

**Third Party Certification**  
**(ANSI/ISEA 107-2010)**  
**CONSPICUITY COMPLIANCE CERTIFICATE**

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Submitted by: 3M  
3M™ Scotchlite™ Reflective Material  
Style #: 7196, Trim, Lot #: 9063-016  
Color: Fluorescent Red-Orange

Date: January 5, 2011

Report #: MMM.A121010D

The submitted material **MEETS** all **Level 1** performance requirements of retroreflective material prior to test exposure per ANSI/ISEA 107-2010.

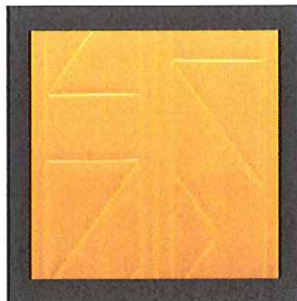
The submitted material **MEETS** all **Level 1** performance requirements of retroreflective material after test exposure per ANSI/ISEA 107-2010.

All of the above tests and evaluations were performed in accordance with ISO 17025 Management Systems.

Certifications of background and garment material characteristics are not implied by this certificate or the original report

*Adam R. Varley*

Certificate authorized by:  
Adam R. Varley  
Technical Director



Serial 60085121010D.MMM

\*This certification applies to the particular sample tested and to the specific tests carried out as dated and detailed in the report referenced above. It does not signify any measure of approval, control, supervision, or surveillance by Vartest Laboratories Inc. to this or any related product.

3M  
ANSI/ISEA-107-2010 **Retroreflective Material Test Results**  
3M™ Scotchlite™ Reflective Material  
Style #: 7196, Trim, Lot #: 9063-016  
Color Fluorescent Red-Orange

Date Issued: January 5, 2011      Vartest File #: MMM.121010D

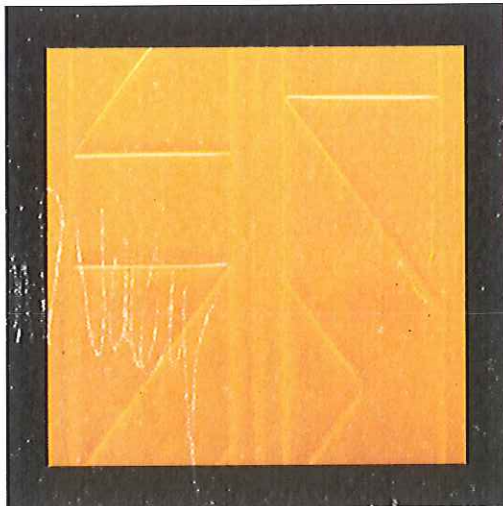
The submitted material **MEETS** all Level 1 Photometric performance requirements of retroreflective material prior to test exposure per ANSI/ISEA-107-2010 clause 8.1 for minimum coefficient of retroreflection for retroreflective or combined performance materials.

The submitted material **MEETS** all Level 1 photometric performance requirements of retroreflective material after test exposure per ANSI/ISEA-107-2010 clause 8.2 for minimum coefficient of retroreflection for retroreflective or combined performance materials after abrasion, flexing, folding at cold temperatures, temperature variation, domestic washing (75 cycles).

**SUMMARY**

Specification: ANSI/ISEA 107-2010  
American National Standard for High-Visibility Safety Apparel  
Retroreflective material, Level 1

Retroreflective Performance, Initial.....	Passed
Abrasion.....	Passed
Flexing.....	Passed
Folding at Cold Temperatures.....	Passed
Exposure to Temperature Variation.....	Passed
Domestic Washing (75X).....	Passed
Retroreflective Performance in Rainfall.....	Passed



Signed For The Company By

Serial #: 50085121010D.AMMM  
Adam R. Varley  
Technical Director

