



August 1, 2010

TO: 3M FLOOR PAD CUSTOMERS

SUBJECT: 3M™ FLOOR PAD PERFORMANCE AND SUSTAINABILITY

**What makes a 3M floor pad Sustainable? Performance.**

- **Use Less** If your floor pad doesn't perform well, or needs to be replaced frequently, you may be increasing your environmental impact by disposing of more floor pads and related chemicals. In a stripping operation, this could also mean your operators are exposed to a greater volume of harsh stripping chemicals.
- **Be Durable** The uniform distribution of abrasive in a 3M floor pad is designed to deliver exceptional results on your floors. The right abrasive paired with the proper fibers using proprietary manufacturing techniques yields a pad that is durable and reusable, helping to postpone end-of-life disposal to landfills.
- **Be World Class** 3M technical service experts can help you select the right pads and floor maintenance products for your floors and give you detailed facility-specific support. Having been an industry leader for over 50 years, we may spot opportunities to help minimize waste in your hard floor maintenance operations.
- **Innovate** New products can dramatically impact your maintenance operations. Imagine not needing to strip your floors at all. Ask your sales representative about Scotchgard™ Stone Floor Protector and Scotchgard™ Vinyl Floor Protector.

**What makes our business Sustainable? Our values and actions.**

Please visit [www.3M.com/sustainability](http://www.3M.com/sustainability) to follow our efforts to support the environment, our employees and others. Learn more about our **Pollution Prevention Pays (3P)** program started in 1975. Dig deeper to find out about how 3M was one of the first corporations to offer an in-house Employee Assistance Program. Explore our Environmental Solutions Catalog. Learn about product Life Cycle Management and find data tracking our progress toward our corporate sustainability goals.

Thank you for your interest in 3M products and services.

Skip Preston  
Product Responsibility  
3M Building and Commercial Services Division  
St. Paul, MN 55144-1000  
651-736-4654  
spreston@mmm.com