



3MSM Value Index Score

Part of the 3M™ Performance Matrix Platform.

- Provides a multi-dimensional view of provider performance
- Identifies opportunities for system improvement
- Can be used by both providers and payers to help improve patient outcomes and control costs

What is the 3M Value Index Score?

The 3M Value Index Score (VIS) is a single, holistic score that clearly quantifies how well a provider takes care of his or her entire patient population within a primary care system. It's a population-centric value measure that complements existing quality and total cost-of-care (TCC) metrics.

3M VIS delivers efficient, continuous and objective measurement of the processes and outcomes that can lead to value for the patient and across the full spectrum of primary care.

Value-based models need value-based measures

As health care moves quickly toward value-based care, payers and providers need a way to capture *value*—performance as it relates to cost. Other existing performance measures aren't ideal for these new models. They don't account for costs, shared accountability or the impact of the health system. Often, they tend to be process-focused, expensive, burdensome and disease-specific.

What's needed is a standard metric to assess healthcare value that works with existing cost and quality metrics, and doesn't require extra data collection and reporting.

One score, several aspects of care

The 3M Value Index Score (VIS) is a composite measure that evaluates the provider actions that lead to healthy patients. As shown in the table below, it is based on six critical primary care domains, which are derived from 16 measures of key processes and outcomes linked to value in health care. As a result, 3M VIS can enhance an organization's understanding of overall provider and system performance, prioritizing the areas where improvement is needed.

3M VIS evaluates provider performance as a composite of these six domains:

Domain	What it evaluates	Measures used
Primary and secondary prevention	Screening for early detection or prevention of disease	<ul style="list-style-type: none"> • Breast cancer screening • Colorectal cancer screening index • Well child visits for infants • Well child visits for children 3-6 years
Tertiary prevention	How well a provider manages patients' urgent health issues	<ul style="list-style-type: none"> • Potentially preventable admissions* • Potentially preventable ED visits*
Panel health status change	How well a provider manages patients whose chronic conditions progress from one time period to another	<ul style="list-style-type: none"> • Chronic complexity status jumpers* • Chronic severity jumpers*
Chronic and follow-up care	How well a provider delivers post-hospitalization care and engagement	<ul style="list-style-type: none"> • Potentially preventable readmissions* • Post-discharge follow-up • 3 chronic care visits
Continuity	The concentration and consistency of patient visits	<ul style="list-style-type: none"> • Qualified provider visit • PCP visit • Continuity of care index*
Efficiency	How resourceful a provider is when prescribing drugs and ordering ancillary services	<ul style="list-style-type: none"> • Potentially preventable services* • Generic prescribing*

*Risk adjusted

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Who should use the 3M Value Index Score?

Professionals in both the provider and payer environments can benefit from the 3M Value Index Score to meet these needs:

- **Primary care providers (PCPs)** who need an objective measurement of their performance that is based on the principles of high-performing primary care
- **Value-based program leaders** who need an objective assessment tool that:
 - Identifies where system deficiencies exist and where to focus improvements
 - Informs them on how to structure performance-based incentives
- **Executives of payer relations and network management** who need a tool that:
 - Defines product offerings that are high value and low cost as the market becomes more competitive
 - Provides an objective value measure that complements cost for properly narrowing a network

Call today

For more information on how 3M products and services can assist your organization, contact your 3M sales representative, call us toll-free at **800-367-2447**, or visit us online at **www.3m.com/his/vbc**.

To learn more about the 3M Performance Matrix Platform, visit us at **www.3m.com/healthdata**.

A look inside a 3M VIS dashboard

The image below is a sample view from a 3M VIS dashboard. It lists the individual providers within a specified practice, their respective 3M VIS, and their performance rating on each domain that composes their overall 3M VIS. Users can also drill down to see scores for the individual measures that comprise each domain. All names and data are demonstration data only.

Value Index Score (07/2015 – 06/2016)															
Name	0	1	2	3	4	5	VIS	PCPS Scored	Member Panel Size	Primary Secondary Prevention	Tertiary Prevention	Panel Health Status Change	Continuity of Care	Chronic FollowUp Care	Efficiency
Murray Community P							2.88	10	747	1.78	5.25	5.26	2.38	2.22	2.20
61 George S. Walker							4.35	1	37	5.50	5.50	3.80	3.85	5.50	2.42
62 Gerald A. Adams							3.95	1	142	3.87	5.50	5.26	4.15	5.21	1.55
63 Glenn Z. Martinez							3.76	1	68	4.06	5.50	4.21	3.61	2.50	3.72
64 Gregory N. Davis							2.55	1	84	5.50	2.55	4.30	2.28	2.17	1.55
65 Gregory S. Adam							1.75	1	179	5.50	5.43	1.80	0.97	.080	4.32
66 Heather F. Robinson							2.65	1	231	2.50	3.87	2.65	3.78	3.26	2.50



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Features and benefits

- Measures primary care accountability within a system
- Reduces administrative burden by using claims data (no need for additional, costly data collection)
- Offers a holistic, population-focused view of care
- Is risk-adjusted when appropriate to account for differing panel composition
- Offers transparent access to the individual values that make up the composite
- Provides continuous evaluation and feedback
- Informs the design of narrow networks and pay-for-performance programs
- Supports payers and providers in value-based programs where incentives are based on meeting quality targets

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