3M™ 360 Encompass™ Professional System

- Brings professional coding into the 3M™ 360 Encompass™ System
- Provides 360-degree visibility and communication to hospital inpatient and outpatient coders through a single application
- Makes compliance the foundation of the coding process
- Alerts users to both potential coding pitfalls and opportunities to improve productivity, accuracy, reconciliation and compliance

One coding platform. All coders. Better. Together.

Meet 3M 360 Encompass Professional, a revolutionary new application that channels the power of 3M’s proprietary computer-assisted coding, physician query capability and reporting, putting them to work on the professional fee side of the coding workflow.

3M 360 Encompass Professional is the industry’s first encounter-based professional coding solution. Rooted in the 3M 360 Encompass System, this application was built on the knowledge and refinements of our computer-assisted coding base—the largest in health care—and our proprietary natural language processing platform.

Break down the wall between professional and facility coding

The percentage of physicians employed by hospitals and hospital medical groups grows every year. At the same time, more and more professional coders continue to move out of siloed physician practices and into a centralized coding organization, reporting up through the HIM or revenue cycle departments. Other coders are heading into a centralized professional coding organization within medical groups.

Yet in the midst of all this movement stands a wall between professional and facility coding, even though the total cost of care reflects the professional fee.

To thrive in an increasingly cohesive and fast-moving environment, healthcare delivery networks and large hospitals need to bridge clinical documentation and all coding workflows.

One coding platform

Professional coders and facility coders have unique approaches to their work. With 3M 360 Encompass Professional, the wall between the two groups is removed and they can work collaboratively at last. Our first-of-its-kind technology boosts productivity and efficiency, allowing teams to review previously coded documents and those yet to be coded, as well as reference all available, pertinent documentation, such as pathology/labs, anesthesiology and radiology.

Coders can also work based on specialty or provider, or code an entire encounter document by document when their workflow is configured based on their credentialing. Physician query capabilities are at the ready.

Built for performance

3M 360 Encompass Professional can help decrease denial rates, increase accuracy and boost compliance by reconciling professional procedure coding with the outpatient facility version, where applicable, to make certain they match. The application links claims data by date, provider, place of service, modifiers and units, and places copious reference materials at your team’s fingertips.
Coders see the professional documents once the provider attests. This results in quick coding that does not affect accounts receivable expectations and professional bills can drop while the patient is still in the hospital, if applicable. And because 3M knows that multiple EHRs and diverse billing systems are a way of life, the application seamlessly collects data from all systems so that bills can go out, no matter the vendor.

**Built on compliance**

Consistent, complete and accurate documentation is the bedrock of compliance. 3M 360 Encompass Professional was designed and built to maximize your organization’s mastery of it. The technology gathers relevant information from the entire record and follows a thorough approach to ICD-10 coding, linking reimbursement directly to the language and conclusions in the documentation.

The 3M 360 Encompass Professional application features alerts that help your team proactively address professional coding and billing compliance adherence. Built-in queries offer ways to open lines of communication between providers and coders related to documentation and coding issues for compliance with billing rules and regulations. All revenue is appropriately tied to the documentation in a demonstrable way, meaning more consistent and accurate evaluation and management (E/M) level assignment.

Professional billing alerts display when there is the potential for compliance issues, such as two visits by the same provider on the same date of service, or missing services by the attending physician. 3M 360 Encompass Professional offers edit resolution at the point of coding.

**When it all works together.**

For hospitals to meet the rising demands of competition, compliance and patient care, they must have an efficient and accurate revenue cycle management system.

But what does that really look like?

It looks like coding and clinical documentation working from the same content, reducing duplication. It looks like facility and professional services coders using one application, putting an end to disjointed workflows and communication breakdowns. It’s timely, complete query responses from physicians and full confidence all HCCs are captured. It’s big-picture insights so hospitals can stay ahead of market changes.

It looks like every team, every workflow and every application working together. Ensure it all works together with the 3M™ 360 Encompass™ System platform.

**Real-time reporting**

With 3M 360 Encompass Professional, coding teams have one application for facility and professional reports, including:

- Productivity across the enterprise
- CDI reporting
- RVU reporting
- Provider and patient reconciliation report
- Query reports by coder

**Coming in a 2017 release:**

- Peer and national utilization curve
- Outpatient facility/professional procedure reconciliation

**Call today**

For more information on how 3M products and services can assist your organization, contact your 3M sales representative, call us toll-free at 800-367-2447, or visit us online at www.3m.com/his.