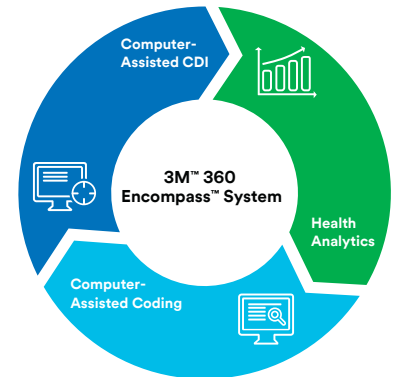


3M™ 360 Encompass™ Health Analytics Suite Physician Compare Module

- Gauge efficiency and performance by physicians and their peer groups
- Track and measure patient acuity, admissions, costs, preventables and more
- Identify ways to improve performance with insightful training opportunities
- Measure resources used and outcomes achieved



An all-access pass to physician performance

How well can you track the performance of your care providers? Can you identify trendsetters, outliers, high and low performers?

What changes would you make, what training programs would you create, if you could spotlight patient-severity ratios and high costs by physicians?

Think of the possibilities that open up with on-going professional practice evaluations and assessments, providers and peer group performance comparisons, as well as the ability to offer physicians an up-close look at their referral patterns and patient utilization details.

What if that was just the start?

Validate and verify

As part of the 3M™ 360 Encompass™ Health Analytics Suite, Physician Compare puts the spotlight on provider performance. Physician Compare identifies patient-severity ratios and high costs by physicians. The technology supports Ongoing Professional Practice Evaluations and additional assessments, comparing performance of providers and peer groups, as well as providing patient utilization details.

With Physician Compare, healthcare organizations can track their physicians' performance with dashboards and reports that condense all of these measurable metrics into one readable report.

Physician Compare weaves together 3M's proprietary physician auditing software with our grouping applications, the 3M™ Potentially Preventable Readmissions (PPR) Grouping Software and the 3M™ Potentially Preventable Complications (PPC) Grouping Software. These factors combine to create a powerful lens with which to validate and verify physicians' work and achievements. Presented in an easy-to-navigate format via a user-friendly web interface, Physician Compare breaks data into four key categories:

- Physician overviews
- Resource utilization
- Admissions and discharges
- Preventables

Within each category, administrators can review the care provided in the health system. The code volume of cases, red flags around high costs or long stays, inpatient admission trends, preventables attributed to a particular physician, each physicians' severity of illness rankings—all are readily accessed and actionable. Physicians can also be categorized by peer group to track overall performance.

3M™ 360 Encompass™—Health Analytics Suite: Physician Compare Module



Measuring performance

Physician Compare also helps solve a long-time challenge: Measuring the performance of physicians without inpatient admissions. The technology gathers volume and procedure data from physicians working exclusively in the outpatient arena, including emergency room and diagnostic settings. In addition, the module measures the performance and volume for physicians working across inpatient and outpatient, such as general surgeons and orthopedic surgeons.

Your physician data. Our analytical power.

Whether you are coming at it from a department, quality, recruiting or strategic perspective, the information revealed by Physician Compare is vital. The data showcased helps users have meaningful conversations with their physicians about quality as well as documentation's ability to affect outcomes. Within the application, users drill down to patient-level detail and can filter their information by discharge years or months, member hospitals, hospital groups, volumes, admissions, charges, patient age and more.

When reviewing a physician's use of resources, Physician Compare uses logic to gauge hospital-acquired conditions, publicly measured metrics like the top five 3M™ APR DRGs, length of stay performance and mortality. In terms of preventables, Physician Compare looks at what kinds of complications and readmissions can be attributed to a particular physician.

When it all works together.

For hospitals to meet the rising demands of competition, compliance and patient care, they must have an efficient and accurate revenue cycle management system.

But what does that really look like?

It looks like coding and clinical documentation working from the same content, reducing duplication. It looks like facility and professional services coders using one application, putting an end to disjointed workflows and communication breakdowns. It's timely, complete query responses from physicians and full confidence all HCCs are captured. It's big-picture insights so hospitals can stay ahead of market changes.

It looks like every team, every workflow and every application working together. Ensure it all works together with 3M™ 360 Encompass™ System Platform.

Call today

For more information on how 3M solutions can assist your organization, contact your 3M sales representative, call us toll-free at **800-367-2447**, or visit us online at www.3m.com/his.



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