



Four critical needs, one core vendor

Leading a healthcare organization today presents unique challenges. Whether it's staying on top of regulatory changes, finding ways to improve cash flow, taking advantage of the government's healthcare IT stimulus package, or implementing programs to reduce costs, you need solutions that deliver sustainable improvements—as well as enhance the patient experience.

3M Health Information Systems combines proven software products and expert consulting services to help you maintain financial stability while providing quality care. 3M solutions are designed to help you achieve cost savings and appropriate reimbursement and also empower your physicians and care providers with tools for increasing efficiency and improving satisfaction. 3M products and services offer the quality and flexibility your physicians demand and can help you attract and retain the best personnel, provide high quality care, and maintain a high patient volume.

Balancing compliance, revenue, cost and quality

3M integrated solutions help healthcare organizations achieve the proper balance of four critical hospital success factors:

- Regulatory compliance
- Revenue management
- Cost containment
- Quality of care

Success in these four areas depends on the quality of data your organization can access and the ability to transform data into the information needed to make critical decisions for patient care and your business. 3M can help you capture the right data, from accurate coding and documentation of patient care to submitting an accurate, clean claim in a timely manner. 3M understands that data, workflow and processes can positively impact your A/R and DNFB days, case mix index, and average length of stay—all of which make a difference to your bottom line.

Regulatory compliance

In today's highly regulated healthcare environment, 3M software includes the built-in intelligence and on-board reference content needed to prompt your staff with the latest codes and regulatory changes. By achieving complete, accurate records and documentation from the start, 3M software can help reduce the kind of costly "downstream errors" that result in non-compliant and denied claims.

3M software and consulting services can help you respond to RAC audits and prepare for the highly complex and important transition to ICD-10. With a tradition of innovation, 3M builds products and services that anticipate what your organization will need to keep pace with ever-changing regulations, and solid 3M customer support means your products are consistently updated to help keep your organization compliant.

Revenue management

Proven 3M consulting and software offerings are designed to reduce denials, shorten billing cycles, and streamline reimbursement. Our programs can help you achieve more accurate documentation, coding and grouping, and therefore more accurate reimbursement. 3M Consulting Services analyzes where you're leaving

money on the table and educates your staff on how to capture it. Our software can also help sustain the improvements you've made for long-term success.

Cost containment

When budgets are tight, managing rising costs and proving ROI are paramount. 3M software and services can connect information throughout your organization for a more efficient and cost-effective workflow from dictation and transcription to coding and patient financial services. Shortening document creation and distribution time can help reduce your DNFB days and operations costs.

3M solutions easily integrate with other information systems for a long-term solution and a faster ROI, so your staff can be productive, your information more accurate, your billing cycle faster, and your reimbursement more complete and appropriate.

Quality of care

A reputation for quality care and good outcomes is an invaluable asset for a healthcare organization in today's transparent and competitive marketplace. 3M combines proven products and services to help you identify areas of both strong performance and potential improvement to help your hospital be the best it can be.

3M™ APR DRG methodology and benchmarking tools can help improve documentation and coding with severity- and risk-adjusted data to appropriately reflect patient acuity. You can analyze and compare hospital service lines, individual physician performance, and patient outcomes to see how you compare with other hospitals in your area and nationwide.

The 3M advantage: Experience, expertise, stability

3M Health Information Systems is part of 3M Health Care, the second largest business segment in the 3M Company. With more than 25 years of healthcare experience and expertise, 3M Health Information Systems works as a trusted and stable business partner focused on our clients' success.

Call today

For more information on how 3M solutions can assist your organization, contact your 3M sales representative, call us toll-free at **800-367-2447**, or visit us online at **www.3Mhis.com**.



Health Information Systems

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