

3M™ Medical Necessity Dictionaries for Medicaid and private payers

NEW MEDICAL NECESSITY CONTENT FOR TEXAS MEDICAID, MEDI-CAL, AND BLUE CROSS BLUE SHIELD OF MASSACHUSETTS

PRODUCT OVERVIEW

Allows 3M's business partners to provide their customers with point of coding, point-of-service, and post-service medical necessity validation

Enables 3M's medical necessity content to be embedded within existing claims, billing, practice management, and health information systems

Can help ensure accurate, timely reimbursement, reduced A/R days, and improved cash flow

3M™ MEDICAL NECESSITY DICTIONARIES FOR MEDICAID AND PRIVATE PAYERS: QUALITY CODING CONTENT AVAILABLE NOW

3M Health Information Systems has released both state and payer-specific Medicaid versions of its **3M Medical Necessity Dictionaries**, one of the healthcare industry's most comprehensive and accurate medical necessity content sets available in the market today.

Our new dictionaries provide Medicaid content for **Texas Medicaid, California Medi-Cal**, and payer-specific content for hospitals reimbursed by **Blue Cross Blue Shield of Massachusetts**. Moreover, in response to the growing demand, 3M Health Information Systems is continuing to release additional state Medicaid and private payer dictionaries throughout 2006 and beyond.

These new dictionaries complement the **3M™ Medical Necessity Dictionaries (for Medicare Parts A and B)**, which eliminate the need to regularly collect, analyze, and validate Local Coverage Determination or National Coverage Determination (LCD and NCD) information or perform manual reviews.

All of 3M's dictionaries can be embedded within existing claims, billing, practice management, and health information systems to provide automatic medical necessity validation during scheduling, registration, and claims processing. This offers a unique opportunity to deploy consistent medical necessity validation capabilities throughout the revenue cycle.

FLEXIBLE INTEGRATION WITH CURRENT SYSTEMS

3M offers the new dictionaries either as standalone solutions, or bundled with the **3M™ Edit Engine**. The 3M Edit Engine is a powerful, modular software platform that enables vendors, payers, and healthcare providers to readily integrate 3M's medical necessity data, coding compliance edits, and user-defined custom edits into their existing health information systems.

3M DATA EXPERTISE

3M Health Information Systems employs healthcare policy specialists—including certified coders, nurses, billing experts, and health informatics profes-

Keeping pace with state-specific Medicaid rules and changing payer requirements is a significant administrative and financial challenge for healthcare providers — especially those that are already challenged to comply with Medicare regulations.

By including requirements of specific payers and state Medicaid programs, 3M Health Information Systems can help your customers reduce payment rejections and denials, resolve state Medicaid and private payer compliance issues, and improve the revenue cycle.

sionals—to create and maintain accurate, up-to-date compliance content.

The result is accurate and consistent medical necessity content throughout the enterprise, which can help an organization minimize its compliance risk.

FOR MORE INFORMATION

Contact your 3M business partner manager directly for more product information, pricing, and a technical analysis of how your system can use our new Medicaid dictionaries. You can also call **800-299-1091** or visit us on the Web at **www.medicalnecessity.com**. •

SUPPORTED PROGRAMS

3M currently offers Medicaid content dictionaries to support the following programs in these states:

STATE	PROGRAMS / PAYERS
CALIFORNIA	– Medi-Cal
MASSACHUSETTS	– Blue Cross Blue Shield of Massachusetts
TEXAS	– Texas Medicaid TMHP – TH Steps – CSHCN Services



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