



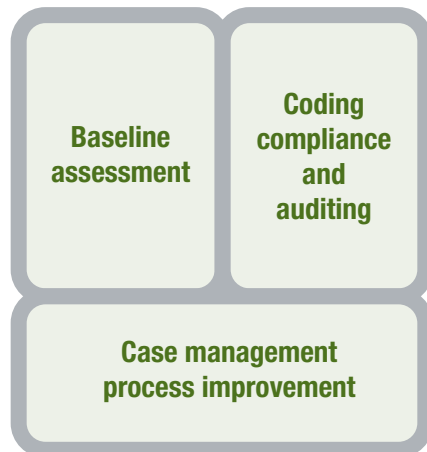
3M™ RAC Ready Program

- Proactively identify and address areas of risk for RAC audits
- Improve processes for fast responses and ongoing compliance
- Track RAC requests and appeals and streamline RAC workflow

Preparing for Recovery Audit Contractors (RACs)

Hospitals, physicians, and suppliers who submit claims to the Medicare Fee-for-Service program are facing greater compliance scrutiny from the Recovery Audit Contractors (RACs).

3M Health Information Systems has created the 3M RAC Ready Program to provide software and services to help reduce your risk now and in the future.



The 3M™ RAC Ready Program prepares hospitals with a baseline assessment and addresses the key areas of risk

Be RAC ready

Hospitals can best prepare for the RAC audits by taking a proactive approach toward claim accuracy and having a well-defined process for responding to record requests and appeals. The 3M RAC Ready Program can help hospitals prepare for RAC audits today, focus on fixing potential problems, and mitigate the risks associated with future audits. This powerful suite of software and consulting services is designed to improve compliance at the time of coding, establish well-defined processes for case management, and track and trend RAC activity.

With its expert logic, the **3M™ Coding and Reimbursement System** is the foundation of the 3M RAC Ready Program. This market-leading system helps facilitate accurate, complete, and compliant coding in more than 5,000 healthcare settings worldwide.

The 3M RAC Ready Program itself combines the following software and consulting services:

- **3M™ Validation Services for RAC Ready** identify areas of risk for RAC audits in a baseline assessment and provide hospitals with a plan to address their vulnerabilities.
- **3M™ Audit Expert System** helps to prevent potential coding compliance problems at the point of coding. The software contains the RAC Management Tool that allows hospitals to track RAC requests and appeals while managing their RAC team workflow.
- **3M™ Case Management Workflow Engineering Services for RAC Ready** define and analyze a hospital's case management processes, determine root causes of identified issues, and recommend improvements to address areas of risk, including medically unnecessary short stays.

Baseline assessment

Being ready for RACs starts with knowing your areas of greatest risk. The **3M Validation Services for RAC Ready** help providers prepare by conducting a baseline risk assessment for RACs. From that review, areas of concern can be identified, such as coding, medically unnecessary short stays, and/or



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discharge disposition errors. In addition to identifying the areas of greatest vulnerability, the services help providers with thorough recommendations to address areas of risk that can include education of the facility staff.

Coding compliance and auditing

Incorrectly coded records have been one of the chief compliance issues identified by the RACs. Providers can help reduce their risk of audits by reviewing 100 percent of inpatient records for coding compliance errors at the point of coding before claims are submitted. The **3M™ Audit Expert System** contains a library of edits, customizable coding alerts, retrospective auditing capabilities, and the ability to trend a facility or health system against national norms including PEPPER and MedPAR. 3M Audit Expert helps minimize compliance risk and improve cash flow by reducing rework, rejected bills, and lost reimbursement.

RAC Management Tool

The RAC Management Tool in the 3M Audit Expert System helps hospitals respond quickly to RAC requests and defend claims through the appeals process by allowing providers to:

- Log record requests while automatically populating timelines
- Eliminate redundant data entry of valuable information vital to trending
- Streamline workflow by creating work lists
- Improve communication among RAC team members
- Proactively identify potential RAC issues such as medically unnecessary short stays with robust, customizable reports
- Aggregate your RAC experience data on a quarterly basis for easy submission to the American Hospital Association's RACTrac Survey

Case management process improvement

The case management department handles many of the functions needed to assure that patients are cared for appropriately and at the correct level of care. Hospitals increasingly depend on case managers to improve medical necessity compliance, help decrease lengths of stay and denials, and use resources more effectively. Failure to effectively manage patient admissions can increase vulnerability to RAC and other compliance efforts and reduce reimbursement. **3M™ Case Management Workflow Engineering Services for RAC Ready** define and analyze a hospital's case management processes to identify gaps, root causes, redundancies or needs, determine current measures, and recommend actions that can provide a solution for sustained improvement.

3M™ Appeal Services for RACs

Having resources and expertise to respond to RAC denials is essential for hospitals. In addition to the 3M RAC Ready Program, 3M provides a service to review denied records, validate the RAC audit findings, and assist with writing appeals and supplying supporting documentation.

The 3M advantage

With more than 25 years of healthcare experience and expertise, 3M Health Information Systems delivers comprehensive software and consulting services to help organizations worldwide improve documentation, quality, and financial performance across the healthcare continuum. Now, with the 3M RAC Ready Program, 3M can help hospitals reduce their RAC audit vulnerability and compliance risk, facilitate fast responses, identify their exposure to RACs, and develop compliant coding and effective case management practices.

Call today

For more information on how 3M solutions can assist your organization, contact your 3M sales representative, call us toll-free at **800-367-2447**, or visit us online at **www.3Mhis.com**.



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