



## 3M™ Benchmarking with Analytics



- Identify vital length-of-stay and cost savings opportunities
- Quickly create physician, service line or patient level detail reports
- A straightforward tool for measuring quality of care

### Powerful data, easy to access

Finding hidden savings and improvement opportunities has just gotten easier. When it comes to quality management and cost control, it is hard to know where to begin.

3M Benchmarking with Analytics software is that starting point.

With drag-and-drop custom reporting and a robust library of pre-defined reports, 3M Benchmarking with Analytics delivers critical, actionable data within seconds.

### Fast, dynamic analysis—responding to today's challenging environment

Hospitals are under tremendous pressure to reduce costs, improve quality and increase performance year after year, especially in today's economic climate. With so many priorities demanding your attention, you need a tool that allows you to perform analysis quickly. 3M Benchmarking with Analytics software can be that tool, giving you access to:

- Prebuilt and custom reports that provide high level metrics
- Easy-to-read reports that let you immediately zero in on potential improvement opportunities by:
  - Identifying a service line or doctor who may be experiencing a temporary quality setback, rather than demonstrating an ongoing pattern
  - Examining a group of patients by service line or 3M™ APR DRG, then drilling down to individual patient detail
  - Monitoring and tracking key hospital initiatives
- Your patient-level, severity and risk-adjusted data, compared with similarly adjusted benchmark populations
- A powerful, easy-to-use custom report builder
- The ability to select individual patients for chart review

### Code once, analyze many ways

With 3M Benchmarking with Analytics, you can use, group and store your data in multiple ways to facilitate in-depth analysis. That data can then be used to:

- Compare financial data across multiple fiscal years
- Improve utilization year over year to reduce costs
- Align the services you provide with the expected reimbursement



# 3M™ Benchmarking with Analytics Software

## Easy-to-use drag-and-drop reports

The powerful drag-and-drop feature lets you quickly frame the questions you want to ask. If you're concerned about your hospital's service lines, you simply drag them into the report. You can also drag-and-drop elements such as length of stay (LOS), case mix index, severity of illness, and risk of mortality. Now, add in an expected value from the norm set you select. With a few clicks and a few minutes, you have generated clear, actionable reports.

## Case study illustrates software's success

Hospitals across the country are looking for ways to increase efficiency, reduce expenses and achieve their improvement goals. In Syracuse, N.Y., The Hospital Executive Council and four metro area acute care hospitals used the 3M Benchmarking with Analytics software to identify and reduce excess lengths of stay.

Using 3M Benchmarking to identify and target specific areas for improvement, the hospitals reduced the length-of-stay difference between the actual and the severity-adjusted national benchmark by **82 percent** for adult medicine and by **95 percent** for adult surgery.

Easy-to-create reports like this Physician-level Comparison Report can help you find the cost and quality improvements your hospital needs.

## Quantifying your return on investment

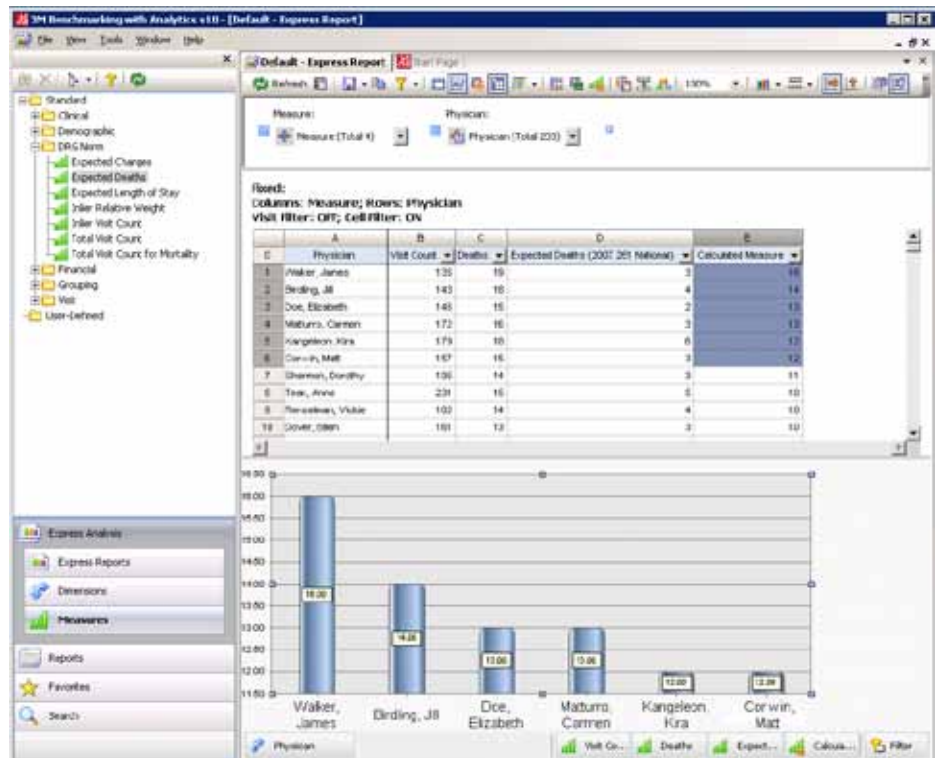
The 3M Benchmarking with Analytics Software generates LOS reports with a Potential Savings column (*see sample report below*). This feature calculates the potential cost savings realized by reducing excess lengths of stay to expected normal values.

LOS Difference by APR DRG

3M APR DRG	Total Pts	Severity Adjusted CMI	Total Days Hospital	Avg LOS Hospital	Expected Total Days Norm	Expected Avg LOS Norm	Total Days Difference	Avg LOS Difference	Potential Savings
951 MOD EXTENSIVE PROC	493	1.3382	2,800	5.68	2,145.14	4.35	654.86	1.33	282,900.21
952 NONEXTENSIVE PROC	365	1.0958	2,082	5.70	1,492.67	4.09	589.33	1.61	254,588.57
115 OTH EAR, NOSE, MOUTH	224	0.7573	1,218	5.44	808.40	3.61	409.60	1.83	176,945.56
424 OTH ENDOCRINE DISOR	183	0.6795	1,041	5.69	652.89	3.57	388.11	2.12	167,665.25
175 PERCUT CARDIOVASCU	95	1.9765	469	4.94	196.04	2.06	272.96	2.87	117,919.97
310 INTERVERTEBRAL DISC	161	0.8681	631	3.92	360.45	2.24	270.55	1.68	116,879.37

## Call today

For more information on how 3M solutions can assist your organization, contact your 3M sales representative, call us toll-free at **800-367-2447**, or visit us online at **www.3Mhis.com**.



### Health Information Systems

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