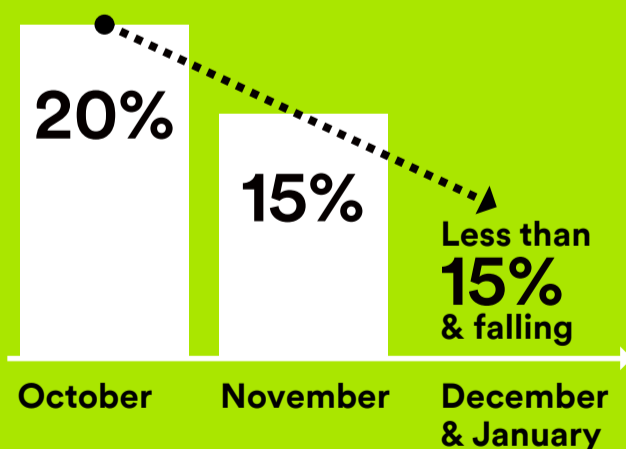
A recent survey\* of 140 health information management professionals — some using computer-assisted coding, some not — estimated ICD-10 was lowering their inpatient coder productivity by 30 to 45 percent.



## Our clients had a different experience

A review of 995 facilities using 3M™ 360 Encompass™ shows our clients experienced, on average, a 20 percent decrease in inpatient productivity in the days after the transition. That number has fallen every month since and will continue to do so.

Decrease in inpatient productivity:



What's next? Learn more about what the 3M 360 Encompass System can do for your computer-assisted coding and clinical documentation improvement in the post-ICD-10 world.

Call 800-367-2447 or visit us at [www.3Mhis.com/ICD10results](http://www.3Mhis.com/ICD10results).

\*ADVANCE for Health Information Professions, "The Landscape of Health Information Management," currently posted at <http://bit.ly/1N9EOKJ>. See also "The First Look: Early Insights on ICD-10 Productivity" at <http://bit.ly/1QqmvSg> and "Data Show Hospital Productivity Declined After Switch to ICD-10" at <http://bit.ly/1PVLK5L>.