# 3M Facts

*Year-end 2012*

3M is one of 30 companies in the Dow Jones Industrial Average
and also is a component of the Standard & Poor's 500 Index.

**Sales**
Worldwide..... $29.904 billion
International ..... $19.376 billion
65% of company's total

**Net Income**
Net income – reported..... $4.444 billion
Percent to sales..... 14.9%
Earnings per share – diluted – reported ..... $6.32

**Taxes**
Income tax expense..... $1.840 billion

**Dividends**
(Paid every quarter since 1916)
Cash dividends per share .....$2.36

One original share, if held, is now .....3,072 shares

**R&D and Related Expenditures**
For 2012 ..... $1.634 billion
Total for last five years ..... $7.335 billion

**Capital Spending**
For 2012..... $1.484 billion
Total for last five years ..... $6.328 billion

**Employees**
Worldwide ..... 87,677
United States ..... 34,746
International ..... 52,931

**Patents Awarded** ……..…U.S. 527; Total 3,102

3M Global Sales and Communications
3M Center, St. Paul, MN 55144-1000
1-800-3M HELPS (1-800-364-3577)
Internet address: www.3m.com
E-mail address: innovation@mmm.com

**Organization**
- More than 35 business units, managed under these five business groups beginning in 2013:
  - Consumer
  - Electronics & Energy
  - Health Care
  - Industrial
  - Safety & Graphics
- Operations in more than 70 countries – 40 international countries with manufacturing operations, 35 with laboratories.
- In the United States, operations in 30 states.

**Technology**
- 46 technology platforms, including:
  - Adhesives
  - Abrasives
  - Electronics & Software
  - Light Management
  - Microreplication
  - Nanotechnology
  - Nonwoven Materials
  - Surface Modification
- 8,200 researchers worldwide; 4,100 in the United States.

**Environmental Results**
- Prevented the generation of more than 3.5 billion pounds of pollutants since 1975 through completion of more than 10,000 Pollution Prevention Pays (3P) projects.
- Received the ENERGY STAR Sustained Excellence Award for Energy Management.

**Community Citizenship/U.S. Community Giving**
- 3M invests in education, social, arts and environmental programs in many communities where we do business.
- 3M and the 3M Foundation donated $56.6 million in cash and products to U.S. educational and charitable institutions.