What is the 3M Provider Performance Management Program?

The 3M Provider Performance Management Program is a suite of reports and online tools that give a complete picture of provider and specialist performance as they relate to cost and quality.

In addition, the program gives physicians visibility into the full spectrum of services their patient receives and insight into where they may be able to improve care delivery.

The challenge: Providers need actionable data to help them improve care delivery

With the move to accountable care and value-based payments, new healthcare models require primary care physicians (PCPs) to take on more responsibility and accountability for the population they serve. To do so effectively, payers and health systems must provide PCPs and specialists with information and tools that help them better understand how they currently deliver care and what changes they can make to improve. Specifically, providers need:

- **Visibility into each patient’s total picture of care.** Because providers only directly contribute to a portion of a patient’s care, they need to understand the full spectrum and total cost of services provided to and used by each patient.

- **Performance and evaluation transparency.** Providers must understand how they are measured, how they perform and how their performance aligns with the payers’ incentive structures.

- **Actionable information and tools.** Providers need to know exactly what they can do to have the biggest impact on improving their performance.

The solution: 3M Provider Performance Management Program

The 3M Provider Performance Management (PPM) Program is a suite of reports, tools and dashboards that measure provider and specialist performance and deliver actionable information to help physicians improve care delivery. The metrics in the program evaluate:

1. The cost and value of services among a PCP’s panel of patients
2. A provider’s practice style and efficiency in managing specialist relationships
3. How a provider compares to others in the same network
Who should use the 3M PPM Program?

PCPs and specialists who need to understand the cost and quality of the total care their patients receive; how the measures they’re evaluated on align with their incentive structure; and their opportunities to improve performance.

Medical directors and chief medical officers who need tools and reports that facilitate provider performance reviews and guide providers on possible improvement opportunities.

Directors of provider relations who need to give the provider group directors in their network reports outlining the performance of the providers in their practice.

Features and benefits

The provider profile summary helps you understand a provider’s overall total cost of care (TCC) and value; view provider rankings on individual cost and value components; and determine whether price or utilization drives TCC.

The key performance metrics answer how engaged providers are with their patients; how well providers manage their patients’ activity with specialists; whether providers keep members in-network; and if providers direct their patients to the most cost-effective specialists.

The specialist performance report helps you understand how individual specialists compare with their peers; analyze specialists’ cost performance on an episodic basis; and provide PCPs with data on top-performing specialists.

Call today

For more information on how 3M products and services can assist your organization, contact your 3M sales representative, call us toll-free at 800-367-2447, or visit us online at www.3m.com/his.

Provider profile summary report

The image below is a section from a sample provider profile summary report showing how a provider ranks against other PCPs in the network on TCC and value, as measured by the 3M Value Index Score (VIS). All data and names in this sample report have been de-identified.

Provider profile summary
Provider: EARL K. BAKER (DE-ID) MD ID: A5589
Reporting period: 1/1/2014 - 12/31/2014
Source: Acme healthcare data

Provider information
- Group: Acme Health
- Specialty: Internal medicine

Demographics
- # of patients: 321
- Panel illness burden: 1.33

Performance summary
- High value
- Target zone
- High cost
- Low cost
- Low value

Value index score rank
- Worst
- Best

Total cost of care rank
- (% difference from expected)
- Worst
- Best