



3M Consulting Services — 3M™ APC Oversight Program

- Analyzes pre- and post-scrubbed claims to help uncover the impact of medical necessity on claims denials, pre-bill write-offs, and rework
- Trains staff to facilitate efficient correction of errors and process problems that could impact reimbursement
- Identifies problem-focused solutions for specific operational problems

Proven results

- A low-cost, sustainable solution requiring no IT expenditures or in-house resources or expertise
- Delivers ongoing, timely reporting of line-item detail to show hospital performance under the outpatient prospective payment system
- Allows immediate correction of claims and identifies systemic problems
- Provides trend analysis and monthly, quarterly, semi-annual, and annual reports on payment delays, claim rejections, and other reimbursement-threatening situations

The 3M advantage

The 3M APC Oversight Program is designed to group Ambulatory Payment Classifications (APCs), report on Local Coverage Determinations (LCDs) and lost charge capture opportunities, estimate costs and reimbursement, analyze and report on outpatient claims data, and minimize compliance risks. It is an optimal combination of information tools, training, and guidance to help organizations achieve appropriate outpatient prospective payment system (OPPS) reimbursement. This program is designed with daily, monthly, and quarterly reports and the support of teleconferences conducted regularly with an experienced consultant. Thus, it does not require hospitals to have in-house OPPS experts, IT infrastructure, or sophisticated analyzing capabilities.

The flow

The 3M APC Oversight Program works by collecting and analyzing claims data and then reporting that data back to key hospital personnel. Routine training conference calls are scheduled to review the data and discuss trends and action plans. Specifically:

- Submitted data is encrypted and transferred over a secure web connection, including UB-04 claim forms and remittance advice data.
- Data is processed and warehoused on a secure 3M ASP server.
- Daily claims data is grouped, and actionable claims edits are reported either automatically or on a periodic schedule as appropriate.
- Monthly and/or quarterly data is accumulated and a report is processed and distributed back to the hospital automatically.
- Cumulative data is trended and reported back to the hospital automatically on a regularly scheduled basis, either monthly or quarterly.
- Routine, quarterly training conference calls are scheduled to review data, discuss action plans, and highlight favorable and unfavorable trends.
- Data is processed semi-annually and annually to generate financial impact analyses highlighting the economic impact of OPPS and corrective actions, and these reports are automatically distributed to the hospital.



3M™ APC Oversight Program

Features

- **APC management reports**—Are monthly reports that begin with high-level overviews and progress down through detail to find and fix the problems.
- **Daily error reporting**—Provides analysis of claims by severity of problem, allowing the hospital to prioritize the process of remedying problems.
- **Remittance comparison to claims**—Are monthly summary reports (depending on when data is submitted) and batch reports that compare expected payments to actual payments.
- **Trend reporting**—Are monthly and/or quarterly reports that provide a quantifiable baseline from which to implement and measure performance improvement.
- **Regional and system reporting**—Are monthly and/or quarterly reports that analyze and compare multiple hospitals in a system.
- **Charge capture opportunity**—Identifies charges that may have not been generated for services performed, which often results in loss of reimbursement.
- **LCD reports**—Can be used to isolate medical necessity issues and sort by the highest occurrence of LCDs and the responsible physician, as well as calculate the amount of revenue affected by missing a covered diagnosis.
- **Profitability by summary APCs**—Are monthly and quarterly reports reflecting APC visit level.
- **Microsoft® Excel® file containing OCE edits**—Is a monthly download for those hospitals that want to do extensive analysis on their own.

Key benefits

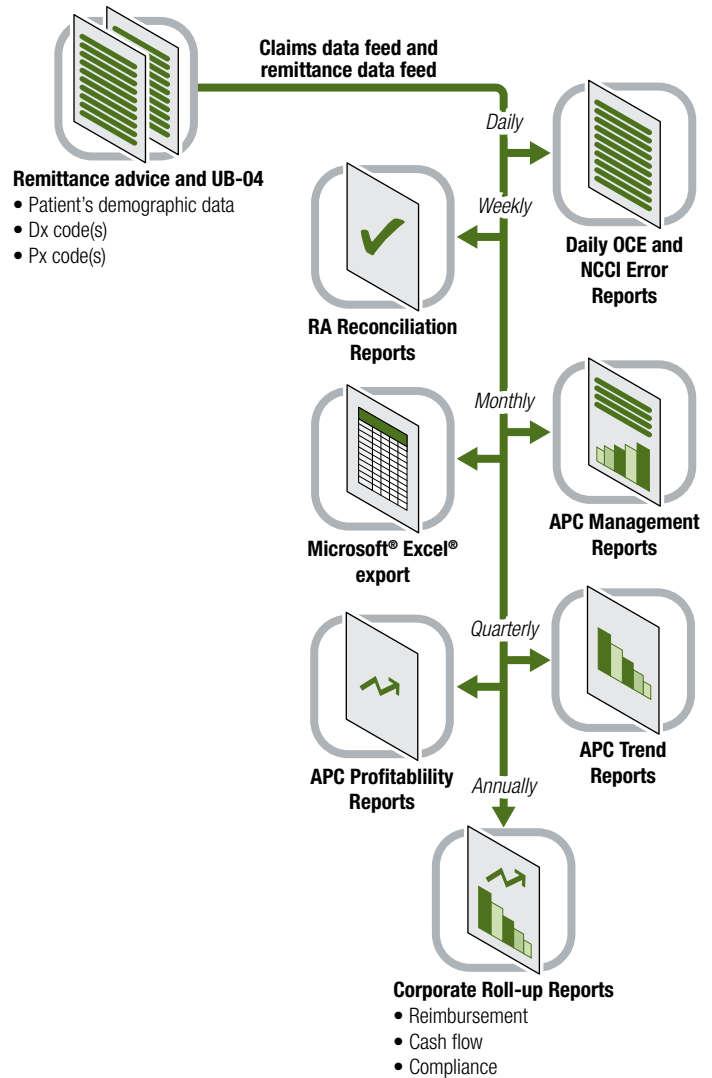
- Provides insight into operational areas, forecasting, quality, planning, and budgeting
- Regular reporting allows organizations to identify problems, monitor performance, and evaluate trends
- Ongoing teleconferences provide education on interpreting data, training staff, resolving errors, and developing solutions
- Ever-growing ROI through a staff that is consistently educated and action plans that can be continuously reviewed and developed



Health Information Systems

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3M APC Oversight cycle: The 3M APC Oversight Program provides ongoing reports to help management understand the hospital's overall performance and the details that impact it. The reports demonstrate profitability, trends, cash flow, and compliance.

- No hardware to purchase, no installation, no interfacing, no software updates, and no need for onsite personnel to run reports
- Ability to focus on objectives and remain current and compliant with changes in the OPPTS

Call today

For more information on how 3M solutions can assist your organization, contact your 3M sales representative, call us toll-free at **800-367-2447**, or visit us online at **www.3Mhis.com**.

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