

To whom it may concern:

This letter is in response to your request for recycling information from 3M Commercial Graphics Division.

At 3M, our commitment to the environment is second nature. From the start of product design to development to recycling, we are committed to ensuring that our products comply with the ever changing, global, regulatory and customer environmental, health and safety (EHS) requirements.

Waste minimization is 3M's most important strategy for reducing environmental releases. Waste is mostly unused raw materials. The purchase of raw materials for manufacturing 3M products is a significant expense. So wasted raw materials (waste generation) is a financial, as well as an environmental, issue. The results are impressive: 39 percent reduction in waste indexed to net sales in 2007 from a 2000 base year and 61 percent reduction in waste indexed to net sales in 2007 from a 1990 base year.

In 2005, 3M set a new goal to reduce waste indexed to net sales in 2010 by 20% from a 2005 base year. Along with setting a new goal, 3M also revised its definition of waste for the purpose of tracking progress towards this goal. Under the new definition, 3M considers materials recycled outside 3M to be waste. While recycling will remain an important mechanism for 3M to reduce its environmental footprint, preventing the generation of waste in the first place is a more sustainable approach. In addition, opportunities for reducing solid waste are limited by a deteriorating market for recycled raw materials. 3M's future progress will rely primarily on pollution prevention, design changes in products and process, and on internal recycling/reuse programs. These take longer to accomplish, but can have more impact. 3M has accomplished an 11% reduction in waste indexed to net sales (using the new definition described above) from 2005 – 2007.

For one customer, 3M Commercial Graphics Division implemented a specialized packaging and shipping mechanism. By working with our customers and understanding their needs, we have been able to help them reduce waste at their site.

3M has been recognized as a leader in the area of environmental stewardship. In 1975, 3M established its Corporate Environmental Policy, and also adopted a voluntary Pollution Prevention Pays (3P) program based on the then-novel idea that pollution prevention is more environmentally effective, technically sound and economical than pollution control. This prevention approach has become standard practice at 3M. The company is engaged in a continuing effort to eliminate pollution at the source through product reformulation, process modification, equipment redesign, recycling and the recovery of waste materials for resale. These efforts are generally the result of employees that view pollution prevention as a personal responsibility rather than a job requirement.

3M Commercial Graphic Division's main facility, located in Nevada, Missouri, recently completed a 3P project designed to reduce waste by improving the yield of extruded PVC films. Drawing upon Six Sigma, 3M Nevada used design of experiments and statistical techniques to challenge long-standing beliefs around PVC excursion. After 3M Nevada redesigned the extrusion process, it improved yield beyond its objective and reduced waste by over 80 tons and energy use by 124 MMBTUs in the first year of the project.

In 2001, 3M instituted an Environmental, Health and Safety (EHS) Management System for all our facilities, business units and subsidiaries worldwide. Among other things, the system requires each business unit to identify EHS issues, develop action plans, set goals and measure results. Most 3M manufacturing facilities are ISO 14001 certified. Several other 3M facilities, primarily new facilities and more recent acquisitions, are working toward certification.

3M embraces the principles of sustainable development: stewardship to the environment,

contributions to society and the creation of economic value and worth. Our efforts toward sustainable development are discussed in depth in the *3M 2007 Sustainability Progress Report*, an executive summary of which is available at www.3M.com/sustainability. The Dow Jones Sustainability Index has recognized 3M as a leader in its industry sector.

For more information on 3M's policies in the area of environmental, health and safety, employment and labor practices, business conduct and commitment to compliance with all applicable laws and regulations, we invite you to review the brochure *3M: A Global Citizen, Our Values and Business Conduct*. You may download this document through the 3M.com/sustainability website by selecting "Business Conduct" under the heading "Corporate Policies and Standards," then the brochure title in the "Additional Links" box.